

CHEMICAL MARKETS

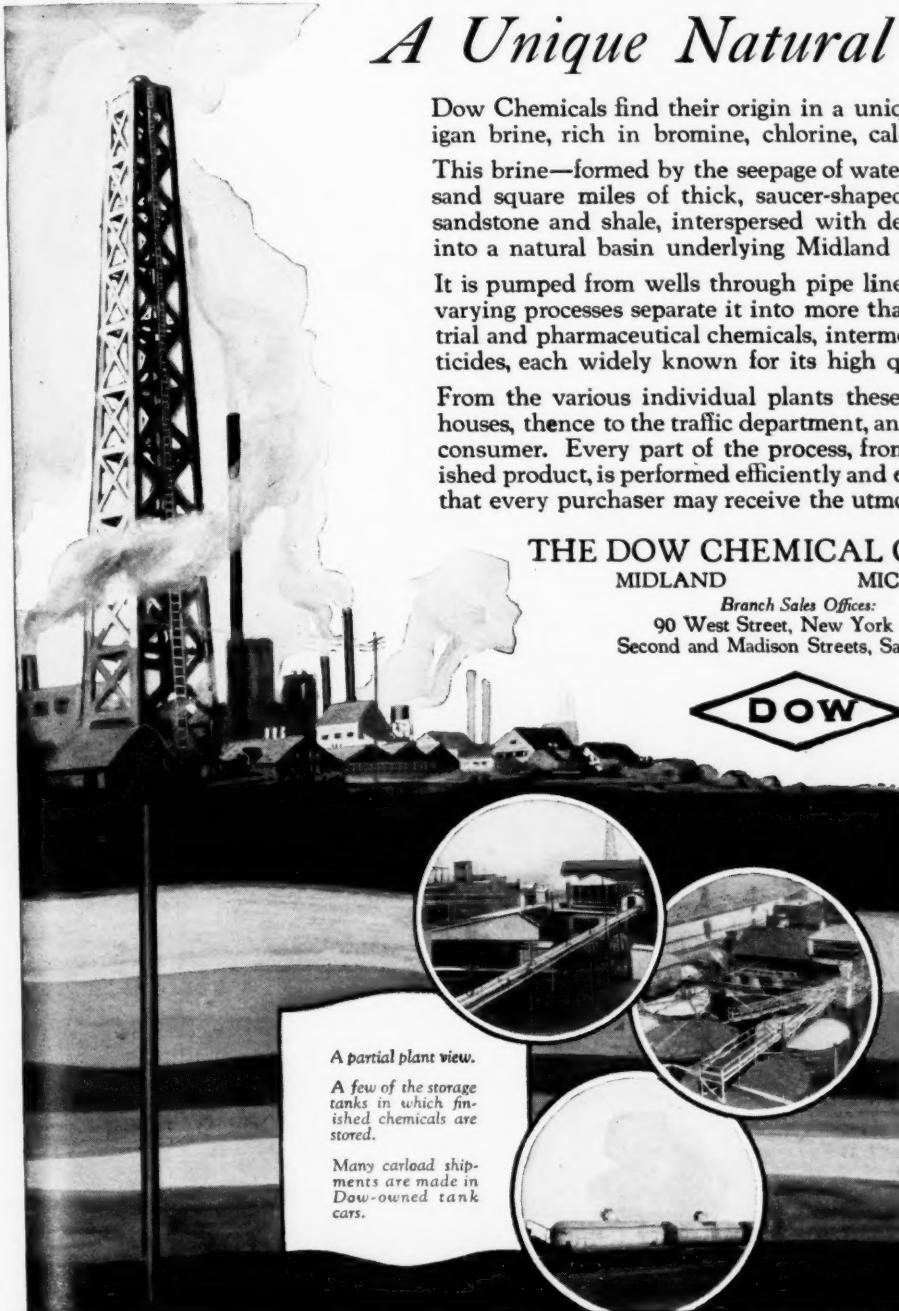
Established 1914

The Weekly Business Periodical of the
Chemical Process Industries

VOL. XIX No. 25

Published Every Thursday by
Drug & Chemical Markets, Inc.

OCTOBER 28, 1926



A Unique Natural Advantage

Dow Chemicals find their origin in a unique and natural Michigan brine, rich in bromine, chlorine, calcium and magnesium.

This brine—formed by the seepage of water through several thousand square miles of thick, saucer-shaped layers of limestone, sandstone and shale, interspersed with deposits of salt—drains into a natural basin underlying Midland and adjacent counties.

It is pumped from wells through pipe lines into the plant where varying processes separate it into more than one hundred industrial and pharmaceutical chemicals, intermediates, dyes and insecticides, each widely known for its high quality and uniformity.

From the various individual plants these products go to warehouses, thence to the traffic department, and finally to the ultimate consumer. Every part of the process, from the brine to the finished product, is performed efficiently and economically, to the end that every purchaser may receive the utmost in value and service.

THE DOW CHEMICAL COMPANY

MIDLAND MICHIGAN

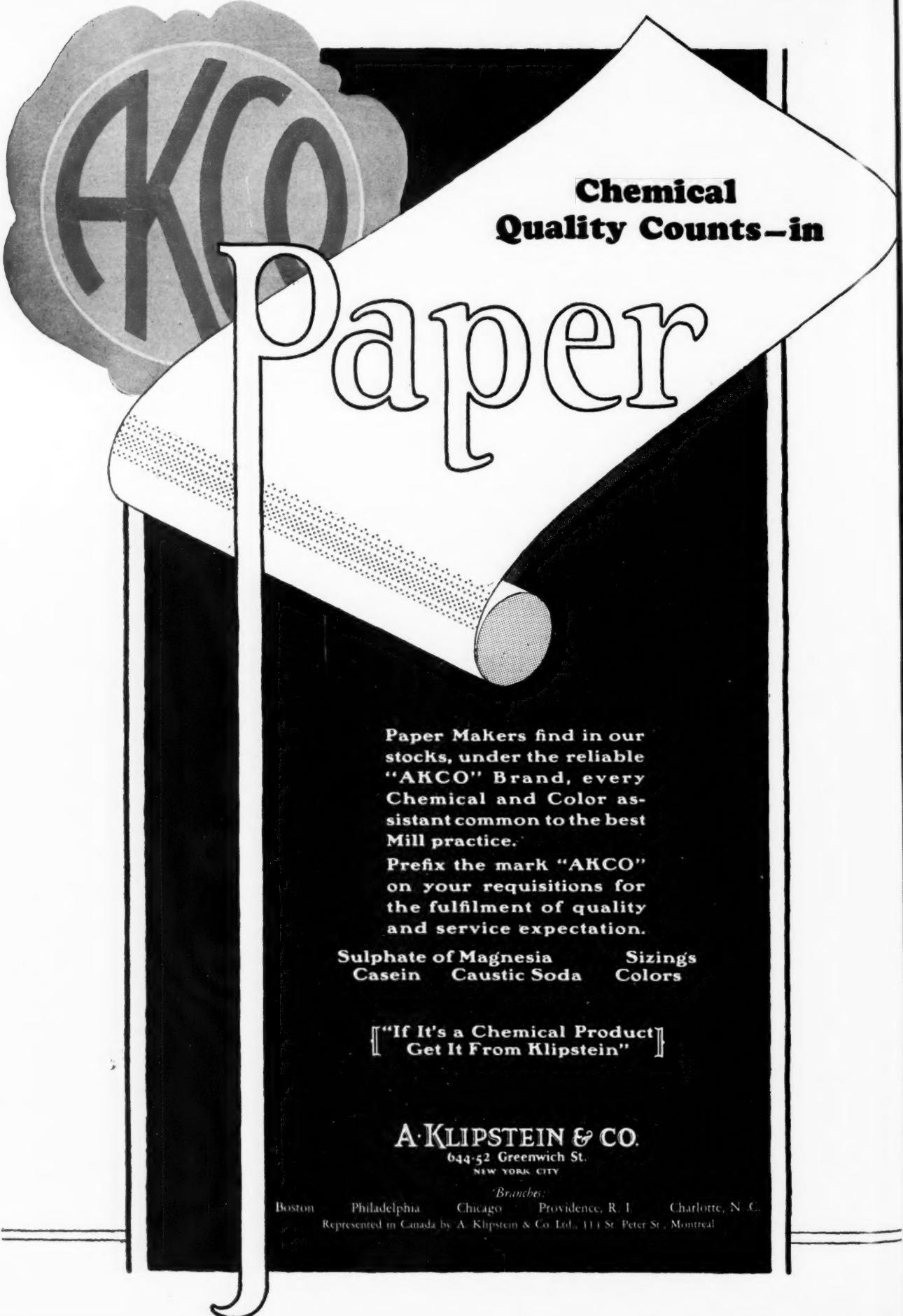
Branch Sales Offices:
90 West Street, New York City
Second and Madison Streets, Saint Louis



A Partial List of Dow Products

Epsom Salt
Calcium Chloride
Magnesium Chloride
Caustic Soda
Sodium Sulphide
Carbon Tetrachloride
Carbon Bisulphide
Sulphur Chloride
Ethyl Bromide
Ethyl Chloride
Methyl Chloride
Phenol
Ferric Chloride
Bromides
Salicylates
Chloroform
Coumarin
Methyl Anthranilate
Indigo
Brominated Indigos
Intermediates
Paradow
Insecticides

Circulation of this Issue 10,158 Copies



**Chemical
Quality Counts—in**

Paper

Paper Makers find in our stocks, under the reliable "AKCO" Brand, every Chemical and Color assistant common to the best Mill practice.

Prefix the mark "AKCO" on your requisitions for the fulfilment of quality and service expectation.

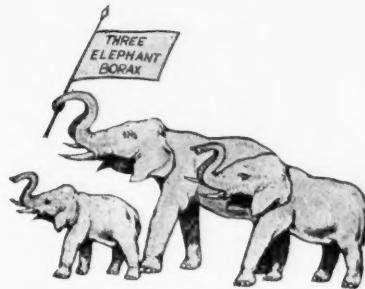
Sulphate of Magnesia Sizings
Casein Caustic Soda Colors

["If It's a Chemical Product]
Get It From Klipstein"]

A KLIPSTEIN & CO.
644-52 Greenwich St.
NEW YORK CITY

Branches:

Boston Philadelphia Chicago Providence, R. I. Charlotte, N. C.
Represented in Canada by A. Klipstein & Co. Ltd., 111 St. Peter St., Montreal



THREE ELEPHANT BORAX

American Potash & Chemical Corporation

ANNOUNCE A REDUCTION IN THE CARLOAD
PRICE OF BORAX EFFECTIVE JANUARY 1, 1927
TO $4\frac{1}{4}\text{¢}$ PER LB. IN BAGS, AND BORIC ACID
IN CARLOAD TO $8\frac{1}{4}\text{¢}$ PER LB. IN BAGS.

American Potash & Chemical Corporation

233 Broadway

New York, N. Y.

Western Sales Office - Standard Oil Building

Los Angeles, California

DISTRIBUTORS

Marble Nye Company,
Worcester and Boston, Mass.

Arnold Hoffman,
Providence, R. I. and
Philadelphia, Pa.

Maryland Chemical Company,
Baltimore, Md.

Detroit Soda Products Co.,
Wyandotte, Mich.

Innis, Speiden Company,
New York, N. Y.

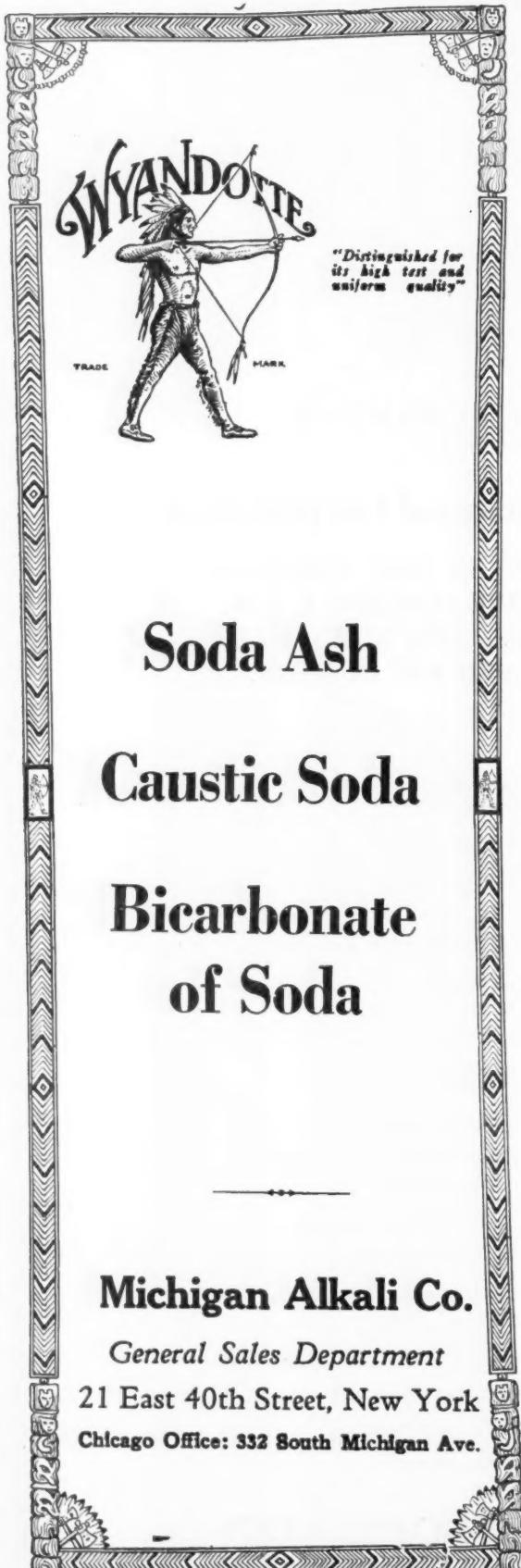
A. Daigger & Company,
Chicago, Ill.

Thompson Hayward Chemical Co.,
Kansas City and St. Louis, Mo.

Chemical Utilities Company,
Cincinnati, Ohio

Imperial Trading Company
Montreal & Toronto, Canada

THREE ELEPHANT BORIC ACID



CHEMICAL MARKETS

PUBLISHED EVERY THURSDAY
BY DRUG & CHEMICAL MARKETS, INC.
AT 25 SPRUCE STREET, NEW YORK CITY
CHICAGO OFFICE: 446 WRIGLEY BLDG.
WILLIAMS HAYNES, PRESIDENT AND PUBLISHER
D. O. HAYNES, JR., TREASURER AND PUBLICATION MANAGER

THOMAS R. FARRELL, MANAGING EDITOR
FRAZER V. SINCLAIR, ADVERTISING DIRECTOR

SUBSCRIPTION RATES: \$4.00 a year (52 issues) in advance.
Current copies, 15 cents. Back copies, 25 cents. A Binder for
this paper @ \$1.00 Postpaid.

VOL. XIX OCTOBER 28, 1926 No. 25

Table of Contents

EDITORIALS

Tariff Theories	1021
Britain's Chemical Merger	1022
Cotton and Chemistry	1022

TEN YEARS AGO

FEATURE ARTICLES

Chemical Sales Service	1023
Selling Alcohol for Anti-Freeze	1025

WHO'S WHO

NEWS AND MARKET SECTION

THE INDUSTRY'S FINANCES

Financial Reports	1030
Foreign Exchange	1030
Stocks and Bonds	1031

MARKET REPORTS

Accelerators	1038
Albumens	1038
Chemicals	
Agricultural	1039
Industrial	1032
Clays and Fillers	1038
Crudes and Intermediates	1034
Colors and Pigments	1038
Dye and Tan Woods	1038
Dyewood Extracts	1038
Fertilizer Materials	1039
Gums	1038
Insecticides and Fungicides	1039
Metals	1038
Naval Stores	1038
Oils and Fats	1036
Solvents and Plasticizers	1032
Starches, Dextrins and Sizes	1038

CATALOGS AND BULLETINS

INDUSTRY'S BOOKSHELF

NEW INCORPORATIONS

FOREIGN TRADE OPPORTUNITIES

IMPORTS MANIFESTS

BUYERS' GUIDE

PATENTS, U. S. AND FOREIGN

INDEX TO ADVERTISERS

MATHIESON Chemicals

Beating the Market

ON BASIC commodities such as Mathieson products, market price bears a definite relation to cost of production and distribution, with a fair return to the producer.

If a manufacturer can afford to go below a fair market price for his product, it is time for the discriminating buyer to wonder why and to make certain that the service he is being offered will measure up to his exacting standards. Someone must pay the difference in price in such cases; it is usually the buyer who pays it in the end and often many times the amount.

Mathieson products are merchandised on the sound basis of quality and superior service—to buyers who may have tried the doubtful economy of "beating the market".

The **MATHIESON ALKALI WORKS Inc.**
250 PARK AVE. NEW YORK CITY
PHILADELPHIA CHICAGO PROVIDENCE CHARLOTTE

Caustic Soda ~ Liquid Chlorine
Bicarbonate of Soda
Anhydrous Ammonia



Soda Ash ~ Bleaching Powder
Modified Virginia Soda
Aqua Ammonia

Deal Direct with the Manufacturer

A Dyestuff Opportunity Exists

THE G D C organization renders a dyestuff service in keeping with the progressive needs of the consuming industries.

To fully meet this opportunity we have assembled in this organization the highest type of resources — both of plants and personnel.

You are invited to give these dyestuffs a trial. Judged by the most exacting standards their quality is satisfactory, as well as the service that accompanies them.

*We offer the products manufactured by
GRASSELLI DYESTUFF CORPORATION*

*BEAVER CHEMICAL CORPORATION
(Alizarine Products)*

and the dyestuffs manufactured by

*I. G. FARBENINDUSTRIE AKTIEN-GESELLSCHAFT
in their several factories*

*BADISCHE ANILIN & SODA FABRIK
LUDWIGSHAFEN, GERMANY*

*FARBWERKE vorm. MEISTER LUCIUS & BRÜNING
HOECHST a. M., GERMANY*

*FARBENFABRIKEN vorm. FRIEDR. BAYER & CO.
LEVERKUSEN, GERMANY*

*LEOPOLD CASSELLA & CO., G. m. b. H.
FRANKFURT a. M., GERMANY*

*AKTIEN-GESELLSCHAFT FÜR ANILIN FABRIKATION
BERLIN, GERMANY*

*CHEMISCHE FABRIK GRIESHEIM-ELEKTRON
FRANKFURT a. M., GERMANY*

*CHEMISCHE FABRIKEN vorm. WEILER-TER MEER
UERDINGEN, GERMANY*

**New York Office
230 Fifth Avenue**

B R A N C H E S

*BOSTON
159 High Street*

*PHILADELPHIA
111 Arch Street*

*PROVIDENCE, R. I.
40 Fountain Street*

*CHICAGO
305 West Randolph Street*

*SAN FRANCISCO
22 Natoma Street*

*CHARLOTTE, N. C.
220 W. 1st Street*

GENERAL DYESTUFF CORPORATION

CYANAMID WORKS - NIAGARA FALLS, CANADA
AMMO-PHOS WORKS - NEW YORK HARBOR
PHOSPHATE MINES - BREWSTER, FLORIDA
CABLE ADDRESS "LIMENITRO"
WESTERN UNION | CODES
BENTLEYS



CY-AN-A-MID IS AN AIR NITROGEN PRODUCT
MADE IN CANADA WITH NIAGARA FALLS POWER
IT IS USED FOR AGRICULTURAL, CHEMICAL AND
METALLURGICAL PURPOSES, WHICH ARE PRO-
TECTED BY PATENTS.

September 22, 1926

Radio Corporation of America,
64 Broad Street,
New York City.

Gentlemen:

In response to your inquiry, we have been using your Radiogram service for a number of years, not only in communicating with customers in Europe but also with those in Japan, Argentine and other places in the eastern and southern hemispheres. The transmission has been prompt and the collection and delivery service in New York very satisfactory.

Very truly yours,

AMERICAN CYANAMID COMPANY

E. O. Daniel.
Vice President

USE RADIOGRAMS in your business too.

Just as they speed up the foreign business transactions of the largest firms in the Chemical Industry, Radio-grams can speed up *your* business, too.

When you send a Radiogram you know that the Radio Corporation of America is using its vast facilities to handle your message with accuracy and maximum speed. RCA maintains *direct* circuits with England,

HOW TO SEND RADIOGRAMS

In New York, Washington, Boston or Honolulu phone for an RCA messenger.

In other cities—file Radio-grams to Europe or the Near East at any RCA or Postal Telegraph office; and to Hawaii and Japan at any RCA or Western Union office.

To any country—and for passengers on ships at sea—be sure to make your messages

"Via RCA"

France, Germany, Italy, Poland, Norway, Sweden, Argentina, Brazil, Hawaii, Japan and the Dutch East Indies. Consequently your messages go *direct* to all of these countries — entirely without relay.

RCA offers prompt service to any part of the world. Be sure of accuracy and speed by always marking your messages "Via RCA"

Send today for Radiogram rate sheet.

R A D I O C O R P O R A T I O N O F A M E R I C A
RCA Offices in the following cities

66 Broad St.
19 Spruce St.
126 Franklin St.

Hanover 1811
Beekman 8220
Walker 4891

New York City

25 E. 17th St.
1824 Broadway
19 W. 44th St.

Stuyvesant 7050
Columbus 4311
Murray Hill 4996

264 Fifth Ave., Madison Square 6780
San Francisco, 28 Geary Street, Garfield 4200
Washington, D. C., 1110 Connecticut Ave., Main 7400
Honolulu, T. H., 923 Fort Street

Solvents

Butanol [n-Butyl Alcohol]

Used directly and indirectly in Lacquers

Dibutyl Phthalate

Plasticizer in Lacquers

Butalyde [n-Butyl Aldehyde]

Rubber accelerator

Acetone, C. P.

Diacetone-Alcohol

Denatured Alcohol



COMMERCIAL SOLVENTS CORPORATION

Sales Offices:

17 East 42nd Street
NEW YORK, N.Y.

Aldwych House
Aldwych, W.C. 2
LONDON, ENGLAND

Terre Haute
INDIANA

Plants: — Terre Haute, Ind., and Peoria, Ill.

Carbon Bisulphide

BEARING our trade-mark is of the highest grade of purity. It is a neutral product, refined and double distilled, absolutely free from hydrogen sulphide and sulphur dioxide. It is water white in color and free from non-volatile residue.

Buyers can depend upon Warner Carbon Bisulphide always meeting these exacting specifications.



The
Mark
of
Dependability

THE WARNER CHEMICAL COMPANY

415 Lexington Avenue, New York

Plants: Carteret, N. J.

Exclusive Sales Agents for Westvaco Chlorine Products, Inc., So. Charleston, W. Va.



has a meaning for every user of solvents and chemicals

"AMERICAN SOLVENTS" is a new and strong factor in the Alcohol field. The facilities of five plants (note their strategic position) serve as the base of a service which caters to the most exacting requirements.

Products are complete in range, as you will observe by the list. Each sustains the reputation for quality which is the hallmark of the new corporation.

The convenient location of our plants and warehouses is significant of satisfactory deliveries. It enables us to move with promptness in meeting your needs:



AMERICAN SOLVENTS & CHEMICAL Corporation

Executive Offices—285 Madison Avenue, New York City

Successor to

Jefferson Distilling & Denaturing Co.
Harvey, La.

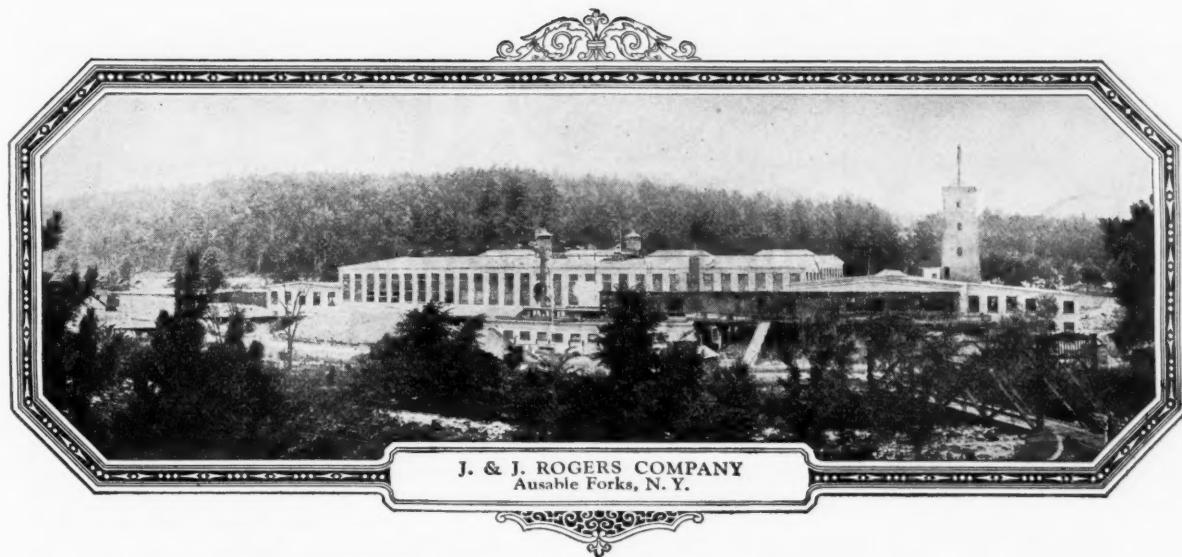
Western Industries Company
Agnew, Calif.

Everett Distilling Co.
Everett, Mass.

Crescent Industrial Alcohol Co.
New Orleans, La.

Witbeck Chemical Corporation
Albany, N. Y.

LIST OF AMERSOL PRODUCTS
Ethyl Alcohol, absolute
Alcohol, pure & denatured
Amyl Alcohol, refined
Fusel Oil, refined
Sec-Butyl Alcohol
Amyl Acetate
N-Butyl Acetate
Sec-Butyl Acetate
Butyl Propionate
Butyl Stearate
Diethyl Phthalate
Dibutyl Phthalate
Ethyl Acetate
Ethyl Nitrite
Isopropyl Acetate
Methyl Acetate
Ammonium Iodide
Carbon Dioxide (Carbonic Gas)
Collodion
Cotton
(Nitrocellulose Solutions)
Ether, pure & technical
Iodine, resublimed
Potassium Iodide
Tincture of Iodine
Sodium Iodide
Magnesia Pipe Covering 85% Magnesia (Insulating Block)



Liquid Chlorine soon became a part of this plant's bleaching equipment

Single-unit tank cars holding approximately 30,000 pounds, and multi-unit tank cars consisting of 15 one-ton containers, offer the large user of Liquid Chlorine every possible advantage.



SINGLE-UNIT TANK CAR



MULTI-UNIT TANK CAR

AT a time when Liquid Chlorine was a commercial novelty the J. & J. Rogers Company did a little pioneering on their own account. They were impressed by the prospect of exchanging semi-efficient bleaching methods for the quality results, the cleanliness and the cheapness of Liquid Chlorine.

It was our privilege to cooperate; and E B G made the installation that enabled this progressive paper plant to set the bleaching clock ahead. Their satisfactory experience with Liquid Chlorine has been that of every user.

E B G SERVICE

Includes abundant production facilities and container equipment, of course; expert engineering counsel in the use of Liquid Chlorine which would naturally be expected of the pioneer manufacturer. But beyond these a service which is much more comprehensive than the usual conception. Investigation will reveal the significance of this.



Electro Bleaching Gas Co.

PIONEER MANUFACTURERS of LIQUID CHLORINE

Plant: NIAGARA FALLS, N.Y.

Main office 9 East 41st Street New York



How this organization is laying foundations for a new chemical era

AN important factor in opening up the new chemical era in industry is the research conducted by the scientists of the U. S. Industrial Chemical Co.

The almost unlimited possibilities of chemistry in manufacture and science are just becoming generally recognized. Processes which were formerly prohibitive in cost are now being made profitable commercially by new chemical methods.

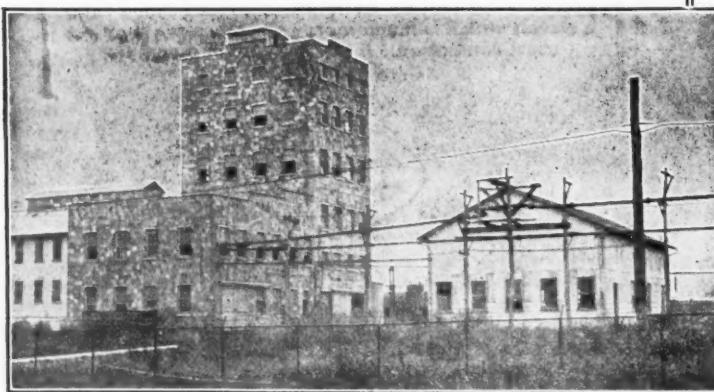
The World War gave a tremendous impetus to the importance of chemistry—an impetus being followed up energetically by far-sighted manufacturers.

One of the most important and significant of these recent chemical developments is the great increase in the use of industrial alcohol and alcohol products in manufacture.

Long before its tremendous possibilities were recognized, the U. S. Industrial Chemical Co. was a pioneer in this important field. And today—one of the leading organizations of its kind—this company is playing a more important part than ever in laying foundations for the new era of chemical service to industry.

Products Carried in Stock

- Ethyl Alcohol; Pure, 95% and Denatured
- Ethyl Alcohol; Absolute and Anhydrous
- Methanol; Pure, 97%, 95%
- Methyl Acetate
- Ethyl Acetone; 99%-100%, 85%-88%
- Amyl Acetate; High Test and 85%-88%
- Butyl Acetate; 85%-88%
- Ethyl Aceto-Acetate
- Diethyl Phthalate
- Diamyl Phthalate
- Dibutyl Phthalate
- Ansol ML
- Ansol PR
- Ether; Absolute and U.S.P.
- Ethyl Carbonate
- Ethyl Lactate
- Ethyl Oxalate
- Diatol
- Cotton Solutions



One of the buildings specially designed for experimental work. Here full-size installations permit tests under regular manufacturing conditions. More efficient and economical production methods result—as well as new industrial uses for the chemicals produced in the company's plant.

U. S. INDUSTRIAL CHEMICAL CO., Inc.

EXECUTIVE OFFICES: 110 EAST 42nd STREET, NEW YORK

Branches in all principal cities

BEMIS WATERPROOF BAGS

Lower— Your Shipping Costs

IT PAYS to watch leaks closely. Every saving made means just that much lower selling costs.

Bemis Waterproof Bags assure you a remarkable saving in making dry chemical shipments.

Bemis Waterproof Bags actually cost much less than boxes, barrels or drums, and do not tie up a lot of money in costly containers. They come in convenient sizes, and are packed in compact bales so as to require only a negligible part of the storage space needed for large bulky containers. One man can do the work of three in packing, sealing and loading.

The tough, sturdy construction safeguards your products in the longest shipments. There is no loss through sifting or leakage.

Let us tell you how some of the largest shippers of dry chemicals are lowering their costs by shipping in Bemis Waterproof Bags.

BEMIS BRO. BAG CO. • St. Louis, Mo.



SINCE 1858 THE WORLD'S LARGEST
MAKERS OF QUALITY BAGS

Service

+

SERVICE is another name for usefulness. Service is not new. It is a principle that has become a business law as vital to success as ability and cooperation. Service has an inseparable and necessary companion. That is Quality. Service and Quality are the Siamese Twins of Success.

The fact that the Victor Chemical Works is one of the oldest firms in the field is your eloquent assurance that in your dealings with us, Service and Quality—the Siamese Twins of both your and our Success—is the paramount consideration, as it has been since the inception of our business.

OXALIC ACID
TRISODIUM PHOSPHATE
TRICALCIUM PHOSPHATE
PHOSPHORIC ACID
AMMONIUM PHOSPHATE
SODIUM AMMONIUM
PHOSPHATE

EPSOM SALTS
SODIUM PHOSPHATE
 (Mono-basic)
CALCIUM PHOSPHATE
 (Mono-basic)
CALCIUM PHOSPHATE
 (Di-basic)
SODIUM PYRO PHOSPHATE



Victor Chemical Works
A Dependable Source of Supply

CHICAGO-ILLINOIS





The Graybar quality tag — under which 60,000 electrical supplies are shipped.

The Light in the Window

A light! Sign of good cheer, warmth and welcome! Graybar Electric lights the way with good Sunbeam MAZDA lamps and lightens the way with over 60,000 electrical appliances and supplies for home, office and industry.

This takes experience and equipment. Graybar brings both

to bear. Experience, from its 56 year old history as the Supply Department of Western Electric. Equipment, in the form of well-stocked supply houses, located in 58 cities, that draw on every nook and corner in the country for the best in electrical equipment.

Executive Offices 100 East 42nd Street, New York

Offices in 58 principal cities



Coast to Coast Producing Points

PROMPT! TANK-WAGON DELIVERIES

LOS ANGELES



**COMMERCIAL 90% BENZOL
COMMERCIALLY PURE BENZOL
COMMERCIALLY PURE TOLUOL
SOLVENT NAPHTHA
COMMERCIAL XYLOL**

<i>At:</i>	<i>Phone:</i>
BOSTON	—Mr. Blood, Haymarket 6020
BUFFALO	—Mr. Childress, Riverside 3982
CINCINNATI	—Mr. Gellhaus, West 4114
CHICAGO	—Mr. Bahlenhorst, Lawndale 1500
CLEVELAND	—Mr. Lytle, Atlantic 188
LOS ANGELES	—Mr. Fetty, Tucker 9903
NEWARK	—Mr. Jacobus, Mitchell 8550
NEW YORK	—Mr. Johnson, Whitehall 0800
PHILADELPHIA	—Mr. Cleary, Jefferson 3000

The *Barrett* Company
Benzol Department

40 Rector Street



New York, N. Y.

Coast to Coast Distributing Points

CHEMICAL MARKETS

VOL. XIX

NEW YORK, OCTOBER 28, 1926

No. 25

Tariff Theories

ANYONE connected with chemicals during the past five years must have a wholesome respect for scientific theory. We have seen so many products and processes brought into the work-a-day industrial world which only a short time ago were relegated to the realm of the theoretically possible. It is natural, therefore, that the chemical industry would consider seriously any pronouncement of theory which is admittedly sound, and there is hardly a leading economist in the whole world who does not admit that free trade plumbs accurately with ideal economic conditions the world over. Therefore we are apt to give more weight to free trade principles than do other industries.

FURTHERMORE, there are certainly numerous branches of the American chemical industry to which adequate tariff protection is much more than a political catch word. In these groups tariff means even more than protection of American standards of wage. It is not a question of developing behind a tariff wall a strength sufficient to go out into the world's export markets; it is a question of keeping the plant in operation for domestic sales.

NATURALLY enough the chemical industry was deeply concerned by the declaration for free trade made public recently, bearing the signatures of many of the world's leading international bankers. There is no gainsaying the influence of finance upon industry, and it would be silly to minimize the influence of the men who are supporting this free trade movement.

Allied with politics, the financial powers would undoubtedly exert tremendous influence on tariff legislation. Nearly a year ago we pointed out this new tendency on the part of certain banking groups to forsake their traditional support of American industry, and recent developments only emphasize the importance of this situation.

HOWEVER sound free trade principles may be in theory, we are forced to do business today in a very practical world, a world tremendously disturbed in its economic functions. President Coolidge's prompt statement to this effect has already been ably seconded by Secretary Mellon. Every advice from Washington emphasizes that Republican leaders will fight vigorously against any tariff tampering. Nor have the leading commercial bankers of the country flocked to the support of the international group among them. They appreciate keenly that their interests lie with American business, and they have promptly accepted at face value the disclaimer of the American signers that their declaration was for European consumption. Even in Europe, the proposed free trade cure-all has not met a warm welcome. Germany says very frankly that she intends even further to extend the measure of tariff protection to her industrials. Both France and Italy have announced in milder, but no uncertain terms, similar plans. In Great Britain, traditionally a free trade country, a bitter debate has been aroused, but the party in power is committed to protection and will not change the issue. Only in Russia was the plan welcomed with open arms.

COTTON AND CHEMISTRY

Great concern is expressed over the effect of the large cotton crop upon the buying power of the South. That a large crop should decrease the buying power of that section is paradoxical; more cotton should mean greater returns if marketing is efficient. The chemical industry has a direct interest in the size of the cotton crop and in the prices received for cotton. First and foremost the industry is interested in the sales of fertilizers and insecticides to that section, in the amount of cotton linters available for nitro cellulose, and further, in the amount of cottonseed oil produced.

Cotton growers are by this time thoroughly educated to the fact that cotton cannot be profitably grown without the use of some fertilizer. Calcium arsenate is generally accepted as the cure for the weevil, and the control of this insect by arsenate can be quite complete, but perhaps chemists have done their work in the South to a degree that farmers consider too thorough.

It has been pointed out that the solution to the present situation seems to lie in the banks, cotton factors and others withholding from the market large quantities of cotton not to be sold except at a profitable price. As to next year, the acreage will in all probability be reduced, and the tendency will be to keep it at a lower figure. This will result in less labor and acreage for a goodly sized crop with the chemical industry contributing directly in no small measure to the economies effected.

BRITAIN'S CHEMICAL MERGER

That British chemical manufacturers do not intend to allow any of their trade to fall into the hands of foreign makers is evidenced by the gigantic merger announced last week including Brunner, Mond & Company, British Dyestuffs Corporation, and United Alkali Company. Mr. Mond states that the combination is not merely a question of financial or commercial interests but has a wider national and imperial aspect. He adroitly calls attention to the fact that formation of great combinations such as the Chemical Trust, Metallurgical Trust and Electrical Trust in Germany and the existence of great chemical groups such as our own Allied Chemical and the Du Ponts have forced leaders in England to consider the relation of their companies to the industry as a whole.

Mr. Mond wisely emphasizes the fact that "modern mergers are not created for the purpose of creating monopolies or inflating prices. When managed by modern business men, they are created for the purpose of realizing the best economic result, which capital and labor will share to their best advantage".

With a capitalization of \$500,000,000; a wide diversity of finished products; an interesting interchange of raw materials; large technical and commercial staffs, the British Chemical Trust bids very fair, under competent leadership, to take its place among the Big Business of the chemical world.

Recently in Dallas, Texas, two pseudo-detectives apprehended a negress named Jessie Bell, and gave her the choice of paying five dollars fine or going to jail. She paid the fine. She told the police later that the men had told her she was charged with bicarbonate of soda or "some long law saying." Poor Jessie ought to thank her lucky stars she wasn't charged with hexamethylene-tetramine or paranitrosodimethyl-aniline.

The cost of eleven cents to dye a man's blue serge suit sounds reasonable enough. There does not appear to be any cause for a tariff reduction on that score.

[Ten Years Ago]

(From "Drug & Chemical Markets," October 25, 1916)

Department of Commerce has officially confirmed the fact that the large munition makers are to manufacture dyestuffs. Du Pont Powder Co. and Aetna Explosives Co. have decided to turn all their auxiliary plants to manufacturing dyestuffs just as soon as the demand for explosives becomes normal. Assurances are given by Dr. Thomas H. Norton, dye expert of Department of Commerce, that the auxiliary factories erected by these two companies, will be used at the close of the war to manufacture dyestuffs.

General Chemical Co. financial statement for quarter ended Sept. 30, 1916, shows a profit of \$3,274,108, against \$1,705,273 for the same quarter of last year, and a surplus after allowing for dividends and depreciation, of \$2,289,325, against \$851,088.

THE DOCTOR'S ORDERS!



—Richmond, (Va.) Times-Dispatch

Chemical Sales Service

Rendered on the one hand to the producer and on the other to the consumer is the raison d'etre of the local sales agents for whom and to whom one of their most progressive members here speaks frankly.

By Charles T. Thompson

President, Thompson-Hayward Chemical Company



AS WE work away from the war period and its unusual conditions of stressed demand and of strained supply for chemicals, we local distributors are beginning to see more and more clearly just what the future holds for our business. Those of us who have lived through the severe pruning period of the past five years—when so many rotten branches have been cut off—have developed a calm courage based firmly upon our conviction that we form a really vital link in the chain of chemical distribution.

We can afford, therefore, to view with equanimity the efforts of some chemical producers to eliminate us by building up their own sales organizations to comb the entire country for orders. Nor are we stampeded into a panic when some good customer of ours grows big enough to "deal direct." Here we stand, between the devil and the deep blue sea, as it were, and yet we find to our comfort and satisfaction, that we are standing solidly upon a sound business foundation. We are rendering a necessary and valuable economic service, a service needed by both producers and consumers of chemicals.

It seems to some of us, therefore, that the almost frantic efforts of some of the chemical manufacturers to establish at every possible point a sales office of their own, to beat up and down the bye-ways of trade for less than carlot orders, must be rather a matter of policy than of sound business judgment. When we know of branches that are maintained where the scattered sales cannot possibly pay the rent, we are almost forced to the conclusion that the manufacturer can only expect to reap any benefit in the distant future when, having established a throttling control, he will be able to sell at prices that will exact undue costs from the ultimate consumer. It would be silly to assume that there are no big chemical manufacturers, especially among those producing a large and varied line, who cannot economically cover direct practically every section of the country. But this is a big country—big geographically as well as industrially—and it requires a big sales force to sell all the scattered consumers, big and little.

On the other hand, our surer knowledge of the conditions underlying our own business, has convinced us that the local distributor is the only efficient and economical means of distribution for the manufacturer at

points where the gross tonnage of that local territory is too small to maintain a manufacturer's branch. Our efforts must, therefore, concentrate on a multitude of small orders in a comparatively restricted sales territory.

Once we both—the producer and the distributor—get these limits firmly fixed in our own minds there is no reason for misunderstanding or jealousy. Constructively, by a sharp definition of our respective selling functions, we build up mutual confidence and the basis of hearty co-operation.

It would be presumption for any distributor to make such a definition for the manufacturers; but we can set forth, out of our experience, the kind of a chemical sales service that we do render alike to producer and consumer. We can show why we believe that our business foundation is a firm one in that we furnish the most economical and most practical distribution system.

In the first place, the local distributor is in business for himself. His profits depend upon the success of his own efforts. He, therefore, has added to the keen incentive of a commission on sales made, which is used to stimulate the company salesman, the balance wheel of his own financial responsibility and his own business reputation. He is just as aggressive a business getter as the best company man and he is a more serious and responsible workman. Moreover, he is usually of a type that possesses the character and personality that develops and maintains much closer relationships with his customers than does the ordinary salesman.

In the second place, the cost of sales through the local distributor is less per unit than through the manufacturer's own organization in a territory so small or so scattered that it makes him a logical business unit. The books prove this by distributing the overhead of a number of sales organizations and by carrying so varied a line that practically every prospect in his district is able to buy more than one item from him. The local distributor quite naturally cuts down his selling expense and out of a multitude of little orders is able to make a profitable business below the actual cost of the sale of a single big manufacturer. All this is elementary business arithmetic. But it deserves more attention than apparently it at times receives.

Thirdly, the local distributor is able to render to a manufacturer certain services which it is almost im-

possible for him to get from his own sales force. From our experience, we have a most intimate knowledge of conditions in our own territory—conditions not only in one line, but in many. So we are continually and very naturally in a position to acquire and impart to our principals information regarding new outlets for goods, facts about certain personalities and firm prejudices, data on the arguments and prices of competitors which the manufacturer's salesman is never in a position to obtain.

Finally, the good will of the chemical buyers of our territory is the very life blood of our business. We must render them service, and we are in a position to accommodate ourselves to their individual requirements and their peculiar conditions which the branch office of a large manufacturing organization, handling business as it must in a regular iron-clad routine manner, is not able to do. The manufacturer's branch must handle business through a standardized routine, whereas the local distributor is flexible in his ability to meet individual conditions surrounding particular business. And I do not mean that this flexibility is unethical or in any way in conflict with good business practice and sound methods, for there are idiosyncrasies connected with even the smallest business that make right and proper demands for special service which a local distributor alone can supply.

These peculiar advantages of the local distributor make the place that he occupies in the chemical industry a sure and certain one. From the point of view of the manufacturer, we can distribute more efficiently and more economically to this class of business than he can, and for the small buyer we carry in stock for prompt delivery chemicals that he must often receive in small quantities promptly. Nor have I exhausted all of the

The VestTube

Published by

Thompson-Hayward Chemical Co.

Kansas City, Missouri
St. Louis, Missouri

Competition vs. Co-operation

MOST Americans have been railing at Taxes for the last several years. It seems to the writer that we will soon experience another type of objection and complaint in the very near future.

A great many of you have noticed the development in the last few years of a standard price on a great many items in common brought about by selling agreements and combinations, trade organizations and other methods of this sort. There is no question that stabilized prices and co-operation in selling has many advantages in its favor but it also holds many possibilities for abuse. We are commencing to see some of these abuses developing and unless a halt or common "horse sense" is used in their application we are going to have a fine lot of muck raking, and the development of a new leader with a big stick, business brought into disrepute, and perhaps (while we admire Calvin Coolidge very much,) a new democratic president.

Most people don't mind stabilized prices but some of the methods being used to enforce stabilized prices are getting pretty high handed.

We love and glory in the growth of the chemical industry in America and it is because we hate to see its future jeopardized that we raise our voice in anxiety over some of the policies being pursued by a number of its leaders.

*Title page of monthly bulletin
distributed to the con-
suming trade*

reasons why our place is secure. We handle credits and we are doing a continuous and efficient missionary work for the manufacturer. We are helping the small consumer solve chemical problems and supplying him with technical chemical information that he could not obtain elsewhere.

It seems to me that all of these points are self-evident; that there is no need to debate them and that the chemical manufacturer and the chemical distributor should join forces to make our distribution system even more efficient than it has been in the past. Where there is, I think, just ground for adverse criticism of the distributor, it lies either in his own benighted selfishness or incompetence.

No brief can be held at all for the sharp-shooter in chemical distribution. His day is past and, generally speaking, he has been pretty thoroughly eliminated from the field. Provided the distributor is honest, as I am sure most now are, he needs sometimes to learn a little better the lesson that, after all, he is the representative of the manufacturer and not the purchasing agent of his customers. There is a fundamental difference here, and while there are many temptations to forget this basic fact, still I am sure that the success of the distributor ultimately depends upon his vigorous and sincere efforts as a selling agent of the American chemical industry. We ought not to forget that any manufacturer will pay us, in the long run, more to push his sales than any consumer will pay us to do his buying.

In the general field of business it has been frequently observed that the jobbers in the dry goods, in the drug, in the tobacco and in many other fields have fallen into disrepute where they have forgotten this first principle. For this reason, it is a prime essential that we local dis-
(Continued on page 1068)



Selling Alcohol for Anti-Freeze

New Association Embarks upon Large National Advertising Campaign Under the Name of Freez Foil

THAT the members of the Industrial Alcohol Manufacturers Association intend to educate the public of this country to using denatured alcohol in their automobile radiators during the Winter months as an anti-freeze in preference to any other product, is made evident by the gigantic advertising campaign which is to be undertaken this Fall and Winter. For this purpose the manufacturers of the association have agreed upon a common name which is to be used in connection with each manufacturer's trade name. The name which is to be given to alcohol offered for this purpose is FreezFoil. The following manufacturers are members of the association and will use the following trade names in addition to general name of FreezFoil: American Distilling Co., Perkin, Ill., "Everclear"; American Solvents & Chemical Corp., New York, "Amersol"; David Berg Industrial Alcohol Co., Philadelphia, "Lo-hocla"; Federal Products Co., Cincinnati, O., "Ajax"; Industrial Chemical Co., New York; Kentucky Alcohol Corp., New York, "Solox"; National Industrial Al-

cohol Co., New Orleans, "Hytone"; Publicker Commercial Alcohol Co., Philadelphia, "Thermo"; Rossville Co., Lawrenceburg, Ind.

The advertising campaign will be national in scope and cover a combined circulation of 25,000,000 per month. Both daily newspapers and farm papers will be used. The list of papers to be used is as follows: Dailies: New York Times, Chicago Daily Tribune, Boston Post, Pittsburgh Press, Detroit Free Press, Cleveland Plain Dealer, Cincinnati Times-Star, Indianapolis News, Kansas City Star, Minneapolis Journal, Milwaukee Journal, St. Louis Post-Dispatch, Evening Bulletin, Philadelphia, Courier-Journal, Louisville, Ky. Farm papers: Ohio Farmer, Rural New Yorker, Farm Life, Farm & Fireside, Farm Journal, Indiana Farmer's Guide, Successful Farming, Capper's Farmer, New England Farmer, Pennsylvania Farmer.

The advertisements reproduced here are taken from a group of thirteen. These advertisements are designed to impress the public with the importance of using some

anti-freeze material in the radiator of the automobile, and also with the superiority of alcohol for this purpose. Attention is called to the fact that alcohol will not rot rubber hose connections; corrode connections, clog radiators, dissolve soldering, cause leaky gaskets, thus overheating the motor and scoring the cylinders, or short-circuit the electrical system. The statement is made, "Beware of chemical substitutes causing such injury." A statement by the U. S. Bureau of Standards, "In general, alcohol is the most satisfactory anti-freeze," is given proper publicity.

A large circular has been printed in red and black for distribution to jobbers, auto-supply houses and service stations. This circular calls attention to the importance of the advertising campaign and asks these people: "Are you prepared for this great, new demand in the next few months?" Large outside display signs as well as window display signs are being distributed to supply houses and service stations. It is intended to have the word FreezFoil known throughout the automobile trade as the name for the anti-freeze to be used in all cases. Attention is called to the fact that denatured alcohol has been used for many years, and that FreezFoil is merely "a new name for an old friend." Particular stress is said upon the statement that FreezFoil is as important as gas and oil.

Farming to be a Chemical Industry

By William J. Hale

Chairman Division of Chemistry and Chemical Technology, National Research Council

TO ALL appearances, our agriculturists are a most industrious class but in comparison with other industrialists they share no such full degree of prosperity. Many are the explanations offered for this disparity and just as many solutions have found expression in the daily press.

Little or no discussion has yet appeared that draws attention primarily to organic chemistry as the basis of all agricultural activity. A brief survey of the state of the industry in this country must here claim our attention if we would attempt to draw valuable lessons therefrom and apply these lessons to the agriculturist.

The organic chemical industry is an industry distinctly different from all others. It involves the same general principles of all industries but presents the further aspect of unrestrained uncertainty. Any one operation may completely face about to proceed in some other direction. This ease of chemical shift makes always possible the creation of other products than those in view. Such side-products, or by-products, may spell defeat or success to the enterprise. Only under careful and constant scrutiny by organic chemists can organic chemical manufacture ever hope to succeed.

In the past the organic chemical manufacturers have drawn mainly for their raw products from coal, coal-tar, natural gas and wood distillates. No grudge whatsoever was entertained for the farmer, but outside of simple alcoholic fermentation little of chemical adaptation of farm products was understood by these manufacturers. Chemical science was concentrated upon the coal-tar field simply because chemists knew more about coal-tar than they did about the more appetizing products of the farmer. The time is not far away when the feeding of corn to hogs will be classed with that other unholy act, the feeding of raw bituminous coal to a furnace for heat supply. Staple agricultural products must not be supplied to the consumer directly but must come to him indirectly through the chemical manufacturer. In other words, the valuable by-products

(Continued on page 1669)

Who's Who in the Chemical Industry

Horace Bowker, senior vice-president, American Agricultural Chemical Co., New York. Born: Boston, Mass., May 13, 1877. Married: Adelaide Kent Greene, Cambridge, Mass., Oct. 16, 1901. Children: (3) two daughters, one son. Education: A. B., Harvard University, 1898. Business: Asst. Supt. C. O. Bowker Fertilizer Co., 1899-1901, Supt., 1902; sales manager, Baugh & Sons Co., Phila., 1903; secretary, American Agricultural Chemical Co., 1908, vice-president 1920 senior, vice-president, 1926. President of Chemical Alliance, Inc., during the War. Member: Harvard Club, National Fertilizer Assn. Hobbies: Sailing and motor boating.

Thomas Belton Caldwell, Manager, Law & Co., Inc., Wilmington, N. C. Born: Spartanburg, S. C., Dec. 27, 1887. Married: Elizabeth Greye Allen, May 27, 1907, at Wake Forest, N. C. Children: one daughter. Education: Clemson College, 1902-04; Wake Forest College, 1905-07, A. B.; special student in analytical chemistry, Johns Hopkins University, 1909-09. Business: Chemist, American Agricultural Chemical Co., 1909-10; Battle Laboratory, Montgomery, Ala., 1911; manager, Law & Co., Inc., Wilmington, N. C., 1912 to date. Member: American Oil Chemists' Society, Wilmington Kiwanis Club; Wilmington Chamber of Commerce, Cape Fear Country Club, York Rite Mason, Sudam Temple A. A. O. N. M. S., American Chemical Society. Hobbies: Baseball, football, horses, dogs and boats.

John L. Crist, secretary and manager, Beaver Chemical Corp., Damascus, Va. Born: Vesuvius, Va., Aug. 1890. Married: Bess Rector, Saltville, Va., June 24, 1914. Children: one son. Education: B. S. Chemical Engineering, Washington and Lee University, 1912. Business: Mathieson Alkali Works, 1913-16; Hooker Electrochemical Co., 1916; Federal Dyestuff & Chemical Co., 1916-18; Beaver Chemical Corp., 1918 to date. Built Beaver plant commencing day after Armistice day. Member: American Institute of Chemical Engineers. Hobbies: Tennis, hunting and gardening.

Benjamin Harris Brewster, Jr., President, The Baugh & Sons Co., Baltimore, Md. Born: Philadelphia, Pa., Oct. 22, 1873. Married: Elisabeth Baugh, Philadelphia, 1895. Children: (3) 2 sons and 1 daughter. Education: William Penn Charter School, Philadelphia, University of Pennsylvania, 1891. Business: Baugh & Sons Co., 33 years, as secretary, vice-president and president. Member: Maryland Club, Baltimore Club, Green Spring Valley Hunt Club, Elkridge Hunt Club, Harford Hunt, Merchants Club, Metropolitan Club. Hobby: Hunting.

Ralph Brown Williams, Consulting Mining Engineer, Metal & Thermit Corp., New York. Born: Salem, Mass., 1881. Married: Mary Brewster, New York City, 1909. Children: one son. Education: S. B. Mass. Institute of Technology, 1904. Business: 1904-1907, So. American Dev't. Co., Ecuador, S. A.; 1908-11, Miami Copper Co., Miami, Ariz.; Ray Central Copper Mining Co., Ray, Ariz.; 1912-13, American Smelting & Refining Co., Mexico; 1914-15, consulting practice; 1916 to date, Metal & Thermit Corp., New York; 1918 to date, treas. and gen. mgr., American Rutile Co., New York; 1921 to date, treas. and cons. eng., Compagnie Generale de Mines en Bolivie, New York. Member: Engineers' Club, University Club, Metal & Rubber Club. Hobby: Golf.

News and Markets Section

German Sulfate Lowers Japan Market

Imports Increase Sharply—Two Concerns Manufacturing

(Special to CHEMICAL MARKETS)

Tokyo, Japan, Sept. 30.—Continued gains for the yen, which yesterday was quoted at \$48% per 100 in Tokyo, contrasted with \$40% for this time last year, have brought about an increase in imports of sulfate of ammonia and reduced the price level from the 170-180 yen prevailing last Spring to 133-138 per ton. Larger German imports have been responsible.

Manufactures of this commodity have made great gains in recent years. Last year's production totaled 120,889 tons, supplied in about equal quantities by Japan Nitrogen Manufacturing Co. and Electro-Chemical Co. Production in 1914 was but 14,852 tons. Imports have jumped proportionately. The 1925 figure was 204,986 tons, contrasted with 104,000 in 1914. Up to the end of July this year 201,000 tons had entered the country and the year's total is expected to be about 250,000 tons.

Production of superphosphate of lime for the first six months of 1926 totaled 416,625 tons (2,000 lbs.). Sales were about 23 per cent higher and it is probable that this figure is nearer the production amount than the former, as Taki Fertilizer Co. production figures are not published, merely the sales amounts being given out.

Imports of all kinds of fertilizers during the first half of the year amounted to 1,527,607 tons, valued at \$140,245,688, increases of 276,986 tons and \$24,036,272 over the corresponding period of 1925. Bean cake led the list with 984,400 tons and \$87,805,576.

Figures of other items follow:

	Tons	Value
	Yen	Yen
Nitrate of soda	27,171	3,594,255
Calcium sulphate	19,350	2,367,445
Ammonium sulphate	162,396	26,099,934
Phosphate ores	177,980	3,724,263

Speakers scheduled for annual Southern convention of National Fertilizer Association at Atlanta, Nov. 9-10, are: Renick W. Dunlap, Assistant Secretary of Agriculture, who will speak for the U. S. Department of Agriculture and present views of President Coolidge's recently appointed Cotton Commiss-

sion; Thomas K. Glenn, Atlanta banker; Edward A. O'Neal, Alabama Farm Bureau Federation; Wilmon Newell, dean of Florida College of Agriculture, and Victor H. Schoffelmayer, agricultural editor, "Dallas News."

JAPAN CAUSTIC LOWER

August production of bleaching powder in Japan was 5,193,000 pounds, a decrease of 316,000 pounds from the July total. Caustic soda production, at 4,041,000 pounds, was 136,000 under July. These declines were due to the increase in production restriction, now 45 per cent, enforced on August 1 by the industry in order to maintain prices.

Since January Japan has produced 48,034,000 pounds of bleaching powder and 35,779,00 pounds of caustic soda. The former is down 467,000 pounds and the latter 297,000 pounds from the corresponding 1925 figures.

Brunner Mond & Co., the British firm, has again lowered its caustic soda quotations, this time to 8.20 per 100 lbs., with the idea of holding the market against strong American competition. Figures on the price battle follow, showing imports from the two countries:

	American	British
First half, 1926 (lbs.)	18,111,000	27,916,000
Whole year, 1925	15,006,000	34,170,000

FIXING DYE STANDARDS

(Special to CHEMICAL MARKETS)

Washington, Oct. 31.—In establishing standards for dyes, the Bureau of Standards has worked in conjunction with dye manufacturers. A report just issued says in part:

"The practical use of the spectrophotometric method for the commercial evaluation of dyes has been shown by comparisons with the titanic chloride titration and the usual dyeing test. A dyeing method which is strictly quantitative and reproducible, as well as more rapid than the usual commercial method, has been developed. Work on fastness to washing and fastness to light has been done in co-operation with the American Association of Textile Chemists and Colorists, with the expectation that methods

which are standards for all concerned with the dyes and dyed materials will be established."

Use of a by-product from manufactured gas to form a sulfur compound, declared superior as an insecticide and fertilizer to anything now available, was announced at Atlantic City by W. S. Yard, vice-president of Pacific Gas & Electric Co., San Francisco, at the close of the eighth annual convention of the American Gas Association. He said that experiments conducted by Professor E. R. Delong, University of California, demonstrate the value of the product, which will enable the gas industry to become a large producer of a highly efficient agent for insect control and fertilizing.

August exports of aniline oils and salts amounted to only 540 pounds, valued at \$1,107, all of which went to Canada according to Department of Commerce. Exports of "other intermediates" during August totaled 172,933 pounds, valued at \$27,627, while exports of coal-tar colors, dyes and stains during the month of August amounted to 2,448,664 pounds, valued at \$472,378, of which by far the largest quantity went to China.

Malayan Wood Distillation Co., Ltd., Krambit, Kuala Lipia, Pahang, is producing acetic acid and small quantities of power alcohol. The company is financially well backed. A Chinese capitalist of Malaya is reported to have formed in Singapore a company subsidiary to his rubber interests whose object is the production of acetic acid on a large scale.

Herman A. Metz, lifelong Democrat and former member of House of Representatives, has declared for Senator James W. Wadsworth Jr. It is understood that he will organize a committee of independent Democrats in the interest of the senior Senator.

India exported 1,479 cwt. of indigo, during the Jan.-July period, 1926; 893 cwt. in 1925, and 2,871 cwt. in 1924.

Production of methyl alcohol has been abandoned at the Hochspeyer and Bitbrich plants of Holzverkohlung Industrie A.-G.

British Chemical Merger Has £100,000,000 Capital

Brunner, Mond & Co., British Dyestuffs Corp. Nobel Industries and United Alkali to Form Largest Amalgamation in British Industry—Nobel Industries Have Large Holdings in General Motors Corporation of America—Present Capitalization of the Companies

(Special to CHEMICAL MARKETS)

London, Oct. 25 (By Radio) — Announcement is made of huge chemical fusion including Brunner, Mond Co., Nobel Industries, which is in itself a merger of thirty companies, engaged in making explosives, British Dyestuffs, and United Alkali.

Capitalization will be at least £100,000,000 (nearly \$500,000,000).

Following rumors reported in English papers and by cablegram to American publications that Brunner, Mond Co. would purchase British Dyestuffs Corp., the fact was announced that the boards of directors of Brunner, Mond Co., British Dyestuffs, Nobel Industries had passed resolutions agreeing in principle to the plan for an exchange of stock.

Nobel Industries has an issued capital of about \$80,000,000, Brunner Mond has \$70,000,000, British Dyestuffs about \$25,000,000, and United Alkali about \$20,000,000. Nobel Industries owns substantial holdings in General Motors Corporation of America.

Belgian production of ammonium sulfate in 1925 was 90,000 metric tons, compared with 64,000 metric tons in 1924. For 1926 it is expected that 75,000 metric tons will be obtained as a by-product of the coke and gas industries. In addition, the Societe Belge de l'Azote, a branch of Ougret-Marihaye, has started a plant for the production of synthetic ammonia by the Claude process, with capacity of 25,000 metric tons.

A report issued by the Dominion Bureau of Statistics on the talc and soapstone industry in Canada in 1925 gives the number of firms engaged as seven with an aggregate invested capital of \$744,037. The production consisted of 13,706 tons of talc valued at \$173,180, and 768 tons of soapstone of the value of \$32,655.

Watson Jack & Co., Montreal, announce the re-opening of their dye and chemical department. Aniline dyes, dry and earth colors, and chemicals will be distributed.

Synthetic Ammonia and Nitrates has placed a contract with Head,

Wrightson & Co., British construction engineers, for equipment of pit head gears. It is understood that the company intends to sink a shaft on its extensive property at Billingham-on-Tees for the purpose of mining anhydrous sulfate of lime.

FEWER HOSIERY COLORS

(Special to CHEMICAL MARKETS)

Boston, Oct. 25—The importance of color in the textile industry was strongly emphasized at the meetings of National Association of Cotton Manufacturers held in Boston last week. Speaking of the color situation in hosiery, it was pointed out that because it is the resultant of many fashion factors, there is an intelligent method of control by the limitation of the number of colors produced. An official of Ipswich Mills said that some years ago it was the belief of many distributors of hosiery that an enormous range of colors was essential to its successful sale.

“Believing, as we do, that a shopper is more confused than helped in the selection of hosiery of the color wanted to harmonize with her costume, by being offered a choice of a great variety of colors, many of which can only be distinguished from the next nearest shade by a careful and prolonged scrutiny, we began the study of color grouping. That is, we have gradually evolved certain master colors, designated as tones, and group all of the shades of that color together. To illustrate, we have a grey tone group, which in our present range includes four colors, gun metal, zinc, dove grey and moonlight. These range from the nearly black gun metal to the nearly white moonlight, and, while formerly at least twelve greys were thought to be necessary for an adequate representation of this group, we find that the four shades mentioned give a sufficiently wide selection to meet all practical needs, and from season to season the component colors are changed if fashion so requires; or if the trend to grey should indicate a wider demand, we would increase the colors accordingly, with a corresponding reduction in the number of colors in some other tone that was waning in popularity. This policy, opposed at first by some of our friends, is found by the girl behind the counter to facilitate sales.

CHEMICAL SALESMEN MEET

Salemen's Association of American Chemical Industry opened the Fall and Winter season last Friday with a dinner meeting at Builders' Exchange, New York, with about 70 members in attendance. Newly elected officers for the coming year were installed as follows: President, William Thompson of Sherwin-Williams Co.; first vice-president, George Brody of Roessler & Hasslacher Chemical Co.; second vice-president, Robert Quinn of Matheson Alkali Works; third vice-president, William Mueller of Commercial Solvents Corp.; secretary-treasurer, William Benkert, Noel Color & Chemical Co.; members executive committee F. P. Summers, Milton Kutz, Ira MacNair, John Hotchkiss, Ralph Dorland, John Chew.

After the installation of the officers, Dr. Ernest B. Benger, of Du Pont Rayon Co., spoke on “Manufacture of Artificial Silk and its Kindred Products.” He briefly described the four processes of manufacture, the last of which will shortly be in use in this country. He claimed that the weakness of rayon when wet had been greatly over-exaggerated as a disadvantage.

TO HONOR DR. TEEPLE

Dr. John E. Teeple, New York chemist, has been selected as the 1927 recipient of the Perkin Medal, awarded annually to the American chemist “who has most distinguished himself by his services to Applied Chemistry,” in recognition of his development of an American potash industry at Searles Lake, California. The Committee on Award consisted of representatives of the five leading scientific societies, Society of Chemical Industry (British), American Section American Chemical Society, American Electrochemical Society, American Institute of Chemical Engineers, Societe de Chimie Industrielle (French), American Section.

The medal will be awarded at a public meeting at Rumford Hall, Chemists' Club, New York City, Jan. 14. Dr. William H. Nichols will make the presentation.

Progress Paint Manufacturing Co., and its subsidiary selling company, Regulation Paint Co., both of Louisville, Ky., are directed by the Federal Trade Commission to discontinue selling paint as “Government Goods.”

American Association of Textile Chemists and Colorists will hold a meeting Dec. 3-4, at Charlotte, N. C.

CHEMICAL MARKETS

GEORGE MERCK DEAD

Following an illness of one week George Merck, chairman of the Board of Merck & Co., 24 Park pl., New York, died on Thursday, Oct. 21, at his home in Llewellyn Park, W. Orange, N. J. Mr. Merck was founder of the company and its president until failing health had made it necessary for him to lighten his burdens.

Mr. Merck was born in Darmstadt, Germany, fifty-nine years ago, a son of Wilhelm Merck, head of a famous chemical firm of that city. He came to the United States in 1891 and established the business that bears his name. He was President of the company until two years ago. His wife, a son, George W. Merck, and four daughters survive. The surviving daughters are Miss Magda Merck of West Orange, Mrs. Henry Wheeler, Jr., of Manchester, N. H.; Mrs. George W. Perkins of Riverdale, N. Y., and Mrs. Snowden Henry of Chestnut Hill, Philadelphia.

Funeral services were held at the residence in Llewellyn Park on Friday, Oct. 22. Rev. Ralph B. Pomeroy, Church of the Holy Name, St. Cloud Section of W. Orange officiated. In an announcement issued by Merck & Co. under a Rahway date, where the plant is located, the following tribute is paid to Mr. Merck's memory:

"We, who have been associated with him, know that in his death there has passed away a true and loyal friend and wise counsellor, a man with the finest sense of honor and of high ideals, whose memory will be cherished by all who knew him."

George W. Merck, surviving son, is now president of the company.

ARSENIC UP IN LONDON

(Special to CHEMICAL MARKETS)

London, Oct. 25 (By Radio)—Trading in industrial chemicals is quiet. Pitch, copper sulfate, and arsenic are higher.

The market is easier for acetone, oxalic acid and antimony.

Synthetic Products Co., Cleveland, is named in a cease and desist order issued by Federal Trade Commission. According to the findings, the company manufactures under a secret formula a compound for use in softening and rendering rubber more resilient, and designates the compound in its advertisements and business stationery as "Liquid Rubber" when such is not the fact.

Germans Double Swiss Dye Purchases

Imports Allowed Free Entry Under New Commercial Treaty Effective Jan. 1—September Exports of Swiss Dyes Increase Over August—Unsatisfactory Prices Result in Decline in Value of Exports, But Volume Increases

(Special to CHEMICAL MARKETS)

Basle, Switzerland, Oct. 15 (By Mail)—Coal-tar dye exports registered a further considerable increase during September when the total was kilos 508,090, valued at francs 4,813,855, against August total of kilos 499,043, valued at francs 4,516,192, and against Sept. 1925, total of kilos 437,071, valued at francs 4,678,234. Imports of the first nine months of 1926 totaled kilos 4,244,772, valued at francs 41,640,180, against total for the first nine months of 1925 of kilos 3,539,651, valued at francs 38,443,820. Exports to the United States during the last quarter compare with last year's corresponding figures as follows:

	1925 (Kilos)	1926 (Kilos)	1925 (Francs)	1926 (Francs)
July	37,411	37,123	544,753	466,485
August	48,778	45,389	605,234	527,310
Sept.	45,351	52,304	630,905	661,537
	131,540	134,816	1,780,892	1,655,332

While there has been a slight increase in the volume (2½%), the value of exports shows a decline (7%) which is entirely due to unsatisfactory prices. The increase of the Swiss aniline dye exports during the third quarter, 1926, over the same period of last year (July-September, 1926, 14.05 millions of francs against 12.39 in the previous year) is due to increased exports to Germany which more than doubled the import of Swiss dyes and has become our largest customer.

	Swiss Dye Exports to Germany 1925 (in 1000 frs.)	1926 (in 1000 frs.)
July	306,700	664,600
August	210,000	640,000
September	358,300	871,600
Total Third Quarter	875,100	2,176,200

Swiss dyes which for a long time have been subjected in Germany to a special license can now enter free of duty and without any permit. As exemption from duty is provided for in the new commercial treaty concluded between the two countries which will probably come into force on Jan. 1, 1927, it is expected that this rise of Swiss dye exports to Germany will further increase.

While there is a considerable improvement in exports, dye imports remained practically on the same level as in 1925, the total for the first nine months 1926 being kilos 500,444, valued at francs 4,492,676

against last year's total for the same period of kilos 483,884, valued at francs 4,293,587. Although in the above total are included imports from Swiss works situated in German territory as well as German dyes partially or wholly destined for re-export in other countries, a considerable proportion of the total amount will actually be consumed in Switzerland. Swiss textile manufacturers are buying more German dyes than Swiss.

Indigo exports continue to decline, the total for the month of September being kilos 278,697, valued at francs 666,422, against kilos 279,762, valued at francs 1,257,148 in September, 1925. As long as the actual great competition remains (especially in China and Japan, also in India and Egypt) prices will remain unsatisfactory and there is no probability that our export figures will reach their former value.

Swiss franc = \$.1929 cents.

SULFURIC USED
IN FERTILIZER

(Special to CHEMICAL MARKETS)

Washington, D. C., Oct. 25—Fertilizer manufacturers during the first half (January-June) of 1926 produced 935,433 tons of sulfuric acid and consumed 1,085,877 tons in the manufacture of 1,993,363 tons of acid phosphates containing 33,558,000 units (of 20 lbs.) of available phosphoric acid, says U. S. Department of Commerce. The production of sulfuric acid by fertilizer manufacturers was thus equal to 86 per cent of their total consumption. Acid phosphates sold as such amounted to 1,365,295 tons, containing 22,740,000 units of available phosphoric acid; and 1,201,593 tons of acid phosphates, containing 19,652,000 units, were consumed in the manufacture of other fertilizers.

The statistics for the first half of 1926 compared with those for the first half of 1925 show increases of 10.7 per cent in production of acid phosphates and nine-tenths of 1 per cent in that of acid phosphates sold as such; a decrease of 16.6 per cent in stocks of sulfuric acid, and an increase of 40.7 per cent in stocks of acid phosphates, on hand at the end of the period.

The statistics for the first half of 1926 are based upon the reports of 176 establishments.

[The Industry's Finances]

MATHIESON ALKALI EARNS \$2.62 A SHARE

Increase From \$2.36 in Previous Quarter, and \$2.07 for Third Quarter of 1925—Net Income for Nine Months is \$7.30, Against \$6.72 in Nine Months of 1925

Mathieson Alkali Works, Inc., reports for quarter ended Sept. 30, net income \$429,763 after depreciation, depletion, federal taxes, equivalent after allowing for 7% preferred dividend requirements, to \$2.62 a share earned on 147,207 shares of no par common stock. This compares with \$391,874, or \$2.36 a share, in preceding quarter and \$343,224, or \$2.07 a share, on 141,257 common shares outstanding in third quarter of 1925.

Net income for first nine months of 1926, totaled \$1,205,919 after charges, equal to \$7.30 a share on common, against \$1,095,628, or \$6.72 a share in first nine months of previous year. Income account for quarter ended Sept. 30, compares as follows:

	1926	1925	1924
Total earnings.	\$706,304	\$548,718	368,309
Depr. depl etc.	211,114	172,576	144,175
Federal tax...	65,427	33,918	28,647
Net income	\$429,763	\$342,224	\$195,487
Nine months ended September 30:			
Total earnings	\$1,989,345	\$1,723,482	\$1,015,064
Federal tax	175,352	124,529	70,235
Depr. depl etc.	608,074	503,325	431,599
Net income	\$1,205,919	\$1,095,628	\$513,230

E. M. Allen, president, says: "The results of the third quarter of 1926 show a continued increase in the company's earnings compared with the same period of 1925. An analysis of the causes of the increase shows that a very large percentage is the direct result of materially increased efficiency of operation. The balance of such increase is due to customers' additional requirements, coupled with earnings from new products."

Foreign Exchange

	Par	Current
Great Britain (pound sterling)	4.866	4.845
France (franc)	.193	.434
Italy (lira)	.193	.434
Belgium (franc)	.198	.028
Denmark (krona)	.268	.266
Czechoslovakia (crown) per 100	20.30	2.96
Germany (mark)	.238	.238
Holland (florin)	.402	.400
Poland (zloty)	.193	.115
Norway (krona)	.258	.251
Spain (peseta)	.193	.151
Sweden (krona)	.268	.267
Switzerland (franc)	.193	.193
Argentina (peso)	.414	.408
Brazil (milreis)	.324	.141
Japan (yen)	.499	.488
India (rupee)	.485	.362
China (Silver dollar Hongkong)	.789	.461
(Tael—Peking silver) ...	1.146	.615
(Tael—Shanghai, silver) ...	1.986	.574

COMMERCIAL SOLVENTS

Commercial Solvents Corp. reports for quarter ended Sept. 30, net profit \$476,331 after depreciation, interest and federal taxes, equivalent to \$4.37 a share earned on 108,861 shares of no par class B stock. This compares with \$366,422 or \$3.36 a share in preceding quarter and \$321,889 or \$2.95 a share on same basis in first quarter of this year.

Net profit for first nine months of 1926, after charges totaled \$1,164,643 equal to \$10.70 a share. Income account for quarter ended Sept. 30, 1926, the preceding quarter and first nine months, follows:

	Quart. end 9-30-26	Quart. end 6-30-26	9 mos. end 9-30-26
*Oper prof. . .	\$694,907	\$619,523	\$1,768,242
Other income . . .	25,918	31,416	85,309
Total income	\$720,915	\$650,939	\$1,853,551
Other deduc. . .	163,756	196,276	439,227
Federal tax, . . .	80,828	88,241	249,681
Net profit	\$476,331	\$366,422	\$1,164,643
er depreciation			

UNION CARBIDE NET UP

The Union Carbide & Carbon Corp. and subsidiaries report for the quarter ended Sept. 30, net income \$6,598,462, after depreciation, equivalent to \$2.48 a share on 2,659,733 shares of no par capital stock outstanding. This compares with \$5,011,793, or \$1.88 a share in the corresponding quarter a year ago. For nine months ended Sept. 30, net income amounted to \$16,630,443, or \$6.25 a share compared with \$12,564,409, or \$4.72 a share in 1925. Consolidated account for the third quarter compares:

	1926	1925
*Earns	\$8,862,088	\$7,068,877
Int. on bonded debt	304,135	256,702
Deprec. & other chgs. a1,959,491	..1,800,382	
Net income	\$6,598,462	\$5,011,793
For nine months ended September 30:		
*Earns	\$23,303,432	\$18,735,947
Int. on bonded debt	915,246	710,393
Deprec. & other chgs. a5,757,743	\$5,401,145	
Net income	\$16,630,443	\$12,564,409
*After provision for income and other taxes.		
aAnd dividends on preferred stock of subsidiary companies.		
aEstimated.		

Air Reduction Co. has purchased the Dayton Oxygen & Hydrogen Products Co., Dayton, O., adding another plant to the chain of 52 plants and 169 warehouses located in industrial centers all over the country. The Dayton company car-

ries with it contracts to supply oxygen to the Frigidaire plant of General Motors Corp., which is being greatly expanded. Large amounts of oxygen are required for welding the ammonia tubes in refrigeration machines. It is understood to be the second largest contract in the country.

ARCHER-DANIELS CO. EARNINGS DECLINE

Archer-Daniels-Midland Co. and subsidiaries report for year ended Aug. 31, net income \$1,585,479 after depreciation, federal taxes, equivalent after 7% preferred dividend requirements to \$6.35 a share earned on 200,000 no par shares common stock. In previous year, report covered eleven months ended Aug. 31, and showed net income of \$1,900,227, or \$7.80 share on common. Consolidated income account for year ended Aug. 31, compares as follows:

	Year ended 8-31-26	11 mos. end. 8-31-285
Profit	\$2,223,738	\$2,513,517
Depreciation	379,372	340,715
Federal tax	258,887	272,575
Net income	\$1,585,479	\$1,900,227
Preferred dividends	315,000	*339,500
Surplus	\$1,270,479	\$1,560,727
*Full year's dividend of 7%		

British Lead Manufacturers' Association has been formed in London, with 100 members. The objects are to protect the interest of manufacturers of sheet lead and lead pipes and other lead manufactures in the British Isles, including Ireland; to register and use trade marks, to carry on business as manufacturers of and dealers in lead goods, etc. The management is vested in a committee, the first members of which are: Colonel A. J. Foster, Capel House, London, lead manufacturer; F. Reid, Milburn House, Newcastle-upon-Tyne; A. R. Rivet, London; A. G. Simkins, London; A. Giddings, Salford; G. D. Armstrong, Bristol. The secretary is W. K. Wenham, 36, New Broad Street, London, E. C.

Common stock of the Anglo-Chilean Consolidated Nitrate Corp. will be issued about Nov. 1, to holders of twenty-year 7 per cent sinking fund debenture bonds, in the ratio of 7½ shares for each \$1,000 bond. Bankers Trust Company, acting as trustee under the indenture, is arranging to call for the deposit of the temporary bonds and to deliver in exchange the permanent bonds and the common stock to which the bond-holders are entitled.

TEXAS SULPHUR EARNINGS 99c

Texas Gulf Sulphur Co., Inc., reports for quarter ended Sept. 30, net earnings \$2,531,468 after depreciation and federal taxes, but before depletion, equivalent to 99 cents share earned on 2,540,000 shares of no par stock. This compares with \$1,895,918 or 73 cents share in preceding quarter and \$1,478,846 or 58 cents share on present shares basis in third quarter of 1925.

Net earnings for first nine months of 1926, totaled \$6,322,010 after charges, before depletion, equal to \$2.48 share, against \$4,174,223 or \$1.64 share on present capitalization in same nine months of previous year.

During the last quarter company increased its reserves, including reserves for depreciation and accrued unpaid federal taxes by \$520,451, making total of these reserves \$7,423,814. Statement for quarter ended Sept. 30, compares as follows:

	1926	1925	1924
*Net earn.	\$2,531,468	\$1,478,846	\$1,140,219
Dividends	1,905,000	1,270,000	1,111,250
Surplus	\$626,468	\$208,846	\$28,969
xP & L sur	8,482,286	7,471,509	7,199,879
Nine months ended September 30:			
*Net earn.	\$6,322,010	\$4,174,223	\$3,478,860
Dividends	5,080,000	3,810,000	3,333,750
Surplus	\$1,242,010	\$364,223	\$144,110

*After depreciation and federal taxes.

Includes reserve for depletion.

Standard Pyroxoloid Corp., Leominster, Mass., reports surplus of \$58,760 Dec. 31. Assets include accounts receivable \$95,507, cash \$42,030, merchandise \$106,851, patent rights and trade-marks \$1,071, and good will \$75,000; accounts payable are \$25,204, notes payable \$135,000. Ten thousand shares of no par stock are valued at \$497,462.

"The Alkali Industry in America" is the title of a review made by Manowitch Bros. & Filer, 25 Broad st., New York, and distributed to the trade. The survey is written by Peter N. Peters and devotes considerable space to Mathieson Alkali Works.

Essex Gelatine Co., Boston, shows surplus \$543,029 as of Jan. 2, cash on hand \$456, accounts receivable \$40,105, inventory \$474,847, accounts payable \$166,962, reserves \$1,519. Company capitalized at \$400,000.

Yorkshire Tar Distillers have taken over the business of Henry Ellison, tar and ammonia distillers at Cleckheaton, England, but the management remains the same with offices and works unchanged.

Stocks & Bonds

	1925		1926		Current		Ann. Div.
	High	Low	High	Low	Bid	Asked	
*Air Reduction	115	80 1/2	145 1/2	107 1/4	125 1/2	128 1/2	5
*Allied Chem	115 1/2	80	147	106	125 1/2	126 1/2	4
*Am Ag Chem	112 1/4	111	127 1/4	118 1/4	120 1/4	120 1/2	7
*Am Ag Chem pfd	29 1/2	18 1/2	34 1/2	40 1/4	42 1/2	43	
Am Can	82 1/2	36 1/2	96 1/2	40 1/4	42 1/2	43	
Am Can pfd	...	...	63 1/2	38 1/2	48 1/2	48 1/2	
*Am Cyan "A"	121 1/2	115	125 1/2	121	123 1/2	125 1/2	
*Am Cyan "B"	...	...	46	36 1/2	35	38	
*Am Linseed	59 1/2	20	52 1/2	25 1/2	28 1/2	29	
*Am Linseed pfd	89	58	87	68 1/2	73 1/2	75	
*Am Metals	57 1/2	45 1/2	57 1/2	45 1/2	45 1/2	46	4
*Am Metals pfd	118	110	119	115	112	115	
Am Rayon Prod	51 1/2	26 1/2	35 1/2	29 1/2	...	...
Am Smelting	114 1/2	90 1/2	152	109 1/2	128	128 1/2	7
*Am Smelting pfd	115 1/2	105 1/2	117 1/2	112 1/2	119	120	
*Am Zinc	12 1/2	7 1/2	12 1/2	7 1/2	29	30	
*Am Zinc pfd	44 1/2	24 1/2	48 1/2	26 1/2	30 1/2	32	
Anglo Chil. Nitrate	101	97 1/2	100 1/2	95 1/2	95 1/2	...	
*Archer-Dan-Mid	46	26	44 1/2	36	40 1/2	40 1/2	
*Archer-Dan-Mid pfd	105	90 1/2	105	100	104 1/2	108 1/2	
*Armour Del pfd	100	90 1/2	97 1/2	93	93	93 1/2	
*Atlas Powder	65	45	59	54	58	59 1/2	4
*Atlas Powder pfd	84	90 1/2	97 1/2	96	95 1/2	98	
Brooklyn-Un-Gas	100 1/2	73 1/2	78 1/2	68	91 1/2	92	4
By-Products Co	...	...	...	...	61	64 1/2	
By-Products Co. pfd	...	...	...	...	106	110	
*Cala L & Z	43 1/2	1 1/2	2 1/2	1 1/2	1 1/2	2	2
Canad. Ind.	20 1/2	14	20	16 1/2	16 1/2	...	
Canad. Salt	154 1/2	140	145	131	105	115	
Casein Co	...	...	...	...	145	155	
Celluloid Corp	50 1/2	18 1/2	26	15	14	17	
Celluloid Corp. pfd	97	65	68	55	63	68	
*Certainteed Prod	58 1/2	40 1/2	49 1/2	37 1/2	41 1/2	42	
Charcoal Iron	35 1/2	12 1/2	33 1/2	24	10	20	
Chesbrough Mfg. Co.	74 1/2	48 1/2	72 1/2	65	71 1/2	73	
Clark Co. Fred	5	2 1/2	5	2 1/2	2 1/2	4	
Cleva Cliff Iron	75	56	75	69 1/2	70	75	
*Columb. Carbon	62 1/2	40 1/2	69 1/2	55 1/2	61 1/2	62 1/2	
*Com Sol B	189	80 1/2	144 1/2	118 1/2	177	180	
*Cont Can	93 1/2	60	92 1/2	70	71 1/2	72	5
*Cont Can pfd	118	114	118 1/2	117 1/2	115	121	
*Corn Prod	42 1/2	32 1/2	43 1/2	35 1/2	46 1/2	46 1/2	
*Corn Prod pf	127	118 1/2	129 1/2	122 1/2	124	126	7
*Davison Chem	40 1/2	27 1/2	46 1/2	27 1/2	24 1/2	25	7
*Davison Chem. pf	...	...	...	...	43 1/2	43 1/2	
Devco & Rayn. A	90 1/2	52	103	33 1/2	31	31 1/2	
*Devco & Rayn. B	...	...	101 1/2	40	98	105	
*Du Pont deb	104 1/2	90	104 1/2	101	106 1/2	106 1/2	10
*Du Pont de Nem	271 1/2	113 1/2	238 1/2	193 1/2	314	315	10
*Eastman Kodak	118	104 1/2	112 1/2	106 1/2	116 1/2	116 1/2	
*Freetport Texas	24 1/2	8	30 1/2	19 1/2	28 1/2	28 1/2	
*Gen Asphalt	70	42 1/2	73	50	79 1/2	80	
*Gen Asphalt pfd	109	86 1/2	118 1/2	94 1/2	71	71 1/2	
*Glidden	26 1/2	12 1/2	25 1/2	18	18 1/2	19	
*Gold Dust	51	37	56 1/2	41 1/2	44	44 1/2	
Grasselli	133 1/2	125	145	120	125	130	8
Grasselli pf	106	103 1/2	103 1/2	102	101	103	8
Hercules Powd	140	105	152	140 1/2	168	175	6
Hercules Powd pfd	113 1/2	104 1/2	114 1/2	110	115	117	7
*Household Prod	47 1/2	34 1/2	49 1/2	40	41 1/2	43	
Industrial Rayon	26 1/2	17	19 1/2	10 1/2	6 1/2	7	
*Intl Agr	24 1/2	7 1/2	26 1/2	15 1/2	10 1/2	10 1/2	
*Intl Agr. pf	85	40	35	38 1/2	74 1/2	76	2
*Intl Nickel	48 1/2	24 1/2	46 1/2	32 1/2	34 1/2	35	2
*Intl. Salt	87 1/2	67	84 1/2	80	64 1/2	77 1/2	6
Mae And. & Forbes	...	...	46 1/2	40	40 1/2	41 1/2	
*Mathieson Alk	107 1/2	51	106 1/2	69 1/2	79 1/2	80	4
*Mathieson Alk pf	100	97	100	100	...	110	
Merck & Co.	...	...	...	...	58	60	
Merrimac	...	...	...	...	75	80	
*Natl Dist	43 1/2	29 1/2	34	18	19	19 1/2	
*Natl Dist pf	81	52 1/2	73 1/2	57	40	41 1/2	
*Natl Lead	174	138 1/2	174 1/2	138	148	151	
*Natl Lead pfd	118 1/2	114 1/2	117 1/2	116	116	118 1/2	
N J Zinc	214 1/2	181	214 1/2	180	203	206	
Nlag. A. pf	...	...	...	...	80	85	
*Owens Bottles	60 1/2	42 1/2	85	53 1/2	80	81	3
Pem. Salt	...	...	91	71	76	77	5
*Peoples Gas Chi	130	117	130	117	121	122 1/2	3
Proc. & Gam.	140	109	163	142 1/2	159	...	
Shawinigan	175	130 1/2	191	167 1/2	170	...	
*Sherwin-Williams	43 1/2	42 1/2	108	107	105	...	
*St. Jos Lead	52 1/2	36 1/2	48 1/2	37 1/2	39 1/2	39 1/2	
Silica Gel	35	11 1/2	21	11 1/2	14	17	
Swan & Finch pf	16	16	116	110	114 1/2	115	
Swift & Co.	120	109	116	106	107 1/2	111	1
Tenn C & C	15 1/2	7 1/2	16	10 1/2	10 1/2	10 1/2	
Texas Gulf & S	121 1/2	97 1/2	142	119 1/2	175	175 1/2	10
*Union Carbide	87	85	86 1/2	73	91 1/2	92	
*United Dye pf	67	60	58	58	...	54	
Un Gas Imp	120 1/2	79 1/2	144 1/2	84 1/2	106 1/2	108	
U S Gypsum	202	115	158	125	145 1/2	147 1/2	
U S Ind Al	97 1/2	72 1/2	82	45 1/2	77 1/2	78	
*U S Ind Al pf	115	102	108	99 1/2	106	107 1/2	
*Va Car 6% w t	...	...	69	31 1/2	33 1/2	34	
Will & Baumer	...	...	...	...	16 1/2	...	

Industrial Chemicals

TIN SALTS LOWER; MARKET GENERALLY FIRM

Oxalic Acid Obtainable From Domestic Maker Only—White Ammonium Chloride Remains Tight—Copper Sulfate Steady—Acetic Acid Weak—Mineral Acid Contracts Being Closed at Prevailing Prices—Prussiate Contract Prices Expected to Remain the Same as for Current Year

Advanced	Declined					
	Hydrogen Peroxide, $\frac{1}{2}$ c. lb.	Tin Crystals, 1c. lb.	Tin Bichloride, $\frac{1}{2}$ c. lb.	Tin Tetrachloride, 1c. lb.	War Peak	Pre-War
Trend of the Market						
	Today	Weeks Ago	Last Month	Last Year	War Peak	Pre-War
Acetic Acid, Glacial c-1 lb.	\$11 $\frac{1}{2}$	\$11 $\frac{1}{2}$	\$11 $\frac{1}{2}$	\$10	\$19 $\frac{1}{4}$	\$0.07
Sulfuric Acid, Tanks 66° ... ton	15.00	15.00	15.00	14.00	55.00	20.00
Amm. Sulfate c-1 NY .100lbs.	2.50	2.50	2.40	2.75	7.50	2.65
Bleaching Powder, c-1 .100lbs.	2.00	2.00	2.00	1.90	9.50	1.50
Copper Sulfate c-1 NY .100lbs.	4.75	4.75	4.75	4.60	20.00	4.80
Potash, Caustic c-1 Imp., ... lb.	.07 $\frac{1}{4}$	.07 $\frac{1}{4}$	.07 $\frac{1}{4}$	.07 $\frac{1}{4}$	.87	.08
Bona Ash, 58 p.c. c-1 .100lbs.	1.94	1.94	1.94	1.94	3.50	.60
Caustic Soda, 76 p.c. c-1 .100lbs.	3.66	3.66	3.66	3.66	9.50	1.42
Potassium Bichromate lb.	.08 $\frac{1}{4}$	.08 $\frac{1}{4}$	.08 $\frac{1}{4}$	.08 $\frac{1}{4}$	4.65	.08 $\frac{1}{4}$
Sodium Prussiate lb.	.10	.10	.10	.10 $\frac{1}{4}$	1.25	.18
Average	3.012	3.012	3.012	2.921	10.79	2.99

Current Quotations and Comments on Specific Items, Pages 1040-1050

Industrial chemical prices continue in a generally firm condition with the Fall demand for many products far ahead of expectations. White ammonium chloride, both domestic and imported, remains in very scant supply on spot, and imported is available only at recent high prices. Oxalic acid is unobtainable from importers, and only one domestic maker is able to offer goods within a few days. He claims, however, that he will supply material to any consumer at unchanged prices. Copper sulfate makers continue to find a steady demand for their products at firm unchanged prices, and no weakness is in sight.

Acetic acid competition remains sharp and the market is at a sharply lower level than schedule prices indicate. Prices as low as \$2.85 100 lbs. are understood to be in force on 28 per cent acid. Mineral acids are moving in large volume at firm unchanged prices and contracts for 1927 business are being closed at prevailing figures. Copperas makers report that contracts are being closed at firm unchanged prices.

Alkali makers are closing contracts at slightly lower prices on both caustic soda and ash, although no open announcement has been made. Prussiates are firm both here and abroad and contract prices for the coming year are expected to show no change from prevailing figures. Bichromates are firm at recently announced schedule. Chlorine makers report no difficulty in closing contracts at the unchanged schedule recently announced.

The methanol situation presents nothing new. Demand is excellent and producers are very firm in their quotations with an advance likely. Denatured alcohol is quiet and shading of quoted prices still in evidence. Lacquer solvents generally remain in sharp price competition.

Tin salts prices have been revised downward following the lower market for the metal.

Sulfur exports from Sicily, crude and refined, were considerably less during the six months ended June 30, 1926, than during the same period of 1925. Actual shipments were as follows: 138,992 metric tons in 1926 compared with 177,688 metric tons in 1925. The majority of the principal purchasing countries showed reductions in quantities imported with the exception of Great Britain, Yugoslavia, and British South Africa.

HAMBURG PRICES STEADY

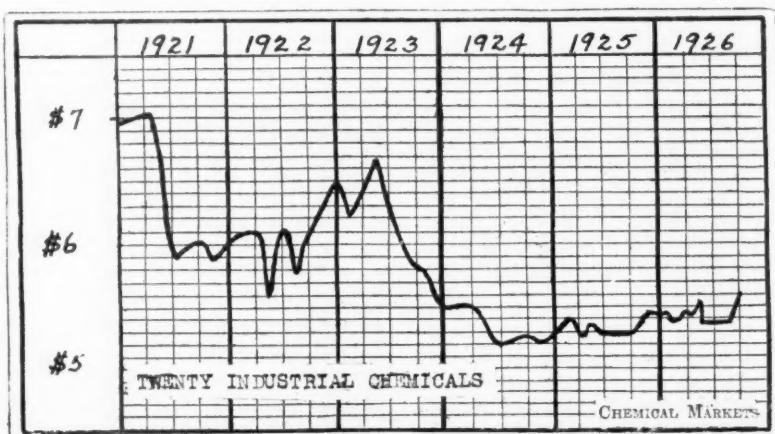
(Special to CHEMICAL MARKETS)

Hamburg, Germany, Oct. 14 (By Mail)—The threatening strike of Hamburg harbor workmen made things somewhat uncertain, but this danger has passed now and shipments will be made as usual. Business is quiet. Bromides and sal ammoniac were in fair demand, also sodium sulfide at unchanged prices. As Belgium and France had no depreciation in their currencies the competition of these countries was not so keen as before and a good many orders which otherwise would have been executed from France or Belgium have been placed in Hamburg. In shellac there was a rather wild speculation and a good many firms who had nothing to do in this line were gambling which was rather troublesome to normal trade.

Prices: Those in dollars are per 100 kilos, and those in £ sterling per 1,000 kilos f. o. b. Hamburg:

Caustic potash: \$13; hyposulfite of soda, commercial cryst., £6 17s 6d; arsenic, white, £15; barium carbonate, \$3.05; Epsom salts, commercial cryst., £1 17s 6d; Epsom salts, U. S. P., £4 5s; borax, £20 10s, powdered; borax, £20, cryst.; barium chloride, \$3.65; chlorate of potash, \$11.50; potash alum granular, £6 17s 6d; naphthaline flakes, £12; carbonate of potash, 96-98%, \$11.40; sal ammoniac white, granular, \$8.15; sodium sulfide, 60-62% fused, £8; oxalic acid, £23 7s 6d; blue vitriol, £20 7s 6d; potassium bromide \$65; sodium bromide, \$68.50; permanganate of potash, £39.

Borax deposits found on ranch of Dr. John K. Suckow, Kern county, California, are discussed in Bulletin 785-C issued by Geological Survey, Washington. The claims are owned by Pacific Coast Borax Co.



August Chemical Imports

Commodity	Val. Dollars	Commodity	Val. Dollars
Vegetable Oils (Free)		Magnesium sulphate ...	830,412 lbs. 5,292
China wood oil 6,639,934 lbs.	643,428	" silicofluoride ...	15,424 lbs. 975
Vegetable wax 649,548 lbs.	152,820	Potassium carbonate ...	966,801 lbs. 53,702
Vegetable Oils (Dutiable)		Caustic potash	998,397 lbs. 60,624
Linseed oil 676,909 lbs.	45,956	Potas. bitartrate, crude,	
Stearin, palm & Others 22,246 lbs.	1,341	not more than 90% ... 2,046,833 lbs. 148,758	
Non-metallic Minerals (Free)		Potas. bitartrate, crude,	
Pyrites 50,193 ton	110,105	more than 90% ... 22,415 lbs. 2,658	
Sulphur in other forms 19,748 lbs.	2,034	Cream of tartar 2,240 lbs. 344	
Metals (Dutiable)		Potassium chlorate ... 1,525,056 lbs. 54,947	
Arsenic, metallic 7,055 lbs.	1,493	Potassium perchlorate ... 5,600 lbs. 524	
Crude Coal-Tar Products (Free)		Potassium bicarbonate ... 68,823 lbs. 4,022	
Dead or creosote oil 11,612,179 gal.	1,513,984	Potassium bromide ... 2,426 lbs. 639	
Pyridine 75,279 lbs.	34,145	Potas. chromate and	
Benzene 361,732 lbs.	7,133	dichromate lbs. 3,064	
Naphthalene 493,848 lbs.	6,608	Potas. ferrocyanide ... 23,543 lbs. 3,800	
Cresylic acid 781,176 lbs.	38,187	Potas. nitrate, refined 694,339 lbs. 31,361	
Acids and Anhydrides (Free List)		Potas. permanganate ... 94,670 lbs. 7,794	
Commodity	Val. Dollars	Sodium ferrocyanide ... 45,034 lbs. 3,253	
Arsenous acid 3,310,974 lbs.	105,604	Sodium nitrite ... 41,207 lbs. 1,481	
Sulphuric acid 6,847,592 lbs.	34,271	Sodium acetate ... 101,410 lbs. 6,666	
Chromic acid anhyd. ... 200 lbs.	150	Sodium bisulphite ... 127,368 lbs. 3,139	
Hydrochloric acid 2,495 lbs.	98	Sodium bromide ... 113,966 lbs. 44,943	
Other Chemicals (Free)		Sodium carb. calcined ... 1,120 lbs. 30	
Commodity	Val. Dollars	Sodium chlorate ... 523,165 lbs. 18,706	
Copper sulphate 57,965 lbs.	2,603	Sodium fluoride ... 118,014 lbs. 7,583	
Fotassium cyanide ... 13,558 lbs.	5,552	Sodium hydrosulphite and	
Potas. nitrate, crude ... 29 ton	1,788	compounds ... 11,690 lbs. 3,046	
Sodium sulphate crude 835,240 lbs.	3,552	Sodium phosphate ... 488,711 lbs. 10,963	
Calcium acetate crude ... 454,000 lbs.	12,795	Sodium silicate ... 12,449 lbs. 212	
Calcium chloride ... 1,620,342 lbs.	10,513	Sodium silicofluoride ... 315,415 lbs. 10,759	
Copper, acetate and		Sodium and potassium	
subacetate 7,705 lbs.	778	tartrate ... 22,176 lbs. 2,979	
Strontianite or mineral		Sod. sulphate, anhydrous ... 141 ton	3,926
strontium carbonate ... 556,261 lbs.	12,058	Sod. sulphate crystallized ... 82 ton	936
Fertilizer & Fertilizer Materials (Free)		Sodium sulphide, not	
Commodity	Val. Dollars	more than 35% ... 33,425 lbs. 547	
Calcium cyanamide ... 3,205 ton	159,057	Sodium sulphide, more	
Calcium nitrate 854 ton	33,250	than 35% ... 551,365 lbs. 11,247	
Sodium nitrate 23,367 ton	1,049,534	Sodium sulphite ... 79,795 lbs. 2,244	
Guano 2,584 ton	123,290	Sodium sulphhydrat ... 328,561 lbs. 17,102	
Dried blood 227 ton	11,580	Sodium thiosulphate ... 203 lbs. 16	
Tankage 893 ton	35,262	Butyraldehyde ... 4,409 lbs. 937	
Amm. sulphate nitrate ... 50 ton	3,494	Crotonaldehyde ... 1,424 lbs. 478	
Other nitrogenous mat. 1,157 ton	19,978	Paracetdehyde ... 5,120 lbs. 903	
Bone phosphates ... 2,990 ton	89,002	Aluminum hydroxide ... 15,435 lbs. 1,725	
Other phosphate ma-		Potas. alum. sulphate ... 632,850 lbs. 9,719	
terials, crude ... 111 ton	3,160	Aluminum sulphate, not	
Potas. chloride crude ... 14,398 ton	454,804	more iron than 1/10% of	
Potas. sulphate, crude ... 7,990 ton	344,356	ferro oxide ... 113,564 lbs. 1,129	
Kainite 11,393 ton	69,588	Antimony oxide ... 235,200 lbs. 27,578	
Manure salts ... 33,999 ton	348,458	Antimony sulphides, red	
Acids and Anhydrides (Dutiable)		and golden ... 72,700 lbs. 4,993	
Citric acid 31,865 lbs.	8,659	Antimony salts and	
Formic acid 218,485 lbs.	15,433	compounds other ... 11,023 lbs. 1,908	
Oxalic acid 115,587 lbs.	5,775	Cobalt sulphate ... 2,550 lbs. 1,255	
Tartaric acid 115,695 lbs.	23,238	Copper oxide & suboxide ... 18,345 lbs. 2,339	
Acetic acid, not more		Amyl acetate ... 53 lbs. 33	
than 65% 577,867 lbs.	26,231	Diethyl sulphate ... 1,322 lbs. 483	
Acetic acid, more than		Ethers & esters, other	
65% 168,050 lbs.	20,229	n.s.p.f. ... 12,435 lbs. 2,398	
Boric acid 44,797 lbs.	2,531	Hydrogen peroxide ... 62,266 lbs. 14,453	
Lactic, 30% to 55%		Ferric chloride ... 11,526 lbs. 337	
lactic acid 4,577 lbs.	284	Lead acetate, white ... 18,211 lbs. 1,682	
Lactic, other, on which		Lead acetate, brown,	
specific duty does not		gray or yellow ... 6,670 lbs. 589	
amount to 25% ... 1,350 lbs.	153	Phosphorus ... 26,897 lbs. 11,463	
Phosphoric acid 16,120 lbs.	1,666	Strontium nitrate ... 11,023 lbs. 602	
Tartaric acid 14,701 lbs.	4,532	Tin, bichloride, and	
Alcohol (Dutiable)		other compounds, ... 441 lbs. 72	
Butyl alcohol 743 lbs.	118	Titanium, compounds ... 251 lbs. 46	
Methanol 34,963 gal.	14,393	Urea ... 24,705 lbs. 2,741	
Other Chemicals (Dutiable)		Zinc chloride ... 69,852 lbs. 3,068	
Commodity	Val. Dollars	Pigments, Paints, and Varnishes (Dutiable)	
Amm. chloride, white. 1,086,714 lbs.	41,788	Iron oxide and iron	
Amm. chloride, gray. 33,409 lbs.	1,343	hydroxide pigments ... 3,639,828 lbs. 85,831	
Ammonium nitrate ... 477,267 lbs.	22,920	Siennas, crude not grnd. 160,121 lbs. 3,702	
Am. carbonate and		Ocher and sienna, ...	
bicarbonate 35,268 lbs.	2,608	washed or ground ... 1,670,014 lbs. 29,935	
Ammonium perchlorate. 22,571 lbs.	1,827	Barytes ore crude ... 4,159 ton	21,569
Ammonium phosphate ... 13,272 lbs.	1,465	Barytes, ground or man-	
Barium carbonate, ... 1,607,295 lbs.	15,921	ufactured ... 238 ton	3,176
Barium chloride ... 161,177 lbs.	2,539	Umbers, crude not grnd. 1,380,720 lbs. 8,167	
Barium hydroxide ... 64,991 lbs.	999	Umbers, washed or grnd ... 126,171 lbs. 2,830	
Barium nitrate ... 55,506 lbs.	2,299	All other mineral-earth	
Calcium carbide ... 1,349,710 lbs.	49,924	pigments, n.s.p.f. ... 7,008 lbs. 535	
Cobalt oxide 45,500 lbs.	86,281	Zinc oxide & leaded	
Bleach 175,420 lbs.	4,399	zinc oxides, over	
Citrate of lime 782,192 lbs.	79,795	25% lead, dry pdr. ... 75,122 lbs. 4,339	
Glycerine crude ... 2,816,689 lbs.	434,619	Zinc oxide, mixed with	
Glycerine refined ... 1,131,941 lbs.	231,637	oil or water ... 20,350 lbs. 2,426	
Magnesium carbonate ... 14,792 lbs.	1,332	Lithopone ... 258,886 lbs. 11,420	
Magnesium chloride		Lamp black ... 28,576 lbs. 1,572	
n.s.p.f. 1,454,924 lbs.	9,656	Other black pigments ... 184,304 lbs. 2,709	
Magnesium oxide ... 30,651 lbs.	7,815	Ferrocyanide blues ... 3,086 lbs. 896	
Fertilizers (Dutiable)		Sulphate of ammonia ... 28 ton	1,436

Aero Brand



Yellow Prussiate of Soda

Yellow

Prussiate

of Potash

A new method of production ensures the highest purity, in small crystals as well as large.

Raw materials, all of our own manufacture, and large production capacity, guarantee a dependable source of supply, at favorable prices.

AMERICAN CYANAMID CO.
511 Fifth Ave. New York City

Crudes & Intermediates

PARA-NITROANILINE ADVANCED 4c POUND

New Maker Appears in Meta-Nitro-Para-Toluidine—Aniline Oil and Oil of Myrbane Sharply Competitive at Last Week's Reductions—Intermediates Generally Competitive—Benzene Easy With Shading in Evidence—Toluene Very Firm—Solvent Naphtha and Xylene Easy—Lower Contract Prices for Naphthalene—No Pyridine Market—Phenol Competitive

Para-Nitroaniline, 4c lb.	Advanced			Declined			
	Trend of the Market			No declines			
	Today	Two Weeks Ago	Last Month	Last Year	War Peak	Pre-War	
Benzene, pure tanks wks ... gal.	.24	.24	.25	.25	1.10	.25	
Naphthalene flake lb.	.04 1/2	.04 1/2	.04 1/2	.04 1/2	.16	.03	
Phenol Spot lb.	.18	.18	.18	.21	1.50	.08	
Toluene tanks, wks, gal.	.35	.35	.35	.26	—	—	
Aniline Oil lc-l gal.	.15	.16	.16	.16	1.40	.10 1/2	
Alpha-naphthylamine lb.	.35	.35	.35	.35	1.28	—	
Benzaldehyde lb.	.70	.70	.70	.70	—	—	
Betanaphthol bbls lb.	.24	.24	.24	.24	1.50	.08	
Dimethylaniline c-l lb.	.32	.32	.32	.32	1.30	—	
Paranitroaniline bbls lb.	.52	.48	.48	.57	1.58	.18	
Average	3.11	3.08	0.308	0.311			

Current Quotations and Comments on Specific Items, Pages 1040-1050

Demand for benzene is of good volume but supplies are very free and the market is far from strong. Second hands are offering large quantities sharply below market prices, although contract shipments are being made at quoted figures. The lowering of gasoline prices, and also the coming of the cold weather are expected to work to the detriment of benzene prices provided production is maintained at present volume. Demand for toluene continues to keep this market bare of supplies, and prices are very firm. Solvent naphtha and xylene are moving routinely into consumption and no difficulty is experienced in locating supplies.

There is no market for pyridine and leading factors report no sales for two weeks to a month back. The supplies on hand are not large and will probably find their way into consumption. Phenol remains quite competitive although makers have not changed their open quotations. Naphthalene contract prices have been announced and are sharply below last year, causing a surprise in trade circles. Cresylic acid remains in an easy position.

Intermediates are becoming more competitive as the contract period approaches. Aniline oil is now on a lower basis and factors indicate that they do not know if the present price will hold. Oil of myrbane is also slightly lower. It is quite probable that after the drive on aniline oil and oil of myrbane business is over, a struggle might take

place in some other leading intermediates. Para-nitroaniline makers are well in accord. As indicated in last week's issue an advance of 4c lb was announced by makers at the close of last week. It is quite likely that another advance will be recorded within a month. A new maker is reported to have entered the market for meta-nitro-para-toluidine. It is not known whether any price unsettlement will develop or not due to this product being marketed. It is reported that the product is a satisfactory one. Other lake intermediates are moving well and prices are generally firm and unchanged.

October issue of "Dyestuffs," published by National Aniline and Chemical Co., New York, contains articles on "Cause of Faults in Piece Dyeing" and "Dyeing Artificial Silk."

NEW CHINESE DYE PLANT

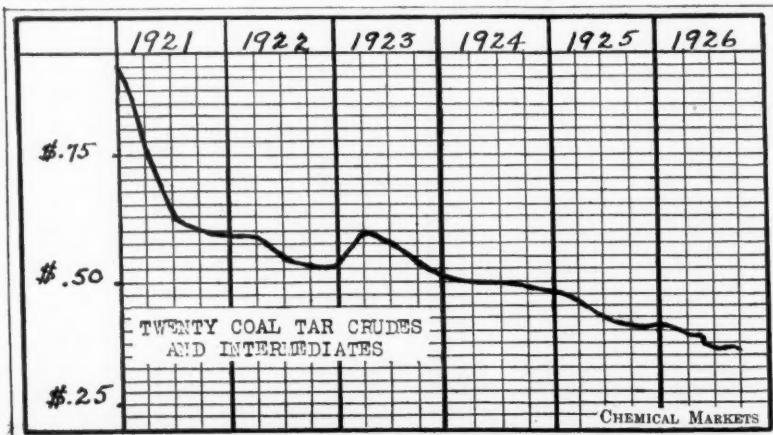
Osaka reports state that Katsutarō Inahata, president of Osaka Chamber of Commerce and well-known dyestuffs man, has purchased a large tract of ground near Hangchow, China, on which he intends to erect a dye factory. Work on the foundations is to be started soon. The site is noted for its good water.

Sir William Alexander, K. B. E., M. P., of London, a director of American Cellulose and Chemical Manufacturing Co., Ltd., Maryland, is expected to arrive in New York on November 5th for a brief visit to this country, where he has many business interests. His headquarters during his stay will be with American British Chemical Supplies, Inc., New York, of which company he is president.

E. I. Du Pont De Nemours & Co. announces the development of Du Pont Scarlet 2R for Lakes, a product which when converted into the barium lake is a very blue scarlet with a very bright and transparent top masstone. It has good fastness to light and acid, and is non-bleeding in oil. The lead lake is also very bright and blue.

During the month of August 10,682 gallons of creosote oil were imported into the United States valued at \$1,503,212, while 51,352 pounds of coal-tar acids, valued at \$37,838 were imported and "other intermediate products" imported during August amounted to 97,109 pounds, valued at \$65,449.

During the month of August no alizarin or derivatives were imported into the United States according to figures of the Department of Commerce. During that month, however, 554,860 pounds of colors, dyes and stains were imported, valued at \$622,847.



LANT
Katsu-
Osaka
well-
rchas-
near
he in-
Work
started
s good

B. E.,
or of
chemical
ryland,
York
f visit
many
dquar-
e with
Sup-
which

ours &
ent of
ates, a
d into
e scar-
trans-
good
and is
d lake

st 10-
re im-
valued
nds of
337,838
inter-
during
ounds,

ust no
import-
ccord-
ent of
month,
colors,
d, val-

Dye Import Tonnage and Value Higher

Total for September is 387,533 Lbs., Against 380,414 Lbs. for August, and 298,858 Lbs. for September, 1925—Value is \$322,446, Against \$298,159 for August, and \$285,642 for September, 1925—Germany's Percentage Higher at 50, Switzerland's Lower at 30.

(Special to CHEMICAL MARKETS)

Washington, October 26—Imports of coal-tar dyes during September reached a total of 387,533 lbs., valued at \$322,446, against 380,414 lbs., valued at \$298,159 in August, and 298,858 lbs., valued at \$285,642 in September, 1925.

IMPORTS OF DYES

	1926	1925		
	Pounds	Inv. Value	Pounds	Inv. Value
January	190,459	\$184,018	403,984	\$359,376
February	479,027	477,255	373,259	365,263
March	487,804	435,891	527,964	488,501
April	437,526	401,606	451,005	426,141
May	392,739	343,745	370,271	347,904
June	333,319	317,896	376,668	333,654
July	351,524	303,079	420,849	400,366
August	380,414	298,159	330,674	303,612
September	387,533	322,446	298,858	285,642
Total 9 months	3,440,246	3,084,095	3,553,532	3,310,464

Imports of coal-tar dyes for the month of September, 1926 by ports are as follows:

	Pounds	Inv. Value
New York	355,937	\$295,917
Albany	19,625	12,977
Boston	11,633	12,861
Detroit	338	691
Total	387,533	\$322,446

Five Leading Dyes, by Quantity, Imported During September, 1926

Indanthrene blue GCD (single strength)	23,688 pounds
Indanthrene brown G (single strength)	7,974 pounds
Alizarin light blue B	7,000 pounds
Thiomol green B	6,970 pounds
Ciba red R paste	6,612 pounds

Date	Coal-tar Dyes & Colors	Coal-tar Intermediates
January 31, 1926	703,150 pounds	763,409 pounds
February 28, 1926	596,154 pounds	855,170 pounds
March, 31, 1926	447,588 pounds	896,530 pounds
April 30, 1926	359,164 pounds	928,593 pounds
May 31, 1926	535,226 pounds	946,120 pounds
June 30, 1926	671,396 pounds	772,475 pounds
July 31, 1926	512,186 pounds	781,796 pounds
August 31, 1926	557,852 pounds	690,031 pounds

Country	September, 1926	August, 1926	July, 1926	June, 1926
Germany	50	47	60	51.5
Switzerland	30	34	30	36
France	3	2.5	2.7	7
England	5	0.5	1.4	7.5
Belgium	3	5.5	4	3
Canada	7	8.5	—	0.5
Italy	2	2	1.5	0.5
Holland	—	—	—	—
All others	—	—	0.4	—

The dyes in this report are grouped by both Color Index and Schultz numbers, and, in the case of those which could not be identified by either number, the classification according to the ordinary method of application was adopted. As the pastes and powders of the vat dyes vary widely in strength and quantity, each vat dye has been reduced—in nearly every case—to a single strength basis.

In this report the following abbreviations are used to designate the country of shipment in connection with the tabulated data:

G for Germany E for England B for Belgium S for Switzerland
F for France I for Italy C for Canada H for Holland

KEY TO ABBREVIATIONS

- The Six Leading German Companies
 - A. Actien Gesellschaft für Anilin Fabrikation, Berlin, Founded 1873.
 - B. Badische Anilin-und Soda Fabrik, Ludwigshafen on-the-Rhine, Founded 1865.
 - BY. Farbenfabriken, normals Friedr. Bayer & Co., Leverkusen on-the-Rhine, Founded 1862.
 - C. Leopold Cassella & Co., Frankfort on-the-Main, Founded 1870.
 - K. Kalle & Co., A. G. Biebrich on-the-Rhine, Founded 1870.
 - M. Farwerke, normals Meister Lucius & Brumming, Hochst on-the-Main, Founded 1862.
- The Smaller German Companies
 - DK. Leipziger Anilinfabrik Beyer & Kegel.

Fürstenberg, near Leipzig, Founded 1882.

OG. Chemikalienwerk Griseheim G m. b. H., Offenbach-on-the-Main, Founded 1882.

CJ. Carl Jäger G. m. b. H., Anilinfabrik, Düsseldorf, Founded 1823.

Gr-E. Chemische Fabrik Griseheim-Electron, Offenbach-on-the-Main, Founded 1842.

L. Farwerke Mülheim, normals A. Leinhardt & Co., Mülheim-on-the-Main, Founded 1879.

IM. Chemische Fabriken normals Wellier Meier, Uerdingen-on-the-Rhine, Founded 1877.

WD. Wulffing, Dahl & Co., A. G. Barmen, Founded, 1842.

3. Swiss Companies, all at Basel.

DE. Farwerke normals L. Durand, Huguenin & Co., Founded 1871.

G. Anilinfarben-und Extract-Fabriken, vormals Joh. Rud. Geigy, Founded 1784.

L. Gesellschaft für Chemische Industrie, Founded 1885.

S. Chemische Fabrik, vormals Sandoz & Co. Founded, 1887.

4. Dutch and French Companies.

NF. Nederlandische Farben-und-Chemikalien-fabrik Delft, Delft, Netherlands, Founded 1897.

CNL. Compagnie Nationale des Matières Colorantes et Produits Chimiques, Founded 1917.

FA. Farbwerk Ammersfoort, Ammersfoort, Netherlands, Founded, 1888.

P. Société Anonyme des Matières Colorantes et Produits Chimiques St. Denis, (formerly A. Poirier), Founded 1830.

5. English Companies

Bro. Brotherton & Co., (Ltd.) City Chambers, Leeds.

BAC. British Alizarine Co., (Ltd.) Manchester.

RD. British Dyestuffs Corporation (Ltd.) London

Cl. Co. The Clayton Aniline Co., (Ltd.) Clayton, Manchester.

Scot. Scottish Dyes (Ltd.), Grangemouth.

CV. The Colne Vale Dye and Chemical Co. (Ltd.), Milnsbridge, Huddersfield.

Hol. L. B. Holliday & Co. (Ltd.) Grangemouth Etablissements Kuhman merged with this company in 1923.

Imports for September follow:

Schultz	Dye and Maker	Pounds
64	Sorrel red X—IG	1,000
83	Ponceau 3 R—IG	100
88	Acid anthracene brown R—IG	400
123	Cotton pink G N—IG	200
140	Jasmine, high conc.—G	1,102
175	Acid ponceau E—G	220
256	Chloramine fast red 7 BL—I	551
273	Sulphon cyanine G—IG	2,000
	Diaminogene NA—C	3,091
	Diazol brilliant scarlet ROA—IG	500
	Brilliant benzo violet B—By	1,718
	Diamino brilliant violet B—C	300
279	Benzo fast scarlet 5 BS—IG	300
296	Cotton yellow G extra—IG	300
313	Congo rubine B—IG	100
319	Chloramine red 3 B—S	5,714
339	Diamine orange B—IG	2,300
	Polar red R cone—G	1,014
358	Chloramine brilliant red 8 B cone—S	2,602
	Chloramine red 8 BS—By	100
	Acid anthracene red G—IG	500
363	Cotton red 4 BX—IG	500
373	Congo orange R pdr—Q	1,110
423	Blue NBB—Q	1,000
449	Trisulphon brown B cone—S	4,003
457	Trisulphon brown 2 G conc.—S	4,003
471	Polyphenyl blue GC—G	551
206	Diphenyl catechine G supra—G	4,409
18	Diphenyl fast yellow GL supra—G	110
19	Fast acid yellow 3G—C	2,746
19	Fast light yellow 2G—By	403
22	Supra light yellow 2 GL—IG	500
	Pyrazol orange R cone—S	551
496	Setoglucine—G	60
501	Acronol brilliant blue—BD	1,763
503	Benzyl green B—I	1,763
503	Eriofvididine B supra—G	400
505	Light green SF yellowish XX—IG	4,408
506	Kiton blue L—I	2,000
512	Magenta powder AB—IG	2,000
515	Methyl violet NFB—IG	500
516	Crystal violet extra—IG	500
523	Fast green extra bluish cone—IG	4,875
529	Acid violet 6 B—IG	1,000
531	Eriocyanine AC—G	1,102
536	Alkali blue 4 R—K	200
543	Patent blue V—IG	2,000
545	Poseidon blue BR extra—IG	3,539
546	Blue FF—IG	2,357
540	Brilliant chrome violet 4 B—DH	110
557	Chrome violet—G	165
559	Victoria blue B base—IG	150
560	Night blue—I	220
564	Naphthalene green V—M	1,203
565	Wool blue G extra—IG	200
573	Rhodamine B cone (SS)—G	5,100
592	Erythrosine—Q	49
593	Phloxine—Q	50
	Patent phosphine G—I	441
606	Phosphine 3 R—IG	3,000
608	Patent phosphine RRDX—IG	250
613	Quinoline yellow extra—IG	200
198	Mimosa Z cone—G	300
618	Rhodamine yellow KT extra cone—IG	551
672	Rosinduline GF—K	308

(Continued on page 1037)

[Oils and Fats]

CHINAWOOD LOWER AFTER BREAK IN PRIMARY MARKET

Reductions Had Been Expected Here—Coast Prices Also Lower—Demand Routine—Denatured Olive Oil and Fooths Only Advances Last Week—Cottonseed Oil Continues Easy as Does Crude Corn Oil—Animal Oils and Fats Easy and Quiet

Advanced

Olive Oil Fooths, $\frac{3}{4}$ c lb.
Cod oil, Newfoundland, 3c gal.

Declined

China wood oil, spot, $\frac{3}{4}$ c lb. Cottonseed oil, PSY, $\frac{1}{4}$ c lb.
China wood oil, coast, $\frac{3}{4}$ c lb. Cottonseed oil, crude, $\frac{1}{4}$ c lb.
Coconut oil, Ceylon, $\frac{1}{4}$ c lb. Palm Kernel oil, $\frac{1}{4}$ c lb.
Coconut oil, Manila, $\frac{3}{4}$ c lb. Soya Bean oil, crude, $\frac{1}{4}$ c lb.

	Trend of the Market					
	Today	Two Weeks Ago	Last Month	Last Year	War Peak	Pre-War
Cod Oil NY	gal.	.66	.64	.62	.62	1.20
Dugras American	bbi.	.04 $\frac{1}{2}$	.04 $\frac{1}{2}$	.04 $\frac{1}{2}$	.04 $\frac{1}{2}$	.26 $\frac{1}{2}$
Lard No. 1	gal.	.85 $\frac{1}{2}$	.85 $\frac{1}{2}$	.85 $\frac{1}{2}$	.89	.90
Mehaden, crude tanks	gal.	.47 $\frac{1}{2}$	.47 $\frac{1}{2}$	.47 $\frac{1}{2}$	.53 $\frac{1}{2}$	.33
Neatfoot 20° et	gal.	1.31 $\frac{1}{4}$	1.31 $\frac{1}{4}$	1.31 $\frac{1}{4}$	1.24	8.45
Red Oil distilled	lb.	.10	.10	.10	.12 $\frac{1}{4}$	.07
Stearic Acid, T. P.	lb.	.15 $\frac{1}{2}$	.15 $\frac{1}{2}$	.15 $\frac{1}{2}$	.17	.12
Coconut Ceylon tanks	lb.	.09 $\frac{1}{2}$	.09 $\frac{1}{2}$	.09 $\frac{1}{2}$	.10 $\frac{1}{4}$	.14
Cottonseed crude tanks	lb.	.07 $\frac{1}{4}$	.07 $\frac{1}{2}$	.08 $\frac{1}{4}$	.09 $\frac{1}{4}$	.08
Linseed Crude c-l bbls	gal.	.81	.83 $\frac{1}{2}$	.84	1.05	.57
Olive, denatured	gal.	1.50	1.50	1.30	1.18	4.50
Peanut refined	lb.	.14	.14	.16 $\frac{1}{2}$	.15	.08
Soya Bean bbls	lb.	.12 $\frac{1}{4}$	.12 $\frac{1}{2}$	.12 $\frac{1}{2}$	.13	.19 $\frac{1}{4}$
Average		4.90	4.90	4.70	4.93	5.92
					5.92	1.56

Current Spot Quotations and Comments on Specific Items, Page 1052

A further downward movement in the spot price of Chinawood oil was the major change in the oil market last week. An easier trend in this oil has been noted for the past weeks at the primary markets and this recession was not unlooked for. The strength which has been apparent in replacement parcels, rather than an unusual demand, had been responsible for the high prices on this market over the Summer months, and with the partial collapse of the high market in China a reduction followed here. Consuming interest while fairly good, is not sustained, the buyers making commitments with care.

The market as a whole continued to show an easy trend with lower quotations heard on cottonseed, crude corn, linseed and soya bean oils, as well as lard, fats and animal oils. Cottonseed oil continues dull on spot with slightly lower prices prevailing for both P. S. Y. and crude. This has had its effect on crude corn oil which was shaded a bit from the level of the previous week. Linseed oil, although it is again lower after rallying is in somewhat better demand with activity reported from several mid-west sections. Statistically the position is strong. Soya bean oil is lower on a very routine inquiry and the desire of holders to dispose of stocks has forced the shading of the past week. Animal oils continue weak and quiet with few exceptions.

Denatured olive oil enjoys the

position of being the outstanding firm item again this week. The local demand has slackened down over the last ten days but with stocks well held and high replacement costs on parcels coming forward, it seems unlikely that the market will break for the present. Along with denatured oil is the advance in olive fooths for shipment and the consequent upward readjustment here.

OIL PRICES AT HULL (Special to CHEMICAL MARKETS)

Hull, England, Oct. 10—Linseed lifeless. Plate: Spot and afloat £15 2s 6d. Oct.-Nov., Nov.-Dec., £15 6s 3d. Dec.-Jan., £15 2s 6d. Jan.-Feb. £14 17s 6d. Calcutta: Spot to Oct.-Nov., £16 15s. Bombay: Spot to Oct.-Nov., £17 5s. Ar-

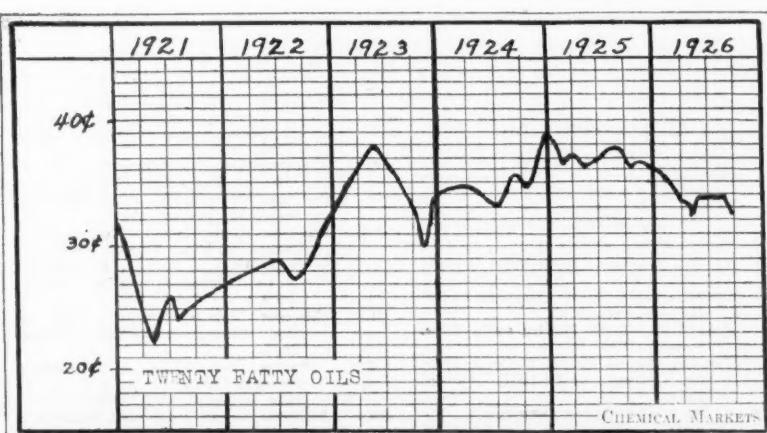
rivals are: Calcutta 1,200 tons, Holland 7 tons—total 1,207 tons. Shipments for week ending Oct. 7, 24,400 tons (U. K. and Orders 950, Continent 11,450, U. S. 12,000). Plate: London, 200, Hull nil, Orders and other U. K. ports nil, Continent 7,000, U. S. 12,000—total 19,200 tons against 30,900 last week and 22,800 tons corresponding week last year. Total to date (1926), 1,434,400 tons (Hull 37,600) against 762,400 tons (Hull 22,700) same time last year. Calcutta: London 375, Liverpool nil, Hull nil, Orders and other U. K. Ports 375, Continent 2,450—total 3,200. Bombay: U. K. Ports nil, Continent 1,500—total 1,500. Indian shipments for the week 4,700 tons against 7,200 tons same week last year. Indian shipments to date 126,650 tons (O. K. 33,800, Continent 92,850) against 286,850 tons same time last year. (U. K. 128,600, Continent 158,250).

Afloat 88,200 tons against 94,000 tons last week (U. K. 51,200, Hull 7,800, Continent 42,800) and 116,900 tons (U. K. 45,500, Hull 9,700, Continent 71,400) same time last year.

Linseed oil. Very uninteresting conditions continue to prevail, and market closes quiet. Spot 30s, Oct.-Dec. 30s, Jan.-April, 30s 1 $\frac{1}{2}$ d, May-Aug., 30s 3d.

Cotton oil rather lower, but more buying interest at declining prices. Egyptian crude 31s 9d, edible, 31s 6d. Bombay crude, 31s 6d. Soap refined, 35s 6d.

Linseed, cotton and soya oils. Exports for the week ending Oct. 5 were: Linseed oil: Australia 30 tons, Egypt 79 tons, Germany 1 ton, Sundry 2 tons—total 112 tons. Cotton oil: Australia 20 tons, Denmark, 4 tons, Germany 7 tons, Holland 30 tons, Sweden 18 tons—total 79 tons. Soya oil: Belgium 11 tons, Egypt 26 tons, Sundry 102 tons—total 139 tons.



CHEMICAL MARKETS

DYE IMPORTS

(Continued from page 1035)

Shultz	Dye and Maker	Pounds	Dye and Maker	Pounds	Dye and Maker	Pounds
673 Rosinduline 2 B bluish-K	931	Supramine black BR-IG	500	Diaminoogene blue GG-C	3,598	
Wool fast blue BL-By	2,355	Supramine blue FB-IG	200	Diazanil pink B-IG	200	
680 Methylene violet 3 RA extra-IG	250	Supramine red B-IG	500	Diazo brilliant blue 2 BL ex-IG	500	
700 Nigrosine T-IG	600	Supramine yellow R-IG	200	Diazo brilliant green 3 G-IG	1,051	
681 Direct gray R paste-G	981	Wool fast orange G pdr.-By	272	Diazo brilliant green 3 G-By		
923 Fur brown-Q	1,150	Xylene milling red B conc-S	100	Diazo brilliant scarlet 2 BL ex-By	254	
627 Anthracayline S-DH	110			Diazo brown BW-I	220	
635 Modern violet-DH	220			Diazo brown G-By	478	
680 Methylene green W-G	5,291	Vat Dyes		Diazo brown 3 G-By	496	
661 Thionine blue GO-G	1,000	Anthra orange RH paste fine-IG	500	Diazo brown 3 RW-I	110	
778 Alizarin red VI old paste-IG	4,850	Ciba pink BG paste-I	4,740	Diazo green 3 G-By	497	
779 Alizarin orange A0 paste-BD	388	Cibanone Bordeaux B pdr.-I	220	Diazo indigo blue 2 RL-IG	200	
782 Anthracene brown SW pdr.-IG	200	Gelanone red 3 BR paste-GR	309	Diazo rubine R-IG	1,051	
783 Purpurine-By	3,840	Helindone blue 3 G pdr.-IG	100	Diazo sky blue B-By	1,653	
785 Alizarin red GI paste-IG	441	Helindone printing black RD paste-IG	4,000	Diazo sky blue 3 GL-By	838	
784 Alizarin red SX paste-IG	1,257	Hydron brown G pdr (SS)-C	3,854	Diphenyl brown BNC-G	1,102	
Alizarin sapphire blue SE-I	440	Hydron navy blue C paste-IG	200	Paper yellow GOX-IG	1,500	
858 Alizarin light blue B-S	7,000	Hydron pink FF-IG	1,600	Pluto black G extra-By	500	
Alizarin cyclamine R paste-IG	1,199	Hydron scarlet 3 B pdr (SS)-C	1,980	Rosanthrene B-I	661	
801 Anthracene blue SWGG pdr-B	200	Hydron violet BRF paste-IG	200	Rosanthrene RN-I	1,653	
852 Alizarin direct violet ER-B	100	Indanthrene brown GG paste-By	1,619	Toluylene fast brown 2 R-By	200	
856 Alizarin blue AS pdr-By	1,658	Indigosol AZG-DH	55	Trilazol fast brown 3 GL-GrE	165	
860 Alizarin direct blue BGA00-IG	1,000	Indigosol 04B-DH	640	Zambesi black D-IG	500	
865 Alizarin cyanine green G ex pdr-IG	500	Indigosol OR-DH	110	Zambesi black V-IG	1,000	
853 Anthraquinone violet pdr.-IG	500	Indigosol red HR-DH	55			
854 Alizarin viridine FF paste-IG	1,985	Indigosol scarlet HB-DH	55			
855 Alizarin sky blue B pdr-By	441	Indigosol violet AZB-DH	110			
861 Anthraquinone blue 8 R ex pdr-IG	300	Indigosol yellow HCG-DH	110			
Alizarin rubinol 5 G pdr-IG	768	Paradone gray B paste-LBH	2			
759 Anthra yellow GG paste fine-IG	6,213	Thioindigo black B paste-K	420			
760 Vat golden orange G pdr (SS)-B	800	Vat blue green B dbl fine (SS)-IG	2,002			
761 Vat orange RRT paste-IG	2,390	Vat brilliant blue R paste fine-IG	2,249			
767 Vat brilliant violet RR paste fine-IG	3,615	Vat brown R paste-Q	352			
840 Vat blue 3 G paste-IG	1,919	Vat golden orange 3 G paste-IG	1,191			
844 Vat blue 5 O pdr. (SS)-By	2,400	Vat gray RRT paste fine-IG	1,281			
842 Vat blue GCD dbl paste (SS)-B	23,688	Vat green GG dbl. paste (SS)-IG	1,980			
Paradone blue FC paste-LBH	3,371	Vat printing brown R paste-By	1,135			
849 Vat yellow G dbl paste (SS)-B	1,906	Vat printing red G-IG	200			
867 Anthra brown B paste-M	50	Vat yellow brown 3 G paste-IG	1,800			
816 Vat red 5 GK pdr (SS)-By	1,690	Wool vat brown 3 R paste-By	100			
817 Vat red GK pdr (SS)-By	3,200					
819 Algo red R extra pdr (SS)-IG	2,400					
834 Vat gray BK paste-By	10					
873 Vat brown GR-IG	300					
833 Vat olive R paste-IG	2,000					
Vat brown R paste-IG	1,999					
Vat brown B pdr (SS)-GrE	7,974					
832 Vat violet BN pdr (SS)-B	800					
792 Cibanone orange R pdr (SS)-I	3,528					
794 Cibanone black B paste-I	2,862					
876 Indigosol 0	100					
881 Brilliant indigo BASF 4 B paste	5,496					
Brilliant indigo B paste-IG	5,125					
917 Helindone red B pdr. (SS)-IG	250					
918 Ciba red 3 B paste-I	4,521					
915 Vat scarlet R paste-IG	300					
907 Anthra scarlet GG pdr. (SS)-Q	5,730					
908 Ciba red R paste-I	6,612					
UNIDENTIFIED DYES						
Acid Dyes						
Pounds						
Acid anthracene red 5 BL-By	100	Direct Dyes				
Acid rhodamine BG-IG	250	Benzo chrome blue black B-IG	100	Whitex washing blue-Q	23,800	
Acid violet 1 R extra-IG	100	Benzo chrome brown B-IG	300	All other dyes-IG	1	
Alizarin astral violet B pdr-IG	75	Benzo fast black L-IG	1,200			
Alizarin brilliant sky blue R-IG	75	Benzo fast blue 8 GL-IG	1,500			
Alizarin direct blue A-M	200	Benzo fast Bordeaux 6 BL-By	505			
Alizarin light blue AR conc-S	178	Benzo fast brown GL-IG	106			
Alizarin supra. blue A pdr-IG	1,000	Benzo fast brown 3 GL-IG	1,100			
Brilliant acid blue EG-IG	500	Benzo fast brown RL-IG	1,200			
Brilliant acid blue G-I	1,653	Benzo fast hellotone 4 BL-By	1,196			
Brilliant acid blue FF-By	493	Benzo fast yellow RL-IG	1,762			
Brilliant milling blue B-C	940	Benzo red 12 B pdr-By	398			
Brilliant milling blue FG-IG	100	Benzo rhodine red B 3 B-IG	800			
Brilliant scarlet N-IG	500	Benzoform yellow GL-IG	100			
Brilliant wool blue FFR extra-IG	1,250	Brilliant benzo green B-IG	400			
Cloth fast red 3 B-I	220	Brilliant congo violet R-A	500			
Erioglaucine XFF pure-Q	110	Brilliant copper blue GW-IG	25			
Fast acid green 2 B extra-IG	1,000	Brilliant pure yellow 6 G-IG	500			
Guinea fast red 4 BL-A	123	Brilliant sky blue 8 G extra-By	1,877			
Indocyanine B-A	1,166	Brilliant sky blue R-By	200			
Ink blue BITRN-IG	2,000	Brilliant sky blue 2 RM-By	4,331			
Levelling silk blue B-IG	500	Chicago red III-O	3,307			
Milling orange G-IG	200	Chlorantone fast blue 2 GL-I	771			
Milling yellow H 3 G-IG	20	Chlorantone fast blue 4 GL-I	110			
Neolan orange R-I	551	C'locantone fast blue 8 GL-I	2,315			
Novazol blue B-G	551	Chlorantone fast Bordeaux 2 BL-I	1,543			
Pilatus fast blue BR-IG	100	Chlorantone fast green B-I	1,102			
Pilatus fast blue G-IG	300	Chlorantone fast violet 5 BL-I	771			
Pilatus fast green BL conc-IG	50	Chlorantone fast violet RL-I	4,408			
Pilatus fast yellow GR-IG	100	Chlorazol drab RH-BD	200			
Polar red B conc-G	551	Chlorazol fast orange AG-BD	1,000			
Soluble blue T-IG	206	Columba catechine G-IG	500			
Sulphon orange G-By	572	Developing blue B-IG	200			
Sulphon yellow R-By	397	Diamine azo brown 3 G-C	391			
		Diamine azo light yellow 2 G-C	441			
		Diamine azo brilliant scarlet S-IG	500			
		Diamine catechine 3 G-IG	250			
		Diamine fast orange EG-IG	500			
		Diamine fast orange ER-IG	500			

Germany's exports of coal-tar products to United States in 1925 showed an increase in quantities of aniline dyes and colors, to 2,185,411 pounds, valued at \$2,487,517.12, from 1,582,971 pounds valued at \$1,947,260.75 in 1924. Imports of "indigo and indigoid" rose from 76,965 pounds, valued at \$52,938 in 1924 to 179,306 pounds, worth \$121,203 in 1925. Miscellaneous coal-tar products amounted to 3,204,530 pounds (\$393,096.30), compared with 374,188 pounds (\$125,741.10) in 1924. However, exports of creosote oil to the United States fell to 3,010,600 gallons (\$409,362) from 6,768,208 gallons (\$1,343,849) in 1924.

Industrial Raw Materials

ROSIN AND TURPENTINE LOWER ON SPOT

Condition Here Reflects Movement of Primary Market—Demand Routine
—Carnauba Wax Continues Firm and Scarce—Albumen Lower—
Dry Colors Moving Well—Vermilion Higher—Tanning Materials
Quiet—Boston Reports Reviving Interest in Tanning Circles

Advanced

Carnauba Wax, No. 1 yellow, 3c lb. Rosin, B. 30c 280 lbs. Rosin, M. 65c 280 lbs.
Egg Yolk, spray, 2c lb. Rosin, F. G. 80c 280 lbs. Rosin, N. WG. 15c 280 lbs.
Damar Singapore Gum, 4c lb. Rosin, E. H. I. K. 75c 280 lbs. Rosin, WW. 10c 280 lbs.
Kauri Bush Chips Gum, 4c lb. Rosin, D. 55c 280 lbs. Turpentine, 1½c gal.
Vermilion, Eng., & dom., 5c lb. Damar Batavia Gum, ½c lb.

Declined

Current Quotations and Comments on Specific Items, Pages 1054-1056

At the close of last week all grades of rosins were again lower than the previous week's close but had rallied somewhat from still lower levels reached earlier in the week. Turpentine likewise continued its downward course with factors stating that a reaction may be expected shortly on the anticipated revival of buying. The New York market reflects the position on the primary markets where prices have also eased off on healthy receipts and small buying.

Egg albumen is weak and dull on this market with shipment parcels in a corresponding position. Other albumens are unchanged. Carnauba wax continues one of the firmest items with little if any stocks available and sellers experiencing

no trouble in getting the prices which they ask. Casein is in routine demand and is quiet and lower. Sellers expect some activity on contracts within the next few weeks. Batavia damar gum is lower here on a quiet market. Bush Kauri chips are higher on an increased demand from lacquer manufacturers for supplies. Dry colors are moving in good volume with advances noted last week in both domestic and English vermilion on the higher cost of quicksilver. Chrome yellow is reported a shade easier because of lower raw material costs. Tanning materials are quiet, although reports from Boston are to the effect that the tanners are showing more interest in raw materials in general.

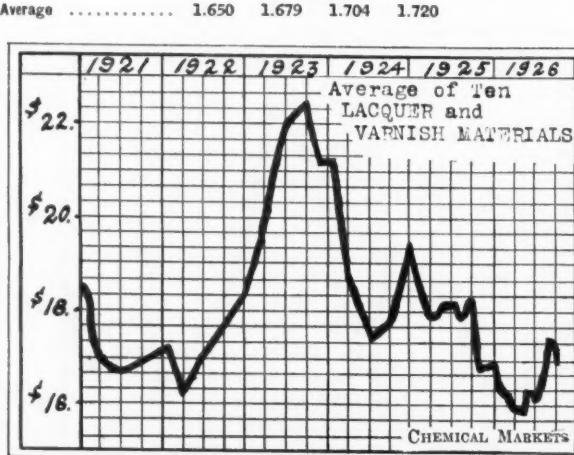
(Special to CHEMICAL MARKETS)

Savannah, Ga., Oct. 25—The turpentine market closed Saturday at 82½c gal. on limited sales of 250 barrels with 74 barrels carried over. The closing price represents a reduction of 1c gal. over the week. From day to day buyers have been bidding at the lower figures with some success. The stocks here show an increase of some 3,000 barrels for the week, but there is a fairly heavy export movement which is expected to offset this. Concerning the future of the market, the opinion is expressed here that any sustained buying movement would at least show a stiffening to the present unsteady market. Receipts last week were: 3,602 bbls.; sales reported, 2,484 bbls.; shipments, 1,221 bbls. and Savannah stocks, 24,063 bbls.

The local rosin market closed firm on Saturday with sales of 788 barrels. Most grades showed advances at the close after touching low levels in the middle of the week. There is a very active demand for the medium and common grades and they are expected to sell rather freely at the present levels. The declines which have occurred over the past month are quite natural as high prices had prevailed until that time and reductions seemed inevitable. Receipts of rosin last week were 12,710 bbls.; sales 7,400 bbls.; shipments, 8,547 bbls.; stocks, 84,810 bbls.

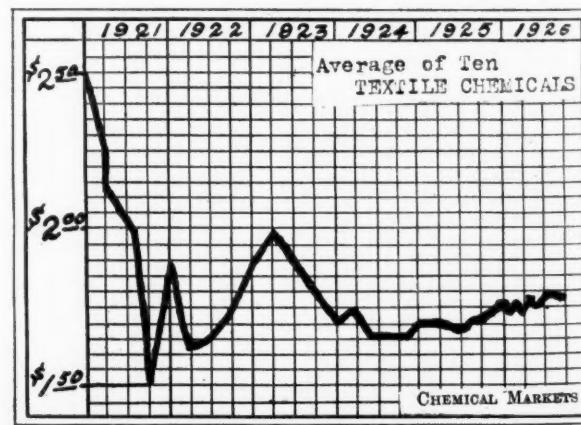
Lacquers and Varnishes

	Today	Two Weeks Ago	Last Month	Last Year	War Peak	Pre-War
Acetone e-l drs wks 10lb	1.20	1.20	1.20	1.20	5.50	1.05
Butyl Al. dr wks	1.98	1.98	2.50			
Chinwd Oil bbls NY 10lb	1.55	1.72	1.78	1.50	2.00	.68
Copal Congo, Amber 10lb	1.00	1.00	1.00	1.00	1.90	1.80
Fusel Oil .....gal.	1.30	1.30	1.30	2.20	4.00	2.50
Benz 90% tks wks 10gal.	2.40	2.40	2.50	2.30	3.00	2.50
Linseed Oil e-l bbls gal.	.81	.82½	.84	1.03	1.88	.58
Rosin F grade NY 28lb	1.36	1.45	1.53	1.28	1.70	.45
Soluble Cotton ...10lb	4.00	4.00	4.00	4.00		
Turp. e-l dock .....gal.	.89½	.91½	.91½	1.06½	.70	.49
Average	1.650	1.679	1.704	1.720		



Textile Chemicals

	Today	Two Weeks Ago	Last Month	Last Year	War Peak	Pre-War
Acid, Acetic, 28%	\$3.24	\$3.24	\$3.00	\$17.00	\$1.50	
Acid Oxalic .....	.11	.11	.11	.10%	.70	.70%
Bleaching Powder	2.00	2.00	1.90	9.50	1.50	
Copper Sul e-l 100lbs.	4.75	4.75	4.75	4.45	20.00	4.60
Epsom Salt, USP	2.15	2.15	2.15	2.15	4.25	1.50
Glauber's Salt	1.05	1.05	1.05	1.25	20.00	4.60
Potash, Caustic, Imp .....	.07½	.07½	.07½	.07½	.87	.12
Soda Ash, 58% wks	1.38	1.38	1.38	1.38	1.10	.69
Soda Caustic, 76% wks	3.10	3.10	3.10	3.10	9.50	1.80
Sodium Bichromate ....	.06½	.06½	.06½	.06½	.45	.04½
Average	1.770	1.770	1.770	1.747	4.8008	1.25



Agricultural Chemicals

ALL FACTORS JOIN IN THE ADVANCE OF NITRATE

Spot Market Now Quoted Higher in All Directions—Some Buying in the North at These Figures—Interest in the South Routine—Fish Scrap Higher at Baltimore—Tankage and Blood Steady But Quiet—Insecticide Makers Preparing for Fall Contract Season

Advanced

Nitrate of Soda, spot, 5c 100 lbs.

Declined

No declines

Current Quotations and Comments on Specific Items, Pages 1040-1056

Of principal interest in the fertilizer market over the past two weeks has been the advance of 5c 100 pounds in the spot price of nitrate of soda brought about by the inability of shippers in Chile to secure steamers for shipment of nitrate to this market. With shipping space at a premium the freight rate was advanced, forcing higher prices here, as stocks of the cheaper goods are not large in this market. There has been some buying by Northern factors, but the cotton growers still display but routine interest with the result that the sales for the current year are considerably behind last year's figures.

Sellers of fish scrap have succeeded in placing the market at Baltimore in a position cognizant with

the small stocks there. On the basis of the 10c advance business was routine. Further than the above movements the market was dull and featureless. Holders of tankage continue firm in their ideas of the market in all quarters and with buyers unwilling to meet these views at the moment the market is quiet. When an actual demand from the mixers sets in, it is believed that the sellers will obtain the price which they now ask. Blood, both domestic and South American is in the same position as tankage with buyers not disposed to anticipate what they will need, and reluctant to buy until an actual want sets in.

Insecticide manufacturers are preparing for the Fall contract season.

which they anticipate will be on a par with last year's good season. The market is practically at a standstill, but after the first week in November inquiries should begin coming in. It is expected that lead arsenate will be offered at the price at which it was sold toward the close of last season.

The rate charged prior to Dec. 29, 1924, on imported nitrate of soda, in carloads, from New York City to Greensand, N. J., was not found unreasonable, but it was found prejudicial by the Interstate Commerce Commission, in a decision rendered in the case of Granton Chemical Co. against Lehigh Valley Railroad. The Commission denied reparation in this case and dismissed the complaint.

Superior Copper Products Co., 58 and Throop sts., Chicago, have purchased the copper sulfate plant of Goldschmidt Bros. Smelting & Refining Co., also of Chicago and report that they have contracted for the sale of their entire output for several years in the future.

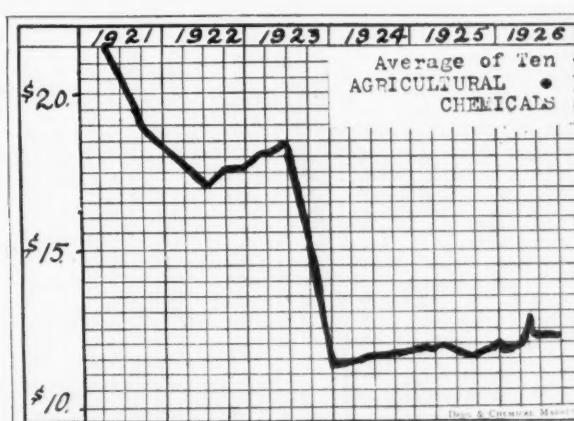
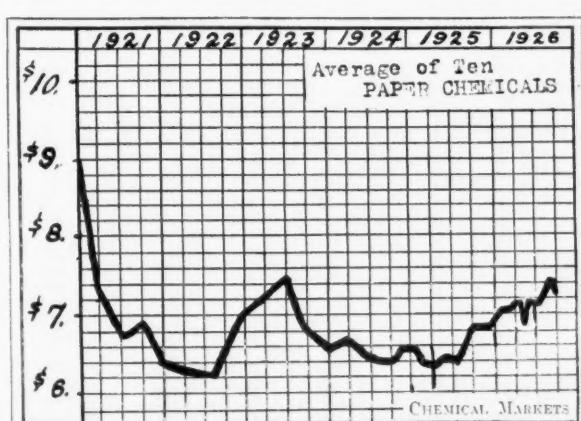
A. E. Craver, research chemist with Grasselli Chemical Co., Cleveland, has accepted a position with Weiss and Downs, chemists and chemical engineers, New York City.

Paper Chemicals

	Two					
	Today	Weeks	Last	Last	Ww	Pre-
		Ago	Month	Year	Peak	Ww
Aluminum Sulfate	1.90	1.90	1.90	2.00	5.00	1.50
Bleaching Powder	2.00	2.00	2.00	1.90	9.50	1.50
Casein	.15	.15 1/2	.16	.12 1/4	.28	.20
China Clay, Dom	10.00	10.00	10.00	10.00	25.00	8.00
Chlorine e-l Cyl	.05 1/2	.05 1/2	.05 1/2	.05 1/2	.50	.08
Salt Cake	19.00	19.00	19.00	19.00	80.00	11.00
Sodium Silicate, 40°	.75	.75	.80	.80	1.75	2.00
Soda Ash, 55% wts	1.38	1.38	1.38	1.38	4.10	.69
Sulfur	22.50	22.50	22.50	18.00	65.00	20.00
Rosin F grade	13.60	14.50	15.25	11.60	4.50	20.25
Average	7.140	7.230	7.305	6.487	13.50	5.50

Agricultural Chemicals

	Two					
	Today	Weeks	Last	Last	Ww	Pre-
		Ago	Month	Year	Peak	Ww
Acid Sulfuric, 68°	..ton	\$15.00	\$15.00	\$15.00	\$14.00	\$55.00
Am. Sulfate	100lbs.	2.50	2.50	2.75	1.75	2.65
Arsenic	100lbs.	3.50	3.50	3.50	18.00	4.00
Copper Sul e-l	100lbs.	4.75	4.75	4.75	20.00	4.60
Paris Green	..	.19	.19	.19	.50	.11
Potash Muriate, 90% ton	34.00	34.00	34.00	34.00	34.55	
Potash Sulfate, 90% ton	45.85	45.85	45.85	45.85	440.00	45.07
Phosphate, Acid, 16% ton	10.00	10.00	10.00	10.00	11.00	3.00
Phosphate Rock 68%	..	3.00	3.00	3.00	2.50	3.00
Sodium Nitrate	100lbs.	2.46	2.46	2.36	2.47	5.00
Average	12.209	12.209	12.205	12.113	103.50	13.84



Prices Current

Chemical prices quoted herein are those of American manufacturers for goods, spot New York, f. o. b., or ex-store, for immediate shipment, unless otherwise specified. Industrial chemical products sold principally on a basis of f. o. b. works are specified as such. Quotations on imported chemicals are so designated. Resale stocks sufficient to be a factor in the market, are quoted in addition to makers' prices and are indicated as "second hands."

Oils and fats are quoted spot New York, or ex-dock.

Acetaldehyde Acid Hydrocyanic

Acetaldehyde, drs. or cyl. c-l wks	22
le-l wks	.24 : .26
ACETANILID, tech., 150 lb bbls	.20 : .21
100 lb. kegs	.22 : .23
Acetic, Anhydride	
85% 107 lb chys	.27 : .30
92.95% 100 lb chys	.29 : .35
Acetic Ether, see Ethyl Acetate	
Acetine, 50 gal drums	.37 : .40
Acetone, CP, 700 lb drs c-l wks	.12
Tank cars, wks	.12
700 lb drs, le-l wks	.18 : .18%
350 lb drs le-l wks	.14
Acetone Oils, light, drs, wks gal.	1.65 : 1.75
Heavy, drs wks gal.	1.65 : 1.75
Acetyl Chloride, 100 lb chys	.42 : .45
Acetylentetramide	.50
Acetylentetachloride Drums wks	.10% : .11
ACID, 1, 2, 4, 250 lb bbls	.125
Acetic 28% 400 lb bbls c-l	
wks	9.24
28% le-l wks	100 lb. : 3.49
56% c-l wks	100 lb. : 6.09
56% le-l wks	100 lb. : 6.34
70% bbls c-l wks	100 lb. : 7.51
70% le-l wks	100 lb. : 7.76
80% com'l. bbls c-l wks	100 lb. : 8.41
80% com'l. le-l wks	100 lb. : 8.66
80% pure bbls c-l wks	100 lb. : 9.30
80% pure le-l wks	100 lb. : 9.55
Glacial, bbls c-l wks	100 lb. : 11.47
Glacial, le-l wks	100 lb. : 11.72
Glacial, USP, chys, wks	100 lb. : 12.23
Anthranilic, tech., drs	.80
99-100% 100 lb. drs	.98 : 1.00
Benzole, tech., 100 lb bbls	.60
ton, lots bbls	.57
Boric crys., powd., 250 lb bbls	.09%
Kegs 100 lb	.10 : .10%
Butyric, 60% pure 5 lb. bot	.55 : .60
90% .....	.70 : .75
Carbolic, crys. see Phenol	
Crude, 25% 50 gal bbls gal.	.81 : .88
10% 50 gal. bbls gal.	.25 : .28
Carbonic, see Carbon Dioxide	
Chloroacetic,	
Mon 100 lb bbls wks	.25
Di, 150 lb chys wks	1.00 : 1.06
Tri, 5 lb bot	3.50
Chloromuconic, 1500 lb. drs	
wks	.15 : .16
Chromic,	
98% pure 400 lb drums	.37 : .40
Chromotropic, 300 lb bbls	1.00 : 1.06
Citric, USP, cryst 230 lb bbls	.44% : .45
Powd., USP, 200 lb bbls	.45% : .46
Imported, crys, 112 lb kegs	.44% : .45
Single kegs	.47
Clew's 250 lb bbls	.95 : .97
Cresylic, 95% dark drs NY gal.	.57 : .60
97-99% pale NY	.60 : .65
Formic, 85% tech., 140 chys	.10 : .10%
80-90% 90 lb chys incl	.10% : .11
Gallie, Tech., bbls	.50 : .55
Gamma, 225 lb bbls wks	1.05 : 1.10
H 225 lb bbls wks	.57 : .63
Hydrobromic, 48% com'l. 155 lb	
chys wks	.45 : .48
48% com'l. 10 chys wks	.45
Hydrochloric, see also Acid Muriatic	
Hydrocyanic, wks cyl	.80 : .90

Chemicals

Heavy Chemicals, Coal-tar Products, Dye-and-tanstuff, Colors and Pigments, Fillers and Sizes, Fertilizer and Insecticide Materials, Naval Stores, Fatty Oils, etc.

Quotations on products sold f. o. b. mills, or spot Pacific Coast are so designated.

Industrial raw materials are quoted spot New York, f. o. b., or ex-dock. Materials sold f. o. b. works or delivered at various sections of the country are so designated.

The range of prices given is not "bid and asked," but indicates quotations from different sellers, based on varying grades or quantities or both. Containers named are the original packages most commonly used in the New York market.

Acid Hydrofluoric Acid Sulfuric

ACID (cont'd)	
HYDROFLUORIC, 30% 400 lb.	
bbis wks	.08
30% 100 lb chys wks	.08
45% single 100 lb chys wks	.10
52% 100 lb chys, wks	.13
52% 10 lb chys wks	.11
60% 100 lb chys, wks	.14
60% 300 lb. dr. wks	.13
White Acid, 100 lb chys	.26
White Acid, 10 chys wks	.25
Hydrofluosilicic, 35% 450 lb bbls	
wks	.11
J kegs wks	.30
LACTIC, 22% dark 500 lb bbls	.05%
22% light bbls	.06%
44% dark, bbls	.11 : .12
44% light, bbls	.18 : .18%
66% dark, bbls	.18 : .18%
66% light, bbls	.26 : .27
Laurent's, 250 lb bbls	.52 : .54
Monatilic, 250 lb bbls	.60 : .65
Mixed, Sulfuric-nitric	
Drums, wks	N Unit .07% : .08
Drums wks	S Unit .01 : .01%
Tank cars, wks	N Unit .06 : .06%
Tank cars wks	S Unit .008 : .01
Molybdic, 85% pure 100 lb kegs	1.35 : 1.30
Monosulfonic F.Delta 50 lb tins	1.65
MURIATIC, 20% chys le-l	
wks	100 lb. 1.70 : 1.80
chs c-l wks	100 lb. : 1.45
Tank cars, wks	100 lb. : 1.05
18° 120 lb chys	
c-l wks	100 lb. : 1.85
Tank cars, wks	net ton : .95
22° 120 lb chys	
Naphthalone, tech., 250 lb bbls	.55 : .59
Neville & Winter's 250 lb	
bbls	.95 : .99
NITRIC, 30° 135 lb	
chs c-l wks	100 lb. : 5.25
chs c-l wks	100 lb. : 5.00
38° le-l wks	100 lb. : 5.75
40° le-l wks	100 lb. : 6.25
42° le-l chys wks	100 lb. : 6.70
chs c-l wks	100 lb. : 6.50
CP, chys single wks	100 lb. : 1.12 : .13
Oxalic, 300 lb bbls, wks	.11 : .11%
Bbls, NY	.11 : .11%
Kegs, 100 lb NY	.11% : .11%
Imp., 560 lb casks	.11
Phosphoric, 50% tech., 150 lb	
chs	.07 : .07%
Syrupy USP, 70 lb drums	.16 : .17
Demis	.17 : .18
Imported	.16 : .17
Phthalic, see Phthalic Anhydride	
Pieramic, 300 lb bbls	.50
Pieric, 450 lb bbls c-l	.30 : .35
Pyrogallic, Tech., powd., 200 lb	
bbls	.86
8 kegs	.25
Salicylic, tech., 125 lb bbls	.27 : .32
Sulfanilic, 250 lb bbls	.15 : .16
SULFURIC, 60° 180 lb chys	
le-l wks	100 lb. 1.60 : 1.95
chs c-l wks	100 lb. : 1.85
1,500 lb Drums le-l	
wks	100 lb. : 1.20
Drums, c-l wks	100 lb. : 1.00
Tank cars, wks	net ton : 15.00
60° 1500 lb drums	
le-l wks	100 lb. : 1.10
Drums c-l wks	100 lb. : .87%
Tank Cars, wks	net ton : 10.5

Photographic

Iodized
Negative (base)
Stripping

Collodion

Amyl Acetate

6 oz. stock. We also make
up to your exact specifications.

Medicinal

U. S. P. Plain
U. S. P. Flexible**COOPER'S**
CERTIFIED
CHEMICALS**CHAS. COOPER & CO.**
192 Worth Street, New YorkManufacturers
Since 1857
Works, Newark, N. J.*Mallinckrodt***ETHERS****ETHER** for Anesthesia**ETHER** Anhydrous**ETHER U. S. P.****ETHER** Concentrated**MOTOR ETHER****MALLINCKRODT CHEMICAL WORKS**ST. LOUIS
MONTREALNEW YORK
PHILADELPHIASulphur Black
Anthraquinone
Beta Methyl Anthraquinone
Aluminum Chloride (Anhydrous)
Dyestuffs
Soda Hyposulphite

ALUMINUM CHLORIDE

(Sublimed Anhydrous)

Highest Purity
Prompt Delivery
Attractive Prices**E.C. KLIPSTEIN & SONS CO.**
644-652 Greenwich St., New York

Heavy Chemicals

**PENNSYLVANIA
SALT
MANUFACTURING
COMPANY**Executive Offices:
Widener Building, Philadelphia, Pa.

Representatives:

New York
PittsburghChicago
St. LouisWorks:
Philadelphia and Natrona, Pa.
Wyandotte and Menominee, Mich.
Chlorine Distributing Station, Babbitt, N. J.

Acid, Sulfuric
Aluminum Stearate

Chemicals

ACID SULFURIC (Continued)			
C.P. 175 lb cbs	100 lb.	.07	.08
Oleum 20 pe 1500 lb drums	100 lb.	1.50	
lc-1 wks	100 lb.	1.25	
Drums, c-1 wks	100 lb.	1.25	
Tank cars, wks	.net ton	18.00	19.00
Oleum 40% drs	lc-1 wks	net ton	42.00
Oleum, 60% drs,	lc-1 wks	net	
ton	61.00	72.00	
Tannic, tech., 300 lb bbls	100 lb.	.30	.40
Tartaric, USP, cryst., 300 lb	bbls	100 lb.	.30
bbls	100 lb.	.30	.30
USP, powd., 300 lb bbls	100 lb.	.30	.30
Imp., USP, 240 lb bbls	100 lb.	.28 1/2	.29
Powd., 240 lb bbls	100 lb.	.28 1/2	.29
Tobias, 250 lb bbls	100 lb.	.85	
Tungstic, 100 lb. kegs	100 lb.	1.00	
Adeps Lanee hydrous 350 lb bbls	100 lb.	.20	.21
Anhydrous, 350 lb bbls	100 lb.	.22	.23
ALCOHOL, amyl See Fusel Oil			
Benzyl, 5 lb bot	100 lb.	1.45	1.55
Butyl Normal 50gal drs	wks c-1	.19%	.20%
Drums, lc-1 wks	100 lb.	.20%	.21%
Tanks, cars wks	100 lb.	.19%	.20%
Butyl Tertiary 50gal drums	100 lb.	.50	
Anhydrous	100 lb.	.75	
Ethyl, U.P., 190pf 50gal.	bbls	100 lb.	4.75
Anhydrous, drums	100 lb.	.50	.55
Denatured			
No. 1 complete denat. 190pf.	50gal. bbl incl.	.35	.49
Carrots	100 lb.	1.00	
50gal. drums extra gal.	100 lb.	.33	.43
Tank Cars	100 lb.	.30	.40
No. 1 Special denat. 190pf.	50gal. bbl incl.	.35	.44
Carrots	100 lb.	1.00	
50gal. drums extra gal.	100 lb.	.33	.43
Tank cars	100 lb.	.30	.40
No. 5, Complete denat. 188pf.	50 gal bbl incl.	.31	.40
Carrots	100 lb.	1.00	
50gal. drums extra gal.	100 lb.	.33	.43
Tank cars	100 lb.	.30	.40
In addition to the regular authorized formulas for completely denatured alcohol, some 75 formulas for specially denatured alcohol are authorized for special uses. Owing to the limitations of their use, however, prices are quoted by the alcohol producers only to holders of permits allowing the use of specially denatured formulas in products authorized by the Dept. of Internal Revenue.			
Diacetone, 50gal. drs fgt.			
Allowed	100 lb.	1.70	1.90
Isobutyl, crude 50gal. drs	100 lb.	1.00	
Refined, 100 lb. cans	100 lb.	1.00	
Isopropyl, refined, 90-91% 50	gal. drs	100 lb.	1.25
Propyl, nml., 50gal. drs	100 lb.	1.00	
Ref'd. 98-99% drs	100 lb.	1.25	1.50
Aldehyde Ammonia, 100gal. drums	100 lb.	.80	.82
Alpha-Naphthol, crude 300lb bbls	100 lb.	.05	
Refined	100 lb.	.85	.90
Alpha-Naphthylamine, 350lb bbls	100 lb.	.35	.37
Tan lots bbls wks	100 lb.	.35	.35
ALUM, Ammonia, lmp 400 lb bbls	wks, lc-1	100 lb.	8.15
Ground, 400 lb bbls wks	100 lb.	8.25	8.65
Powd. 380lb bbls wks	100 lb.	8.55	8.90
Chrome, 500 lb cks, wks	100 lb.	5.35	5.50
Potash, lmp 400 lb bbls	wks	100 lb.	3.50
Bbls, c-1 wks	100 lb.	3.35	3.40
Imported lmp	100 lb.	3.25	
Ground 400 lb bbls wks	100 lb.	3.50	3.85
Imp. 350 casks	100 lb.	2.65	3.00
Powd., 380lb. bbls wks	100 lb.	3.50	4.00
Chrome, 500 lb cks	wks	100 lb.	5.25
Grd. 400 lb bbls wks	100 lb.	3.75	
Bbls, c-1 wks	100 lb.	3.50	
Soda, 100 lb.	100 lb.	3.25	
Aluminum metal, c-1 NY	100 lb.	3.35	3.70
Crystals, 375 lb. bbls	100 lb.	3.00	
30% sol. 120lb cbs	100 lb.	.06	.06
Hydrate 98% light 90lb bbls	100 lb.	.17	.18
NY. 62-64% 220 lb bags	100 lb.	.06	.06
400 lb bbls wks	100 lb.	.06	.07
Granular, 100 lb bbls	100 lb.	.28	.34

position to supply prompt shipment at unchanged prices of 11c@11 1/2c a lb.

Acid Sulfuric — Makers report that contracts for 1927 business will be closed at prevailing prices. These contract prices will therefore be above current contract prices by the amount of the price advance during this year.

Acid Tobias — Demand is excellent and prices are firm and unchanged.

Alcohol Denatured — Demand is of increasing volume, but prices are unchanged and the market is generally soft.

Alpha-Naphthol — Demand is of moderate routine volume and quotations are firm and unchanged.

Aluminum Sulfate — Market is quiet and makers are adhering strictly to schedule.

Ammonia Anhydrous — Competition locally has been sharp, due to one maker, with not much material to offer, quoting very low prices that probably cannot be backed up on sizeable offers. The rest of the country is very firm in price and contracts are being closed without difficulty.

Ammonia Aqua — Material is again in very free supply and some makers are naming very low prices to move it. Some single drum business has been done at 3c lb. At least one maker has assumed the attitude that they will not meet low prices, and if they cannot break even, they will not sell the material.

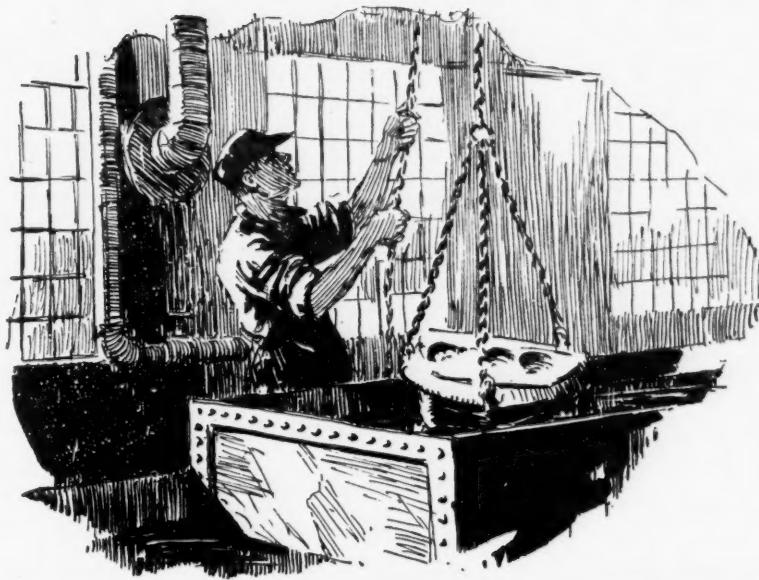
Ammonium Chloride — White imported and domestic products are in very bright situations. There is very little imported material on spot and holders name and have sold at 6c@6 1/4c lb. Domestic makers have been out of the spot market for some time, and still have nothing to offer. Gray material is very easy and material is available at 6c@6 1/4c lb as to quantity.

Ammonium Persulfate — Market is quiet but firm at unchanged prices.

Aniline Oil — Competition remains very sharp with quotations given in all directions at last week's reduction to 15c@16c lb. Movement is of moderate normal volume, but the distribution of business with the contract business approaching is causing the disturbance.

Aluminum Sulfate
Barium Hydrate

ALUMINUM			
SULFATE, Iron-free bags	c-1		
wks	100 lb.	...	1.75
Bbls, c-1 wks	100 lb.	...	1.90
Imported, spot	100 lb.	1.60	1.65
Comm'l 34% iron bags	c-1		
wks	East 100 lb.	...	1.40
Cont. bags	c-1 wks	100 lb.	1.35
Bags, c-1 wks	W 100 lb.	...	1.40
Bbls c-1 wks	E 100 lb.	...	1.55
Bulk, c-1 cont.	wks	100 lb.	1.50
Amidol (See Diaminophenol)			
Aminobenzene, 110 lb kegs	100 lb.	...	1.15
AMMONIA, anhyd., 100 lb cyl	100 lb.	.13	.15
Water 26° 800 lb drs	100 lb.	...	.08 1/2
Drs., c-1 delivered	100 lb.	.03	.03 1/2
Tanks	100 lb.	...	.02 1/2
CP, cbs	100 lb.	...	.12
Acetate, 100 lb kegs	100 lb.	...	.13
Bifluoride, 300 lb bbls	100 lb.	.21	.23
CO lb kegs	100 lb.	.23	.23
Fromde, 450 lb bbls	50 lb bbls	...	.55
Imported, 112 lb boxes	100 lb.	.40	.52
Carb., tech., 500 lb cans	100 lb.	.08 1/2	.09
Powd., tech., 350 lb cans	100 lb.	.07 1/2	.07 1/2
U.S.P., lump, 100 lb kegs	100 lb.	.11	.11 1/2
Powd., 100 lb kegs	100 lb.	.13	.13 1/2
Chloride, Domestic			
White, 250 lb bbls	c-1	100 lb.	.06
250 lb bbls	lc-1	wks	.06 1/2
Imp. white 600 lb cks	100 lb.	.05%	.05%
C.P., USP, gran bbls	100 lb.	.13	.13 1/2
Gray, 250 lb bbls	wks	100 lb.	.07
Bbls, c-1 wks	100 lb.	...	.07
Imp. gray 550 lb cks	100 lb.	.06	.06 1/2
Lamp, 500 lb casks	spot	100 lb.	.11
Iodide, U.S.P., 25 lb jars	100 lb.	...	.52 1/2
Lactate, 500 lb bbls	100 lb.	.15	.16
Refined Crystals bbls	100 lb.	...	.20
C.P. gran., 100 lb. kegs	100 lb.	.35	.37
Oxalate, pure 100 lb kegs	100 lb.	.35	.37
Persulfate, 112 kegs	100 lb.	.27 1/2	.30
Phosphate, dibasic 200 lb bbls	100 lb.	...	.38
Tech., powdered 325 lb bbls	100 lb.	...	.18
Mono, 325 lb bbls	100 lb.	.12	.12 1/2
Sulfate, bulk, c-1	100 lb.	...	.25
Southern points	100 lb.	...	.25
Imp., 200 lb. bags	far 100 lb	...	.25
Sulfate-Nitrate, bulk fob NY	ton	...	.81.00
Sulfocyanide, tech. 100 lb kegs	100 lb.	.40	.45
Amyl-Acetate, tech 50 gal drs gal.	100 lb.	1.60	1.70
Refined, 50 gal. drums	100 lb.	2.40	2.50
Alcohol, see Fusel Oil			
Butyrate absolute cans	100 lb.	1.20	1.30
ANILINE OIL, 960 lb drums	100 lb.	.15	.16
Hydro Bromide	100 lb.	...	.75
Aniline Salt, 200 lb bbls	100 lb.	...	.24
Anthracene, 80-85% 600 lb casks	wks	100 lb.	.60
...	100 lb.	...	.65
Anthraguione, sub 125 lb bbl	100 lb.	.90	1.00
Antimony metal, slabs tons lots	100 lb.	.14	.14 1/2
Needle powd 100 lb	100 lb.	.15	.16 1/2
Bromate	100 lb.	...	1.50
ANTIMONY CHLORIDE, anhyd 1000 lb	dr	100 lb.	1.16
dr	100 lb.	.16	.17
50 lb crocks	100 lb.	.45	.48
Sol'n. 130 lb carboys 48°	100 lb.	...	.17
Oxide, 500 lb bbls	100 lb.	.16 1/2	.17
Sulfuret golden, 250 lb bbls	100 lb.	.15	.16
Crimson 250 lb bbls	100 lb.	.25	.27
Vermilion, 250 lb bbls	100 lb.	...	.37 1/2
Tartarate, 500 lb bbls	100 lb.	...	.45
Tribromide	100 lb.	...	1.05
Argols, red powd. 350 lb bbls	100 lb.	.06 1/2	.07
Arsene metal 220 lb kegs	100 lb.	.45	.50
Red, 224 lb kegs cases	100 lb.	.10	.10 1/2
White 220 lb cases to 550 lb bbls	100 lb.	.06 1/2	.06 1/2
NY	100 lb.	...	
BAARIUM BINOXIDE, see Barium dioxide			
Bromate, precip., 300 lb bbls	wks	100 lb.	...
Carbonate, precip., 300 lb bbls	wks	ton	50.00
Precip. 200 lb bags, wks	ton	47.50	50.00
Imports, casks NY	ton	47.50	50.00
Chloride 112 lb kegs NY	100 lb.	.12	.12 1/2
Chloride, 800 lb bbls	wks	ton	67.00
200 lb bags, wks	ton	63.00	65.00
Imports, large crystals, bbls	ton	63.00	64.00
Spot	ton	63.00	64.00
Dioxide, 88% 690 lb drs	100 lb.	.18	.18 1/2
Import, 86-88% 400 lb drs	100 lb.	.13	.13 1/2
Hydrate, 500 lb bbls	100 lb.	.04 1/2	.04 1/2



TRISODIUM PHOSPHATE

General Chemical Company's other principal products include:

—
SULPHURIC ACID
MURIATIC ACID
(Hydrochloric Acid)
SODIUM SULPHIDE
(Chip Patented)
GLAUBERS SALT
NITRIC ACID
SODIUM SILICATE
DISODIUM PHOSPHATE
ANHYDROUS
BISULPHITE SODA

—
CHEMICALLY PURE
ACIDS AND AMMONIA

—
INSECTICIDES AND
FUNGICIDES

With Trisodium Phosphate, as with other products in which General Chemical Company has come to be a principal producer, the quality and quantity of the Company's output represent an achievement in plant engineering as well as in process control.

Here again, the preference so unmistakably registered by the consuming industries is a tribute to the Company's technical staff—the men behind the machinery of production.

Such achievement is possible only where it is possible to array the unequaled organization, experience and factory facilities which General Chemical Company commands.

GENERAL CHEMICAL COMPANY

40 RECTOR ST., NEW YORK

Cable Address, *Lycardus, N.Y.*

BALTIMORE • BUFFALO • CHICAGO • CLEVELAND
DENVER • EASTON • LOS ANGELES • PHILADELPHIA
PITTSBURGH • PROVIDENCE • SAN FRANCISCO • ST. LOUIS

THE NICHOLS CHEMICAL CO., LTD., MONTREAL

GO-198

Barium Nitrate
Camphor

BARIUM Nitrate, 700 lb casks	lb.	.07½	.08
Imports, casks	lb.	.07½	.08
Sulfocyanide 600 lb bbls	lb.	.37	.38
Sulfur, floated 350 lb bbls wks ton	ton	28.00	24.00
Imported	ton	29.00	38.00
Crude, cif.	ton	...	9.00
Benzaldehyde, tech, 945 lb drs.	lb.	...	...
wh.	lb.	.85	.70
BENZENE			
Comm. 90% 8,000 gal tk wks gal	gal.	...	.35
Oct. Shipment	gal.	...	.24
Non-Corrosive 90% tk wks gal	gal.	...	.26
Commercially pure tk wks gal	gal.	...	.35
Oct. Shipment	gal.	...	.34
Non-Corrosive pure tk wks gal	gal.	...	.26
Nitration tk wks gal	gal.	...	.37
Drum lots 50 gal higher	...	...	...
Benzidine Base, dry 250 lb bbls	lb.	.70	.74
Benzidine Sulfate, paste 350 lb	bbls	...	...
Benzene, see Benzene			
Benzoyl Chloride, 500 lb drs	lb.	...	1.00
Benzyl Acetate 100 lb. cbs	lb.	1.30	1.40
Benzene, bulk	lb.	1.15	1.35
Chloride 95% techn., 325 lb drs	lb.	...	.35
100 lb cbs	lb.	.35	.30
Redistill. 160 lb cbs	lb.	.30	.35
BETA-NAPHTHOL 350 lb bbls	lb.	...	.24
c-l	lb.	...	.22
Sublimed	lb.	.55	.60
Beta-Naphthylamine tech., 200 lb	bbls	lb.	...
Sublimed, 200 lb bbls	lb.	...	.87
Blane Fins, dry 400 lb bbls wks ton	ton	30.00	90.00
Imported, bbls	ton	70.00	72.00
Paste, 650 lb bbls c-l ton	ton	45.00	55.00
BLEACHING POWDER, 1000 lb drs.			
c-l wks contract	100 lb	...	2.00
c-l wks contract	100 lb	...	2.15
c-l spot wks	100 lb	...	2.10
c-l spot wks	100 lb	...	2.25
c-l spot ex-warehouse 100 lb	...	2.35	2.50
300 lb drs, c-l wks contract	100 lb	...	2.25
c-l spot wks	100 lb	...	2.35
c-l wks contract	100 lb	...	2.40
c-l spot wks	100 lb	...	2.50
Blues, bronze Chinese, Miller			
Prussian Soluble	lb.	.20½	.32
Blue Vitriol, see Copper Sulfate			
Bone Ash, 100 lb. kegs	lb.	.08	.07
Black, 200 lb bbls	lb.	...	.08½
Borax, crys., 400 lb bbls	lb.	.05½	.05½
Powdered, 300 lb bbls	lb.	.05	.05½
Kegs, 100-150 lb	lb.	.05½	.06
Bordeaux Mixture, 16% pd	lb.	.11½	.18
Paste, bbls	lb.	.08	.10
Bromide, see potass. bromide etc.			
Bromine, hot., in 50 lb cs wks	lb.	.45	.47
Bromobenzene, 600 lb drms	lb.	...	.50
Butter of Antimony, see Antimony Chloride			
Butyl Acetate, normal tk wks wks gal	lb.	1.40	1.48
Drums, c-l wks	gal.	1.42	1.44
Drums, c-l wks	lb.	1.45	1.47
Secondary 50 gal. drums gal.	lb.	1.00	1.05
Aldehyde, 50 gal drums wks	lb.	.70	.75
Propionate drums	lb.	.34	.36
Stearate 50 gal. drums	lb.	...	.60
Tartrate drums	lb.	.57	.60
CADMUM, metal 100 lb bbs	lb.	.70	.75
CALCIUM, Acetate, 150 lb bgs c-l			
100 lb	...	8.25	
Arsenate, 100 lb bbls c-l wks	lb.	.08½	.08½
Bromate	lb.	...	1.50
Bromide, 100 lb cs	lb.	...	.60
Carbide, 220 lb. dr. c-l wks	lb.	.05½	.06½
Carbonate techn., 100 lb bgs			
c-l	100 lb	1.00	1.10
URP, precip., 175 lb bbls	lb.	...	.06½
Chloride, solid, 650 lb drs c-l			
f.a.b. wks	ton	21.00	28.00
Drms. delvd. NY	100 lb	1.74	1.80
Imp. Shipment	ton	...	19.50
Flake, 375 lb drs, c-l drs. f.a.b.			
wks	ton	...	27.00
Drms. delvd. NY	100 lb	2.04	2.19
Bag delvd. NY	100 lb	2.04	2.19
Nitrate, 220 lb bbls c-l NY ton	ton	...	52.00
Phosphate, tech., 450 lb bbls	lb.	.09	.10
Phosphate, mons., 325 lb bbls	lb.	.07	.08
Stearate, bbls	lb.	.23	.25
Sulfocarbonate, 100 lb kegs	lb.	.55	.57
CAMPHOR, Amer. ref., 250 lb			
Bbls	lb.	...	.84
2½ lb. slabs, 100 lb cs	lb.	...	.86½
sup., ref., 2½ lb. slabs, 100 lb	lb.	...	.86
c-l	lb.	...	.86
Powdered	lb.	...	.77
Crude, 100 lb. cs	lb.	.56	.56

Chemicals

Carbazol
Dibutyl Tartrate

Barium Chloride — Makers and importers name firm unchanged prices and report a steady consuming demand.

Barium Carbonate — Market is quiet at unchanged quotations.

Barium Hydrate — Slight interest is displayed in this item which is moving at unchanged prices.

Benzene — Market is in an unsettled condition. While open quotations from leading producers are unchanged and contract shipments are being invoiced at unchanged prices, there is plenty of benzene being offered by second hands at prices quite sharply below these figures.

Beta-Naphthol — Makers are firm in their quotations which show no variation.

Bordeaux Mixture — At the moment the market is rather quiet. Increased activity is expected in a few weeks with the announcement of prices for the coming season. Quotations are unchanged.

Calcium Acetate — Quotations show no change and the movement is heavy.

Calcium Chloride — Season has passed and there is no interest displayed in this item.

Carbon Tetrachloride — Makers continue to name firm unchanged prices.

Casein — Locally the market is dull and featureless with offerings for shipment heard at 15c@15½c lb for standard ground.

Chlorine — Makers report marked activity in closing of contracts at recently announced schedule which showed no change from the preceding one.

Chrome Yellow — Prices are unchanged at 17½c@18c lb. With the lower raw material costs the tendency has been to shade a bit for business.

Copper Sulfate — Makers continue to control the situation and name firm unchanged prices on all business.

Copperas — All factors report a firm market.

Dinitrobenzene — Market is quiet but quotations are unchanged.

Epsom Salts — Movement of both technical and U. S. P. is very heavy, and importers and domestic makers are firm and unchanged in their quotations.

Ethylene Glycol — Movement into anti-freeze market is under way.

Carbazol, 250 lb bbls	lb.	...	.15
Carbon Bisulfide 500 lb dr le-1 NY	lb.	.05½	.06
c-l drums, NY	lb.	...	.05½
Carbon Black, c-l wks bags	lb.	.08	.09
100-300 lb cases le-1 NY	lb.	...	.13
Decorolizing 49 lb bags c-l	lb.	.08	.15
90 lb drms c-l	lb.	.05½	.15½
Carbon Dioxide, Liquid 20-25 cy	lb.	...	.06
Tetrachloride, 1400 lb drs del	lb.	.07	.07½
Drums c-l delivered	lb.	...	.06½
Casein, edib., 100 lb. kegs	lb.	.45	.65
Standard ground	lb.	.15	.15½
Caustic Potash, see potash, caustic			
Soda, see soda, caustic			
Cellulose Acetate, 50 lb kegs	lb.	...	1.40
Cerium Oxalate, USP, 100 lb kegs	lb.	.38	.35
Bulk	ton	...	5.00
Precip., English, 7 lb bags	lb.	...	.08½
Precip., heavy 560 lb caks	lb.	.08½	.08½
Chinese Blue, See Blue			
Chloramine USP, 200 lb bbls	lb.	...	1.75
Chlorosane, 5 lb. bot.	lb.	.55	.65
Chlorhydrin, Ethylene, See Ethylene			
CHLORINE, Liquid, tank or multi-unit car wks contract	lb.	...	.04
Tank car spot wks	lb.	...	.04½
Carlots cyl., wks. contract	lb.	...	.05½
spot, wks	lb.	...	.05½
le-1 cyl., wks. contract	lb.	.08	.09
Spot wks	lb.	.08½	.09½
Chlorobenzene, mon, 100 lb drs			
wks le-1	lb.	...	.07
CHLOROFORM, USP, 50 lb drs	lb.	...	.30
Second hand, 650 lb drs	lb.	...	.38
Technical, 1,000 lb drums	lb.	.38	.32
Chlorophyll Oil Sol.	lb.	.875	4.00
Water Sol.	lb.	.875	4.00
Chromate Acetate 20° sol'n, 400 lb	bbls	...	
Fluoride, Powd., 400 lb bbls	lb.	.27	.28
Oxide, Green bbls	lb.	.34½	.35½
Chrome Green, CP	lb.	.27	.30
Comm.	lb.	.06½	.11
Chrome Yellow	lb.	.17½	.18½
Citric Acid, see Acid Citric			
Clay, c-l Bulk, Del.,	ton	16.00	18.00
Powdered, 125 lb bags	ton	...	20.00
Coal Tar, See Tar			
Cobalt metal, 100 lb kegs	lb.	2.50	3.00
Cobalt Oxide, 500 lb bbls	lb.	2.00	2.10
10 lb. tins, 200 lb cases	lb.	...	2.20
Chalk, drop 175 lb bbls	lb.	...	.08½
Precip., light 250 lb bbls caks	lb.	...	.04½
Precip., heavy 560 lb caks	lb.	.02½	.03½
NY	lb.	14.35	14.375
COPPER, metal electrolytic 100 lb	14.07½	14.12½	
Lake c-l NY	100 lb	...	.14½
Casting c-l NY	100 lb	...	13.75
Carbonate 400 lb bbls	lb.	.16½	.17½
Chloride, 250 lb bbls	lb.	...	.28
Cyanide, 100 lb. drs	lb.	.48	.50
Oxide, red 1000 lb bbls ton 1lb	lb.	.16½	.17
Sub-Acetate, verd. 440 lb bbls	lb.	.17	.18
SULFATE, crys., 450 lb bbls le-1			
Spot	100 lb	4.90	5.00
Carlots bbls, wks 100lb	...	4.75	
Carlots bbls fob NY 100lb	...	4.85	
Powd. 350 lb. 5bbls 100 lb	...	5.25	
Coopers bulk, crystal and sugar			
c-l wks	ton	...	13.00
200 lb bags. c-l wks	ton	...	15.00
400 lb bbls c-l wks	ton	...	18.00
Powdered bbls	100 lb	1.90	2.00
Sugar, 400 lb bbls	100 lb	1.25	1.35
Bulk, wks	ton	8.00	9.00
Cotton Soluble, 100 lb. bbls wet	lb.	.40	.42
Cottonseed, Meal 7%	ton	28.50	31.00
CREAM TARTAR, USP, 500 lb			
bols	lb.	.21	.21½
Imp., powd., 224 bbls	lb.	.21	.21½
Cresote, USP, 42 lb. cbs	lb.	.40	.42
Cresote Oil Neutral, 50 gal drs	gal.	.20	.21
10-15% Tar acid	gal.	.25	.26
25-30% Tar acid	gal.	.28	.29
Cresol, USP, 400 lb drams	lb.	.20	nom.
Cyclohexanol, see Hexane			
Cymene, See Para-Cymene			
DIAMINOPHENOL, 100 lb. kegs	lb.	...	2.80
Diamyl Phthalate, drums, wks gal.	lb.	2.95	2.97
Diamylidine, 100 lb kegs	lb.	3.25	3.60
Dibutyl Phthalate wks	lb.	2.75	2.80
Dibutyl Tartrate, 50 gal. drums	lb.	.55	.68

NEW YORK QUININE & CHEMICAL WORKS, Inc.



Brooklyn, N. Y.: 99 No. 11th St.—St. Louis, Mo.: 304 So. 4th St.

Makers of

Acetanilid U.S.P.

Iodoform

Quinine and its Salts

Bismuth Subnitrate and
other Bismuth Salts

Opium Powder U.S.P.

Thymol Iodide

Codeine and its Salts

Opium Gran. U.S.P.

Strychnine and its Salts

Ethyl Morphine

Potassium Iodide

Morphine and its
Salts

Menthol-Y

BARIUM CHLORIDE

GRASSELLI GRADE
A Standard Held High for 87 Years

LEADERSHIP

What establishes it for a firm or a product? Certainly not unsupported claims. Nor yet promises. The answer is—*performance*. And performance over a long enough period of time to test endurance.

In chemicals “GRASSELLI GRADE” has won leadership as a Quality Pledge because of the rich background of 87 years of service back of it. Few concerns in any line can match that record.



THE GRASSELLI CHEMICAL COMPANY

Established 1839

New York Office & Export Office: 347 MADISON AVE., Cor. 45TH ST.

CLEVELAND

Branches and Warehouses

Albany
Birmingham

Boston
Brooklyn

Charlotte, N. C
Chicago

Cincinnati
Detroit

Milwaukee
New Haven

New Orleans
Paterson

Philadelphia
Pittsburgh

St. Louis
St. Paul

Dichlorobenzene
G Salt

Chemicals

Glauber's Salt
Magnesium Carbonate

Dichlorobenzene, 1,000 lb drums	D.	.06	: .07
Dichloromethane, Drums wks	D.	.22	: .35
Dithyliamine, 400 lb drs	D.	...	: .15
Dithyliamine, 850 lb drs	D.	.55	: .60
Dithyl Carbonate, drums	50gal.	1.85	: 2.00
Dithyl Phthalate, 1,000 drums	D.	.25	: .35
Dithyl Sulfate tech., 50gal. drs	D.	.20	: .25
C.P. drums	D.	.40	: .50
Dimethylamine, 400 lb drs	D.	...	: .60
Dimethylamine, 340 lb drs wks	D.	.82	: .84
Dimethylsulfate, 100 lb. drs	D.	.45	: .50
Dinitrobenzene, 400 lb bbls	D.	.15	: .15%
Dinitrochlorine, 800 lb bbls	D.	.15	: .15
Dinitromphthalene, 850 lb bbls	D.	.83	: .84
Dinitrophenol, 850 lb bbls	D.	.81	: .82
Dinitrotoluene, 300 lb bbls	D.	.15	: .17
Dioctothalylguanidine, 275 lb bbls, wks	D.	1.05	: 1.08
Diphenylamine	D.	.48	: .50
Diphenylguanidine, 5,000 lb, 100 lbs.	D.	.85	: .88
EPSON SALT, tech., 300 lb NY	...	...	: 2.15
Bbls e-l NY	100 lb.	...	: 2.00
100 lb e-l NY	100 lb.	1.50	: 1.75
Imp., 220 lb bags e-l	...	1.10	: 1.30
USP, 200 lb bbls 10 bbls 100 lb.	...	2.50	
Carlets, bbls bags 100 lb	2.00	...	: 2.35
Imported, 400 lb bbls 100 lb	1.70	...	: 2.00
ETHER, USP, 55 lb drums	D.	...	: .14
Anesthesia, 55 lb drums	D.	...	: .19
U.S.P., 1880 55 lb drums	D.	...	: .08
Washed, 55 lb drums	D.	...	: .07
Motor 1 lb bottles	D.	.00	: .02
Ether, Nitro, 1 lb bot	D.	.00	: .06
Methyl Acetate, 99% 50gal drs gal	...	...	: 1.05
85% Ether, 10 gal drs gal	...	...	: .77
Carlets, drums	50gal.	...	: .74
Tank cars	50gal.	...	: .72
Refined drums	50gal.	1.72	: 1.88
Aceto Acetate drums wks	D.	...	: 1.00
Benzyl Aniline, 300 lb drs	D.	...	: 1.00
Bromide, 115 lb drs	D.	...	: .50
Butyrate, cans	D.	1.10	: 1.20
Chloride, 300 lb drs	D.	...	: .32
Lactate drums wks	50gal.	...	: 8.50
Methyl Ketone, 50gal drs	D.	.30	: nom.
Oralate drums wks	D.	.45	: .55
Ethylen Bromide, 600 lb drs	D.	...	: .70
Chlorhydrin, anhyd., 50gal drs	D.	.75	: .85
40% Solution, 50gal bbls	D.	.25	: .30
Dichloride, 50gal drs	D.	...	: .15
Tank cars	D.	...	: .10
Glycol 50gal. drums wks	D.	.80	: .40
Tri Chloride	D.	.10	: .10%
Styrene	D.	.83	: .85
Pellets, bulk	ton.	20.00	: 25.00
FERRIC CHLORIDE, tech., crys.	475 lb bbls	D.	.074: .09
Imported	D.	.04%	: .05
C.P., crys., 100 lb. bags	D.	...	: .10
Imported	D.	.06	: .06%
Neat, Soln 42° 140 lb drs	D.	.06%	: .07
48° 140ctcs	D.	.08	: .08%
USP, Sol'n, 125 lb drs	D.	.06%	: .07
Bromide, solution	D.	...	: .55
Porous Bromide, sol'n.	D.	...	: .55
Chloride crys tech 475 lb bbls	D.	.05	: .06
Sulfide 1,000 lb. bbls	100 lb.	2.50	: 3.00
Pink-White, see lead White			
Fluor spar, 95% 220 lb bags ex- dock	ton.	...	: 25.00
96% bags	ton.	...	: 28.50
98% bags	ton.	...	: 35.00
FORMALDEHYDE USP 400 lb bbls	e-l wks	...	: .10%
Bbls. 400 lb e-l wks	D.	.11	: .11%
Formaldehyde Aniline 100 lb drs	D.	.50	: .42
Perfum, 500 lb drums	D.	...	: .17%
Tanks, wks	D.	...	: .15
Paint Oil, 10% Impurities drs gal	...	1.30	
Refined	D.	2.25	: 2.28
G SALT, paste 360 lb bbls bags	10%	D.	.50 : .52

Formaldehyde—Makers report a steady volume moving despite the recent price advance.

Glauber's Salts — Makers are maintaining the market in a firm condition at the recent advance, and at present it appears that there will be no weakening.

Glycerin — C. P. and dynamite grades are firm and unchanged. Saponification is firmer at 19 1/2c lb, and soap lye is also higher at 18c lb.

Hydrogen Peroxide—Market is generally unsettled. Lower prices have been named by leading factors in 25 volume material at 6 1/2c@6 1/4c lb as to quantity. Prices on 100 volume materials are also lower with 30c@31c lb as the general market and still lower prices reported to have been done.

Insecticides—With prospects of another good season just ahead, leading makers anticipate that announcement on the seasonal prices will be announced shortly after the first of November. At this writing inquiry is at the low ebb.

Lead Acetate — Demand is of steady volume and prices are unchanged.

Mercury — Market is sharply higher due to production abroad being bought up by large factors for some time ahead. Quotations are given at \$97.00@\$97.50.

Meta-Nitro-Para-Toluidine — A new maker is reported to be offering a good grade of this material in the market. It is not known whether prices will suffer from this increased competition or not.

Methanol—Market remains in a very strong position and a further price advance is not unlikely.

Methyl Acetone — In the same position as methanol.

Naphthalene — Market is quiet and unchanged although factors are quite firm as to prices.

Nickel Salts—Factors name firm unchanged prices.

Para-Nitroaniline — As indicated in last week's report, makers announced an advance of 4c lb at the end of the week. All factors now name firm prices of 52c lb in 5 barrel lots, and 53c lb in less than 5 barrel lots.

Para-Toluidine—Demand is very slight and makers remain in possession of exceedingly large stocks.

Phenol — Competition is quite sharp in this market although makers quote unchanged open prices.

GLAUBER'S SALT, tech, 200 lb bags			
e-l wks	100 lb.	1.05	: 1.10
le-l wks	100 lb.	1.15	: 1.20
350 lb bbls e-l wks	100 lb.	...	: 1.10
Bbls, le-l wks	100 lb.	1.25	: 1.35
Imported, bags NY	...	.75	: .80
Calcined, see Sodium Sulfate			
GLYCERIN, CP, 550 lb drms	D.	...	: .30
Cans, 50 lb	D.	...	: .31
Dynamite, 1000dr	D.	...	: .27
Saponification tanks	D.	.20	: 20 1/2%
Soap, Lye tanks	D.	.17	: .18
Hexachloroethane Drums wks	D.	...	: .45
Hexalene, 50gal. drs wks	D.	.55	: .57
Hexamethylenetetramine, USP,			
100 lb drums	...	.60	: .62
Imported	...	.58	: .60
Rubber Makers, Impalp, Pd.	dr.	.80	: .82 1/2%
Hi-Flash Naphtha 8,000gal. tns			
wks	...	.35	
Drums wks	...	.40	
HYDROGEN PEROXIDE, 10 vol.			
400 lb. bbls	...	.04%	: .05
15vol.	...	.06	: .06 1/2%
17vol.	...	.06 1/2	: .06 1/2%
25vol.	...	.06 1/2	: .06 1/2%
100vol. 140 lb chys	...	.30	: .31
IODINE, crude 200 lb. kegs	D.	4.20	: 4.25
Iridium, metal, 10cs, lots	...	...	: 260.00
IRON, metal by hydrogen 1lb bot.	D.	.08	: .10
IRON Chloride, see Ferric or Ferrous			
Nitrate, kegs	D.	.09	: .10
Com'l bbls	...	1.50	: 1.55
Oxide, red Spanish	D.	.02%	: .03%
English	D.	.10	: .12
Perchloride, see Ferric Chloride			
Isopropyl Acetate 50gal drum gal.	D.	.85	: .90
Kaolin see Clay			
LANOLIN, see Adeps Lanse			
LEAD, metal, e-l NY	100 lb.	...	: 8.30
Acetate, white crystals, 500 lb.			
Bbls. wks	100 to 250 lb bags wks	14.00	: 14.50
100 lb. bags	...	...	: 15.00
White, broken bbls wks	100 lb.	14.50	: 15.00
White, gran bbls wks	100 lb.	14.50	: 15.00
White, powd bbls wks	100 lb.	14.75	: 15.25
Brown, broken bbls wks	100 lb.	18.00	: 18.50
Arsenate, 100 lb kegs	...	.14%	: .14 1/2%
Bbls, e-l wks	...	...	: .15
Bbls, le-l wks	...	.15	: .15 1/2%
Paste, 100 & 600 lb bbls	D.	.08	: .08
Nitrate, 500 lb bbls wks	...	...	: .14
Oxide, Litharge, 500 lb bbls	D.	...	: .11 1/2
100 kegs wks	...	.14%	: .15 1/2
Oxide, red, 500 lb bbls wks	D.	...	: .11 1/2
100 lb. kegs wks	...	.12%	: .12 1/2
Glaetz, bbls	D.	1.75	: .18
Peroxide, 100 lb drs	D.	.25	: .30
White, basic carb., 500 lb. bbls.	...	...	: .10%
100 lb. kegs wks	D.	...	: .14 1/2
White sulfate 500 lb bbls wks	D.	...	: .10
LIME, (Soda, see Calcium Soda)			
Ground Stone, bags	ton.	...	: 4.50
Live, bulk	ton.	...	: 8.50
Live, 325 lb. bbls ton lots			
wks	100 lb.	...	: 1.05
Single bbl., wks	100 lb.	...	: 1.08
Hydrated, 167 lb bbl. ton lots			
wks	100 lb.	...	: .85
Single bbl. wks	D.	...	: .81
Oyster Shell, 150 lb bbl. sing. b.	D.	...	: .03 1/2
Sulfur, dry 200 lb. drs NY	D.	...	: .08 1/2
Drs. e-l NY	D.	...	: .07 1/2
33 Sol'n, 50 lb bbls N Y gal.	D.	.13	: .13 1/2
Litharge see lead oxide			
Lithium Carb., USP, 100 lb. b.	D.	1.45	: 1.50
Bromide, 100 lb. cs	D.	1.50	: 1.90
Lithopone, 400 lb bbls le-l wks	D.	...	: .06 1/2%
Bbls., e-l wks	D.	...	: .05 1/2%
Bags, e-l wks	D.	...	: .05 1/2%
Imported, 400 lb bbls	...	.05 1/2	: .06
Lithmus Cubes	D.	.90	: 1.00
Second hands	D.	...	: .75
MAGNESITE, calcined, 500bbls ton	48.00	...	: 50.00
Magnesium, mtl., sticks 100 lb. cs			
f.o.b. wks	D.	...	: .85
Bromate	D.	...	: 1.50
Carb., tech., 70 lb bags NY	D.	.06 1/2	: .06 1/2%
75 lb bbls NY	D.	.08	: .08 1/2%
USP, 100 lb bbls	D.	.09 1/2	: .10
English, on. blocks	D.	.17	: .19

REDUCED HAZARDS for extraction plants

THE USE of Ethylene Dichloride as an extractive solvent permits the complete recovery of vegetable oils from seeds, without corrosion difficulties and with greatly reduced fire hazard.

The lower explosive limit of benzol, naphtha, gasoline and similar solvents in air is approximately 1.4%. Under

similar conditions the lower limit for Ethylene Dichloride is approximately 6% and it is practically impossible to ignite this mixture by a static spark—a factor of great importance in extraction plants.

This unusual solvent is worthy of your attention.

Let our engineers tell you more about

Ethylene Dichloride

CARBIDE AND CARBON CHEMICALS CORPORATION

General Office: Carbide and Carbon Building, 30 East 42d Street, New York, N. Y.

SOLVENTS

SOLUBLE COTTON SOLUTIONS

ACETATES

METHYL ACETONE METHANOL

GRADES { Dope Lacquer Bronzing

All Viscosities

**Base Solutions For
Leather Dopes
Bronzing Liquids
Lacquers
Special Formulas
for all purposes**

**All Products made by The MINER-EDGAR CO.,
Carefully selected, mixed and blended in accordance
with Standard Formulas or to meet your
Specifications.**

DENATURED ALCOHOL

THE MINER-EDGAR COMPANY
110 William St., New York

Magnesium Chloride
Nitrotoluene

MAGNESIUM Chloride, flake 575 lb drums, e-1 wks	ton	... : 87.00
Imp., Flake Shipt.	ton	... : 33.00
Imp., fused 900 lb bbls NY ton	... : 31.00	
Fluorocarbonate, crystals 400 lb bbls wks	ton	... : 10.75
20% sol'n. 500 lb bbls wks D.	ton	... : .07%
Sol'n, bbls e-1 wks D.	ton	... : .06
Oxide, U.S.P., light 100 lb bbls D.	ton	... : .42
U.S.P., heavy, 250 lb bbls D.	ton	... : .50
Salicylate, 100 lb. bags D.	ton	... : .80
Stearate bbls	ton	... : .28
Sulfate, see Epsom Salts		
Manganese Borate, 20% 200 lb bbls	ton	... : .24
100 lb bags	ton	... : .25
Chloride, 500 lb cans	ton	... : .08 : .08%
Dioxide, 80-84% 900 lb bbls NY	ton	... : 85.00
85-90% 900 lb bbls NY	ton	... : 90.00
Hydrated, precip 100 lb kegs D.	ton	... : .15 : .38
Ore, bulk, cif NY	ton	... : .39 : .41
Sulfate, 550 lb drums NY	ton	... : .07 : .07%
MERCURY, metal 75 lb flask flask	ton	... : 97.50
Meta-Nitrobenzene	ton	... : .78 : .74
Meta-Nitro-para-Toluidine, 300 lb bbls	ton	... : 1.75
Meta-Phenylenediamine, 300 lb bbls	ton	... : .90 : .84
Meta-Toluylbenzidine, 300 lb bbls	ton	... : .72 : .74
Tanks	ton	... : .70
METHANOL (Wood Alcohol)		
95% tanks	gal.	... : .70
Drums, e-1	gal.	... : .73
Drums, 1c-1	gal.	... : .75
97% tanks	gal.	... : .72
Drums, e-1	gal.	... : .75
Drums, 1c-1	gal.	... : .77
Pure, Acetone free, tanks	gal.	... : .80
Drums, e-1	gal.	... : .83
Drums, 1c-1	gal.	... : .85
Bbls, incl. 6% higher	gal.	... : .85
U. S. denat. grd. tanks	gal.	... : .75
Drums e-1	gal.	... : .78
Methyl Acetate drums	gal.	... : .95
Methyl Acetone, 100gal. drums gal.	ton	... : .83 : .85
Tank cars	gal.	... : .80
Bromide	ton	... : 1.00
Chloride, 90 lb cyl	gal.	... : .95 : .98
Michler's Ketone, 225 lb bbls	ton	... : 3.25
Milk, powd., 150 lb bbls	ton	... : .14 : .15
Milk Sugar, see Sugar of Milk		
Mining Salts Drums wks	ton	... : .83
Monobromobenzene see Bromobenzene		
Monacetone, See Acetone		
Monochlorobenzene, see Chlorobenzene		
Monothiylaniline, 900 lb drs	ton	... : 1.05
Monomethyl para-aminophenol sulfate 100 lb drs	ton	... : 8.95 : 4.90
NAPHTHA, see Solvent Naphtha		
NAPHTHALENE, Flake, 175 lb bbls wks	ton	... : .04% : .05
Balls, 250 lb wks	ton	... : .05% : .06
Crushed, chipped bags, wks	ton	... : .04%
Crude, imp., bags	ton	... : .02 : .02%
NICKEL		
Ingot 100 lb kegs	ton	... : .85
Chloride, bbls kegs	ton	... : .21 : .24
Oxide, 100 lb kegs NY	ton	... : .85 : .88
Salt single 400 lb bbls NY	ton	... : .98 : .98%
Double 400 lb bbls NY	ton	... : .08% : .09
Sulfate, See Nickel Salt, single		
Nickel Metal, electrolytic	100 lb	... : 84.00
Nicotine, Free 40% 8 lb. tins or D.	ton	... : 1.20
NITRATE SODA, spot, See Sodium Nitrate		
Nitre Cake, bulk wks	ton	4.50 : 5.50
500 lb bbls	ton	18.00 : 14.00
Nitrobenzene, crude, 1,000 lb. drs wks	ton	... : .08% : .09%
Redistilled, 1,000 drs wks D.	ton	... : .09% : .10%
Nitronaphthalene, 550 lb bbls	ton	... : .25
Nitrotoluene, mixed 1,000 lb drs wks	ton	... : .14 : .15

Chemicals

Phosphorus—Demand is of good volume for both yellow and red products. Quotations show no change in any direction.

Potassium Bichromate—Makers are closing contracts at recently announced prices of 8c@8½c lb as to quantity.

Potassium Chlorate—Market is firm and both domestic maker and importers name unchanged prices.

Potassium Permanganate—Competition is sharp and quotations are unchanged.

Potassium Metabisulfite—In normal routine demand at unchanged prices.

Potassium Prussiate—Market is firm both in this country and abroad. No change in contract prices is expected.

Pyridine—There is absolutely no market for this product and no price exists at present time. Leading factors report that they have sold no material for over two weeks in some cases, and a month in others.

Toners—At unchanged prices manufacturers are experiencing quite a healthy demand for lithol and para reds.

Vermilion—On higher costs of quicksilver both domestic and English vermillion are higher at \$1.55 lb for the former and \$1.50 lb for the latter. Buyers are not taking on stocks in any great volume.

R-Salt—Market is quiet but prices are steady in all directions.

Soda Ash—Makers are closing contracts at slightly lower figures than have prevailed for the current year. An announcement of schedule prices is likely within a short time.

Soda Caustic—No announcement of contract prices has been made by maker. Slightly lower prices are expected to be announced shortly.

Sodium Bichromate—Makers are busy closing contracts for the coming year at recent reduced schedule naming prices of 6½c@6¾c lb.

Sodium Fluoride—Supplies are in free supply but prices are quite steady at unchanged figures.

Sodium Naphthionate—Leading makers name unchanged prices, but sharply lower figures are understood to have been done in some directions.

Ochre
Potash Salts

Ochre	ton	... : .08%
Oil Fuel See Fuel Oil		
Oil Mirbane, see nitrobenzene		
Orange Mineral, 1100 lb cans	ton	... : .14%
Ortho-Aminophenol, 50 lb. kegs	ton	... : .20
Ortho-Anisidine, 100 lb drs	ton	... : .25
Ortho-Dichlorobenzene, see Dichlorobenzene		
Ortho-Nitrochlorobenzene, 1,200 lb drs, wks	ton	... : .32
Ortho-Nitrophenol, 350 lb	ton	... : .35
Ortho-Nitrotoluene, 1,000 lb drs	ton	... : .18 : .14
Ortho-Toluuidine 350 lb bbls	ton	... : .35 : .27
PALLADIUM, metal 100m. lots	ton	80.00 : 81.00
Para-Aminocetanilid, 100 lb kegs	ton	1.00 : 1.05
Para-Aminophenol, 100 lb kegs	ton	... : 1.15
Hydrochloride, 100 lb kegs	ton	1.25 : 1.30
Para-Dichlorobenzene, 150 lb bbls wks	ton	... : .17 : .20
25-50 lb kegs	ton	... : .20 : .21
Paraldehyde 110-55 gal drs USP tech	ton	... : .28
Para-Cymene, 110 gal. drs. gal.	ton	2.25 : 2.50
Paraformaldehyde USP 100 lb cs	ton	... : .40 : .49%
Para-Nitroacetanilid, 300 lb bbls	ton	... : .50 : .55
PARA-NITROANILINE, 300 lb bbls wks single bbls	ton	... : .52 : .53
Para-Nitrochlorobenzene, 1,200 lb drs wks	ton	... : .32
Para-Nitro-ortho Toluuidine, 300 lb bbls	ton	... : .25 : .28
Para-Nitrophenol, 185 lb bbls	ton	... : .50 : .55
Para-Nitrodimethylaniline, 120 lb bbls	ton	... : .92 : .94
Para-Nitrotoluene, 350 lb bbls	ton	... : .30
Para-oxy Benzaldehyde, 100 lb kegs	ton	... : 1.70
Para-Phenetidin, 500 lb drs	ton	1.55 : 1.80
Para-Phenylenediamine, 350 lb bbls	ton	... : 1.20
Para-Toluene-Sulfonamide, 175 lb bbls	ton	... : .40 : .41
Para-Toluene-Sulfonchloride, 410 lb bbls, wks	ton	... : .18 : .30
Para-Toluuidine, 350 lb bbls wks	ton	... : .45 : .50
PARIS GREEN,		
Armenie Basin, 500 lb kegs	ton	... : .10 : .20
Kegs, 100 lbs	ton	... : .21 : .22
Kit, 56, 28, 14 lbs	ton	... : .22 : .23
Packages, 5 and 2 lbs.	ton	... : .28 : .24
Packages 1 lb. ½ lb. ¼ lb.	ton	... : .35 : .28
Paris White, see Whiting French		
PETROLATUM, green 300 lb bbls	ton	... : .03
Dark Amber, 300 lb bbls	ton	... : .04%
Light Amber, 300 lb bbls	ton	... : .04%
Cream White USP 300 lb bbls	ton	... : .07%
Lily White, USP, 300 lb bbls	ton	... : .07%
Snow White, USP, 300 lb bbls	ton	... : .12%
Phenol, see also acid carbolic		
Makers 950 lb drums spot	ton	... : .17
Small drums 250-100 lb	ton	... : .18 : .19
Open market drums	ton	... : .21
Natural 240 lb drs. wks	ton	... : ...
Phenyl-Alpha-Naphthylamine 100 lb kegs	ton	1.22 : 1.29
Phosgene, 100 lb. cylinders	ton	... : ...
Phosphorus Oxychloride, 175 lb cyl	ton	... : .35 : .40
Phosphorus, red 110 lb cs	ton	... : .65
Yellow 110 lb cs wks	ton	... : .32
Imported, 110 lb cs wks	ton	... : .35 : .37%
Phosphorus Trichloride, 175 lb cyl wks	ton	... : .45
Phthalic, Anhydride, 100 lb bbls wks	ton	... : .18 : .20
Pitch, Coal-Tar wks	ton	24.00 : 26.00
Plaster Paris, techn., 250 lb bbls	ton	... : 3.30
Platinum metal soft, 10 oz. lots	oz	110.00 : 112.00
POTASH SALTS, rough		
Pot. Muriate, basis 80% bags	ton	... : 34.90
Pot. Sulfate, basis 90% bags	ton	... : 45.85
Pot. & Mag. Sulfate, basis 48% bags	ton	... : 26.36
Manure Salts, basis 30% bulk	ton	... : 18.00
Manure Salts, basis 20% bulk	ton	... : 11.35
Kainit, basis, 12.4% bulk	ton	... : 8.50
Discounts 50tons, 5%; 500 tons 10%		
Bulk in bags, 03.00 extra		
Prices cif. Atlantic & Gulf Ports		



INTERNATIONAL

SALT CRYSTALS

Pleasing the particular user of salt is our long suit.

International recognizes the fact that industrial processes demand a pure product—that efficiency is dependent upon purity.

So International standards coincide with your standards.

INTERNATIONAL
SALT COMPANY, Inc.
475 Fifth Avenue, New York



“COLUMBIA BRAND”

Caustic Soda

SOLID—FLAKE
GROUND—LIQUID



Soda Ash

LIGHT
DENSE

QUALITY

SERVICE

Columbia Chemical Division
Pittsburgh Plate Glass Co., Barberton, Ohio

Address all Communications to

THE ISAAC WINKLER & BRO. CO.

Sole Agents

FIRST NATIONAL BANK BLDG.
CINCINNATI, OHIO

50 BROAD STREET
NEW YORK

Potassium Acetate
Soda Ash

POTASSIUM Acetate, USP, 100 lb. kgs .....	.30	: .30
Second Hand, kgs .....	.26	: .28
Bicarbonate crys 320 lb bbls D.	.09	: .09%
Bichromate crys, 725 lb cans D.	.08	: .08%
Pow. 725 lbs, wks .....	.11	: .12
Binoxalate, 300 lb bbls .....	.16	: .17
Import, 112 lb bbls .....	.18	: .19
Bisulfate, 100 lb kgs .....	.30	
Bromate, 100 lb. ca .....	.35	
BROMIDE, USP, cryst., 450 lb bbls .....	.48	: .49
Granular, 300 lb bbls .....	.48	: .49
Cases, 100 lb .....	.50	
Imported, USP, 320 lb ca .....	.48	
CARBONATE, 80-85% case, 800 lb ca .....	.05%	: .05%
80-85% hydrated, 800 lb ca .....	.05%	: .05%
90-95% calc. caulk .....	.06%	: .06%
96-98% calc. caulk .....	.06%	: .07
98% calc. caulk .....	.07%	
USP, 100 lb kgs .....	.11	: .11%
99% CP, caulk .....	.12	
Chlorate, cryst. 112 lb. kgs e-l wks .....	.08%	: .09
Imp. 112 lb NY D. ....	.08%	: .08%
Powd. 112 lb kgs wks .....	.08%	: .09
Imp. kgs NY .....	.08%	: .08%
Gran. Imp. 112 lb kgs NY D. ....	.10%	: .11
Pyrotechnic fine powd. NY D. ....	.07	
Chloride, crys. bbls .....	.05%	: .05%
Chromate, kgs .....	.37	: .38
Chlorate, USP, 50 lb .....	.60	
Cyanide, 110 lb cases .....	.55	: .57%
Metabisulfite, 300 lb bbls .....	.11%	: .12
Imp. 550 lb bbls .....	.11%	: .12
Nitrate, see Saltpetre		
Orxalate, neutral, 225 lb bbls D.	.16	: .17
Perchlorate 112 lb kgs .....	.11	: .12
PERMANGAN, USP, crys., 500 lb. & 100 lb drs. wks D. ....	.13%	: .14
Imp. 112 lb. drs .....	.13%	: .14
Prussiate red, 220 lb. bags D. ....	.30	: .40
Prussiate, yellow 500 lb cases D. ....	.18	: .18%
Sulfocyanide, CP, 25 lb jars D. ....	.50	
Tartrate, neutral 100 lb kgs D. ....	.51	
Titanium Oxalate, 200 lb bbls D. ....	.35	
Pyridine, 50 gal drs .....	.80	
QUICKSILVER, see Mercury		
Quinone, 100 lb kgs	1.75	: 2.25
E SALT, 250lb, wks .....	.45	: .47
Red Lead, See Lead Oxide		
Rochelle Salt, USP, 225 lb bbls D. ....	.20	: .20%
Imp. USP, 300 lb bbls .....	.19	: .20%
Sal Ammoniac, see Ammon. Chloride		
Sal Soda, see Sodium Carbonate		
Salt, Common, see Sodium Chloride		
Salt Cake 94-96% e-l wks ton 10.00	: 20.00	
White, 87% wks ton 15.00	: 17.00	
SALT-PETRE, Double refined		
Granular, 450-500 lb bbls. e-l wks .....	.06	
Less e-l wks .....	.06%	: .06%
Powdered, bbls, e-l wks .....	.06	
Large Crystals, bbls e-l wks D. ....	.06	
Triple Refined Gran. bbls, less e-l wks .....	.06%	
Satin White, 500 lb bbls .....	.01%	
SILICA		
Crude, bulk, mines ton. 6.00	: 7.00	
Refined, floated, bags ton. 15.00	: 20.00	
Air floated, bags ton. 22.00	: 25.00	
Extra, floated, bags ton. 55.00	: 65.00	
SILVER, metal American oz .....	.84%	
Soap, Castle, 40 lb bxs .....	.20	: .25
Powd. USP, 250 lb bbls .....	.28	: .30
Green, USP, 450 lb bbls .....	.07%	: .08%
SODA ASH, 58% light		
1-4 bags delivered NY 100 lb. ....	.19	
5 & Up bags, del'd. NY 100 lb. ....	.20	
1-4 bbls, del'd. NY 100 lb. ....	.24	
5 & Up bbls del'd. NY 100 lb. ....	.28	
Contract, Basis 58% light e-l bags wks 100 lb. ....	.18	
58% dense e-l bags wks 100 lb. ....	.16	
Prompt and spot, basis 58% light bags e-l wks 100 lb. ....	.14	
58% dense e-l bags wks 100 lb. ....	.14	
Prompt and spot basis 58% e-l wks 100 lb. ....	.15	

Chemicals

Soda Caustic
Tri-Sodium Phosphate

Sodium Nitrate—Owing to the difficulties experienced in securing steamers, importers here have been forced to advance the spot price on higher c. i. f. costs and the spot market is held at \$2.45 100 lbs. in most directions. There has been some buying at these figures in this territory, but inquiry from the South continues routine.

Sodium Peroxide—Leading factors name lower prices of 23½ c@ 24c lb as to quantity for 200-lb cases.

Sodium Phosphate—Makers report a normal consuming demand for the di salt, although imported material continues to offer sharp competition. Market for tri salt is firm under increasing demand of large proportions.

Sodium Prussiate—Although makers have made no announcement as to price contract prices for 1927 business, indications point to unchanged figures. The market both in this country and abroad is in a very firm condition, and quotations from abroad indicate a 10c lb price laid down here.

Sodium Sulfide—Demand is good but imported material as well as domestic material from certain sections of the country offers serious price competition.

Solvent Naphtha—Market is easy, but open quotations are unchanged.

Sulfur—Demand continues of large volume and makers remain very firm in their quotations which show no change.

Tolidine—Market is generally quiet under small routine demand. Sharp price cutting is reported in some transactions.

Toluene—Demand is of sufficient volume readily to absorb all offerings. Quotations are firm and unchanged in all directions.

Tin Salts—Lower metal prices have reduced prices to following figures: Crystals 47c lb; bichloride 19½ c lb; tetrachloride 40c lb.

Toners—Demand is of excellent volume and all makers are maintaining prices at unchanged figures.

Xylene—Market for all grades is easy but open quotations are unchanged.

Zinc Chloride—Supplies are plentiful both from maker and importers. Quotations show no change and are fairly well maintained.

Zinc Stearate—In excellent demand at unchanged prices.

SODA CAUSTIC, 76% solid		
1-4 drums del'd. NY 100 lb. ....	.91	
5 & Up drs del. NY 100 lb.	3.76	
Ground & Flake 76%		
1-4 drms. del. NY 100 lb.	4.81	
5 & Up drs del. NY 100 lb.	4.16	
1-4 bbls del. ....100 lb.	4.56	
5 & Up bbls del. ....100 lb.	4.41	
Contract basis 76% e-l wks		
100 lb.	3.10	
Pmpt. and spot Basis 76%		
e-l wks ....100 lb.	3.30	
Contract 74% low grade e-l wks		
flat ....100 lb.	3.02	
Ground & Flake, 76% pmpt. and		
spot, wks e-l drs 100 lb.	3.60	
USP, stick, 10 lb cans .....	.19	: .21
Pure, stick, by alcohol .....	.25	: .27
Soda Sal, see Sodium Carbonate		
Sodium Metal, 12½ lb. bricks D. ....	.27	
SODIUM ACETATE, crys., 450 lb bbls		
wks .....	.04%	: .05
Aluminate, 500 lb bbls wks .....	.07%	: .08
Aluminum, 4 lb mtl. wks drms gal. ....	.60	
Drums, 8 lb material, wks gal.	1.00	: 1.20
Benzene, USP, 100 lb bbls D. ....	.56	: .55
Bicarbonate, 400 lb bbls NY 100 lb.	2.41	
Bbls e-l wks ....100 lb.	2.00	
112 lb bags e-l wks	2.25	
112 lb bags NY ....100 lb.	2.66	
Bichromate, 500 lb cases wks D. ....	.06%	: .06%
Bisulfite, dry powder 500 lb		
bbls wks .....	.08%	
Imported .....	.08	
BROMIDE, USP 450 lb bbls D. ....	.48	: .49
Cases, 50 lb .....	.48	: .49
Imp., USP, 220 lb cases D. ....	.44%	: .45
Bromate, 100 lb ca .....	.115	
Carbonate, Sal Soda 350 lb bbls		
le-l NY ....100 lb.	1.30	: 1.35
Works e-l ....100 lb.	1.10	: 1.30
Monohydrate, 400 lb. bbl.		
le-l NY ....100 lb.	2.40	
Pure photographic 100 lb.		
Imported, 112 lb. kgs .....	.06%	: .06%
Chloride, tech. ....ton. 12.00	: 18.00	
CP, 300 lb. bbls .....	.06	: .06
Chlorate, 112 lb kgs wks .....	.06%	: .06%
Chromate 800 lb bbl. ....D. ....	.08	
Cyanide 96-98% 100 & 250 lb.		
drums wks .....	.20	
e-l wks .....	.19	
Imp., 95-97% 100 lb drs D. ....	.19	
e-l wks .....	.18	
Fluoride, 300 lb bbls, wks .....	.08%	: .09
Imp., 700 lb ca .....	.08	: .10
Hydroxide, see Soda Caustic		
Hypochlorite Soln 100 lb chys D. ....	.05	
14½ soin, 50 lb chys .....	.04	
Hydroxide, 200 lb. bbls/works bbls .....	.24	
Fur Stripping 50 cans .....	.30	: 25
HYPOSULFITE, tech., pea crys.		
375 lb bbls, wks 100 lb.	2.65	: 3.05
Bbls, e-l wks ....100 lb.	2.50	
100 lb. kgs wks	2.80	: 2.90
Imp. ....100 lb.	2.75	: 3.00
Regular crys., bbls, wks 100 lb.	2.40	: 2.65
Bols., e-l wks ....100 lb.	2.40	: 2.50
Kgs, wks	2.35	: 2.45
Imp. ....100 lb.	2.35	: 2.45
Metanilate, 150 lb bbls .....	.70	: .75
Molybdate 100 lb kgs .....	.110	
Naphthalone, 300 lb. bbls .....	.55	: .57
Nitrate crude, 95% 200 lb bags		
e-l NY ....100 lb.	2.36	
Sept.-Shipment ....100 lbs.	2.36	
Double Refined 400 lb bbls.		
Gran. e-l wks		
Nitrite, 500 lb bbls spot mks D. ....	.08%	: .09
Imp., 650 lb cases .....	.08%	: .09
Ortho-Chloro-Toluene Sulfonate		
175 lb bbls, wks .....	.25	: .27
Oxalate, neutral, 100 lb. kgs D. ....	.26	: .23
Perborate, 275 lb bbls .....	.21	: .22
Imp., 225 lb drs .....	.21	: .22
Peroxide, 200 lb cases .....	.23%	: .24
Phosphate, di-sodium tech 550 lb.		
Bbls	3.25	: 3.55
Imp., ....100 lb.	3.12½	: 3.15
USP, Gran. 275 bbls .....	.07	: .07%
Imp., Gran. ....D. ....	.04%	: .05%
USP, Cryst. 275 bbls .....	.07%	: .08
Mono-sodium 100 lb kgs .....	.30	: .31
Tri-sodium tech e-l bbls 100 lb.		
.....	3.90	



Whatever the purpose—if it's Alkali—it should be Solvay.

Solvay Sodium Nitrite

Solvay 58% Soda Ash
Dense—Light

Solvay Fluf (Extra Light Soda Ash)
Solvay 76% Caustic Soda

Solid—Flake—Ground

Solvay Super Alkali

Solvay Snowflake Crystals
(Trademark Registered)

Solvay Laundry Soda

Solvay Cleansing Soda

Solvay Tanners Alkali

Solvay Tanners Soda

Solvay Liquid Caustic Soda

Solvay Calcium Chloride 73%—75%



The Solvay Process Company

Detroit, Mich.

Syracuse, New York

Hutchinson, Kan.

Sales Department, Wing & Evans, Inc., 40 Rector St., New York

Boston

Cincinnati

Cleveland

Detroit

Pittsburgh

Chicago

Syracuse

St. Louis

Indianapolis

Philadelphia

Kansas City

55
15
0.74
0.8
31
90

Sodium Picramate
Toluene

Chemicals

Toluidine
Corn Oil, Crude

SODIUM (Continued)		
Picramate, 100 lb. kegs	... : .69	
Para-Toluene Sulfonate 175 lb bbls	... : .08 : .09	
PRUSSIATE, yellow, 350 lb bbls, wks	... : .10 : .10%	
Imp., 50 lb drs	... : .10 : .10%	
Pyrophosphate, 100 lb kegs	... : .13% : .14	
Salicylate, 100 lb. kegs	... : .37 : .38	
Silicate, 40° turbid, tanks wks	... : .75	
55gal. drums wks	... : .85 : .10	
40° clear, tanks wks	... : .10	
55gal. drs. wks	... : .20 : .45	
42° turbid tanks, wks	... : .80	
55gal. drs. wks	... : .90 : .15	
42° clear, tanks, wks	... : .25	
55gal. drs. wks	... : .85 : .175	
Silicofluoride, 450 lb bbls NY	... : .04% : .05	
Sulfonate, 100 lb drums	... : .61% : .43	
Sulfonate, 400 lb bbls	... : .16	
Sulphate, see Glauber's Salt		
Anhydrous 550 lb bbls		
e-l wks	... : .03% : .02%	
Imp., 250 lb bbls	... : .01% : .02	
Sulfide, 60% acid, 650 lb drs, e-l wks	... : .03% : .04	
Drs. e-l wks	... : .03%	
Imp., 700 lb drs NY	... : .03 : .08%	
60% brkn, 650 lb drs wks	... : .04 : .04%	
Drs. e-l wks	... : .03%	
80% crys., 440 lb bbls wks	... : .02% : .02%	
Imp., 400 lb drs	... : .02% : .02%	
Sulfite, cryst., 400 lb bbls wks	... : .08% : .03%	
Anhydrous, UEP, 100 lb kegs	... : .08% : .09	
Sulfocarbonate, UEP, 100 lb kegs	... : .83 : .84	
Sulfocyanide, 400 lb bbls	... : .40 : .45	
Tungstate, cryst., 100 lb kegs	... : .80 : .82%	
SOLVENT NAPHTHA, 110 gal. drs. wks	... : .40	
8,000 gal. tank ers wks gal.	... : .35	
STRONTIUM, Bromide, UEP, 50 lb kegs	... : .51 : .52	
Carbonate, 600 lb bbls wks	... : .07% : .07%	
100 lb. kegs, wks	... : .08	
Nitrate, 600 lb bbls NY	... : .08 : .08%	
Imported, bbls NY	... : .08 : .08%	
SULFUR		
Crude, fob, mines	ton 18.00 : 19.00	
Bariteons Broken Rock 250 lb bgs e-l	... : .100	
Less e-l bbls NY	100 lbs.	
Roll, 150 lb bgs e-l NY	100 lb	
Less e-l bbls. NY	100 lbs.	
Fleur, Heavy bgs e-l	100 lb	
Light, 100% bags e-l 100 lb	... : .60	
Bubbermakers 100% 240 lb. bbls, e-l bags NY 100 lb.	... : .60	
Comm'l 99% e-l 150 lb. bgs	... : .145	
NY e-l	100 lb	
For Dusting, e-l 99% 100 lb. bags, NY	100 lb	
Flowers, 100% 155 lb bbls.	... : .345	
NY e-l	100 lb	
Precipitated 125 lb bbls NY	... : .17	
Lac, 125 lb bbls NY	... : .12	
Sulfur Chloride, red, 700 lb drs wks	... : .05 : .05%	
150 lb drs wks	... : .06%	
Yellow, 700 lb drs wks	... : .08% : .04%	
Sulfur Dioxide, 100 lb cyl	... : .17 : .19	
Sulfuryl Chloride, 600 lb drs.	... : .65 : .70	
Tar Coke Oven, Ths., wks	... : .07 : .08	
Water Gas, Ths., wks	... : .08	
Terra Alba No 1 300 lb bbls 100 lbs	1.85 : 1.90	
Tetralene, 50gal. drs wks	... : .20	
Thiocarbonilid, 170 lb bbls	... : .23 : .24	
TIN, metal Straits, NY	... : .69% : .71%	
99% American NY	... : .71%	
Bichloride, 50% sol'n	100 lb. bbls, wks	... : .19%
Crystals, 500 lb bbls, wks	... : .47	
100 lb kegs wks	... : .47%	
Oxide, 300 lb bbls, wks	... : .68	
100 lb kegs wks	... : .70	
Recovered bbls	... : .65	
Tetrachloride, 100 lb drs wks	... : .40	
Titanium Oxide bbls, wks	... : .18 : .14	
Toluidine, 350 lb bbls	... : .90 : .94	
Sulfate, 350 lb bbls	... : .80 : .85	
Toluene, 5,000 gal. tank ers wks gal.	... : .85	
110gal. drs wks	... : .40	
Nitration, Tank ers wks	... : .87	
Drums wks	... : .42	
Non-corrosive tank ers wks gal.	... : .36	
Drums, wks	... : .41	

OILS AND FATS

Chinewood Oil—The expected reduction in prices from the primary markets occurred last week and affected the spot market to the extent of a reduction in the carload barrel price to 15½c@15¾c lb. Spot tanks while not freely offered, are quoted at 13½c@13½c lb. Futures from the Coast are named at 12½c@12½c lb to the end of the year. The change in the price has not affected the consuming demand as yet and it remains routine.

Coconut Oil—Spot buying has been better this past week. Prices have not rallied and quotations are steady after the reductions last week at 9¾c@9½c lb for Ceylon barrels spot; 10¾c@11c lb, for Cochin barrels and 9¾c@10c lb for Manila barrels. Tank prices on all grades are proportionately lower.

Cod Oil—Dealers here made rather sharp advances in the price of Newfoundland oil in barrels on spot to 66c@68c lb. Tanks are also higher at 59c@61c lb on a good interest. Factors state that stocks are not large and indications are that the market will hold firm at the advance.

Corn Oil—Passed a quiet week and is still in an easy position, although no further reductions were noted on the local market over the week. Crude oil is quoted at 8½c@8¾c lb in tanks at the mills.

Cottonseed Oil—The trend of the New York market continues easy and at the close of the week P. S. Y. was offered with fair-sized sales at 8½c lb spot. Forwards were quoted at 8.40c for November and the trend seemed upward for December and January at 8½c lb and 8.60c lb respectively. Crude oil at the mills was quoted at 7c@7½c lb. Combined with the weakness in allied products the market presents a very drab appearance.

Greases—On a market which was generally quiet prices were somewhat lower last week. Choice white was steady and unchanged but the other grades showed reductions. Yellow is quoted at 7½c lb; house at 7½c lb and 6¾c lb for brown.

Lard Oil—Sellers have experienced trouble in maintaining the market and last week showed some weakness on a quiet market with offerings on most grades heard at lower figures. Edible prime is lower at 16½c lb; 12½c lb for extra; 11½c lb for No. 1 and 10¾c lb for No. 2.

Toluidine, Mixed, 900 lb drs wks	lb. : .31 : .32
Tone Lithol Red bbls	... : .85 : .90
Para Red bbls	... : .75 : .80
Toluidine	... : 1.75 : 1.80
Triacetin, 50gal. drs wks	gal. : 8.00 : 8.90
Tri bromophenol, 100 lb cases	... : 1.10
Triphenylguanidine	... : .70 : .75
Triphenyl Phosphate, 450 lb bbls	... : .75
Tungsten, NY	W/Unit 10.50 : 11.00
Ultramarine Blue	... : .18 : .25
Urea, Pure, 112 lb cases	... : .18 : .30
Venetian Red	... : .60
Vermillion Amer., 100 lb bags	... : 1.55
English kegs	... : 1.50 : 1.55

WHITE LEAD, see lead, white

XYLENE, 3° dist. range nitration	110gal. drs. NY gal.	... : .60
5° dist. range, 8,000 gal. tanks	wks	... : .45
110gal. drs wks	gal.	... : .50
10° dist. range drms wks gal.	... : .43	
Tanks, wks	... : .38	
Com'l. 110 gal drs wks gal.	... : .41	
Tanks wks	... : .36	

Xylylene crude	... : .85
Refined	... : .88 : .40

ZINC. METAL, high grade slabs	e-l NY	100 lb	7.62% : 7.05
Ammonium Chloride, powd. 400 lb.	bbls	... : .06%	

Carb., tech. bbls NY	... : .09%
USP, 100 lb kegs	... : .30
Chloride, fused 600 lb drs wks	... : .06
Drs. e-l wks	... : .05%
Granulated, 500 lb bbls wks	... : .06%
Imported dr NY	... : .06%

Solution 50% tanks wks	100 lb	... : 8.00
Cyanide, 100 lb. drs	... : .40	
Dust, 100 lb. time wks	... : .10	
500 lb bbls kegs e-l wks	... : .09	
500 lb bbls kegs e-l wks	... : .09%	
Oxide, Amer. Bags wks	... : .07%	
Amer 300 lb. bbls wks	... : .07%	

French, 300 lb bbls wks	... : .10%
Bbl. e-l wks	... : .10%
Bags e-l wks	... : .10%
USP, 100 lb bbls e-l	... : .14
10-25 bbl lots	... : .15
5bbl lots	... : .16
1bbl lots	... : .17
Imported, white seal, bbls	lb. : .12 : .18%

Green seal, bbls	lb. : .11% : .12
Red seal, bbls	lb. : .10% : .11
Stearate, UEP, 50 lb bbls	... : .21%
Sulfate, 400 lb bbls wks	... : .08 : .08%
Bbls e-l wks	... : .02%

USP, 100 lb bbls	... : .08 : .09
Sulfide, 500 lb bbls	... : .30 : .32
Sulfocarbonate, 100 lb kegs	... : .29 : .30
Zirconium, oxide, pure	... : .45 : .50
Semi-refined bags	... : .08 : .10
Natural, bags	... : .02% : .03

Oils & Fats

Castor, No. 1, 400 lb bbls	... : .12% : .13%
80 lb cases	... : .13% : .14
No. 3	... : .12 : .12%
Blown, 400 lb bbls	... : .18
China Wood bbls spot NY	... : .15% : .15%
Tanks, Spot NY	... : .13%
Coast tanks	... : .12% : .12%
Cocomat Ceylon 375 lb bbls NY	lb. : .09% : .09%
8,000 gal tanks NY	lb. : .08% : .09
Cochin, 375 lb bbls NY	... : .10% : .11
Tanks, NY	... : .09%
Manila bbls NY	... : .09%
Tanks, NY	... : .08% : .08%
Tanks Pacific Coast	lb. : .08% : .08%
Edible bbls NY	... : .12 : .12%
Cod Newfoundland, 50gal. bbls gal.	... : .68
Tanks, N. Y.	... : .59 : .61
Cod Liver, see Cod Liver Oil under Chemicals	
Cora, bags	... : .06 : .06%
Corn, ref., 375 lb bbls NY	... : .14 : .14%
Tanks	... : .12 : .12%
Crude tanks mills	... : .08% : .09
Bbls NY	... : .11 : .11%



1816 — "Over a Century of Service and Progress" — 1926

Naphthalene Flakes

Prime White 79/81° Free From Oil

Spot and Contract

Epsom Salts

Technical & U. S. P.

Barium Carbonate

Prime White Prec. 98/100%

INNIS, SPEIDEN & CO.

INCORPORATED

46 CLIFF STREET

NEW YORK

Manufacturers, Importers, Exporters of Industrial Chemicals

BRANCHES:

Philadelphia
Cleveland

Boston
Gloversville, N. Y.

Chicago

FACTORIES:

Niagara Falls, N. Y. Jersey City, N. J.
Murphysville, I. I. Owego, N. Y.

SEABOARD CHEMICAL COMPANY

Denatured
ALCOHOL
All Formulas

SEABOARD CHEMICAL CO.

Distillery - NEWARK, N. J.

Sales Office - 90 WEST ST., NEW YORK

DISTRIBUTORS

ROGERS & McCLELLAN - - - - Boston, Mass.
E. J. WALTERS CO. - - - - Baltimore, Md.
CHEMICAL UTILITIES, CO. - - - - Cincinnati, O.

MAILLARD & SCHMIEDELL

Los Angeles - San Francisco

Portland - Los Angeles

Send for our booklet—"Alcohol for Industrial Purposes"

Alfred W. Jenkins William A. Stopford Schuyler L. Parsons

PARSONS & PETIT

Established 1857

63 BEAVER STREET, NEW YORK CITY

Selling Agents

The Freeport Sulphur Company

The Sulphur Export Corporation
in Mexico

The Salzbergwerk Neu-Stassfurt
in United States
for Carbonate of Potash

Emil Fog & Figli of Messina, Sicily
for Essential Oils

Distributors for
The Diamond Alkali Company

Acids	Saltpeter	Caustic Potash
Arsenic	Empty Drums	Nitrate of Soda
Pig Lead	Olive Oils	Phosphate Rock
Soda Ash	Blue Vitriol	Carbonate of Potash
Castor Oil	Caustic Soda	Sodium Bicarbonate
Glycerine	Sulphur Oils	Sulphate of Ammonia
	Crude and Refined Sulphur	

Powder Manufacturers' Supplies and Fertilizer
Materials of All Kinds

Cottonseed Oil, Crude
Whale Oil, Crude

Cottonseed Crude, mill	lb.	...	: .07%
PSY, 1000 bbls spot	lb.	.08%	: .08%
Nov-Dec.	lb.	.08%	: .08%
White, 100 bbls lots NY	lb.	13%	: .14
Winter yellow 100 bbls NY	lb.	...	: .14
Degras, Amer., 50gal. bbls NY	lb.	.04%	: .04%
English, light bbls NY	lb.	.05%	: .05%
Brown, bbls NY	lb.	.04%	: .04%
Light brown, bbls NY	lb.	.04%	: .04%
Dark, bbls NY	lb.	.03%	: .04
Neutral, bbls NY	lb.	.07%	: .12
Moellon, bbls, NY	gal.	...	: .50
Greases choice white bbls NY	lb.	.10	: .10%
Yellow	lb.	...	: .07%
House	lb.	...	: .07%
Brown	lb.	...	: .08%
Herring, Tanks, Coast	gal.	...	: .00
Horse, 375 lb bbls NY	lb.	.10	: .00
Lard, prime steam bbls	lb.	.13%	: .14
Compounds, bbls	lb.	.18%	: .14
LARD OIL, edible prime	lb.	...	: .16%
Off prime bbls	lb.	...	: .12%
Extra bbls	lb.	...	: .12%
Extra, No. 1, bbls	lb.	...	: .11%
No. 1 bbls	lb.	...	: .11
No. 2, bbls	lb.	...	: .10%
LINSEED, raw e-l bbls spot	lb.	10.8	
Five bbls raw	lb.	...	: .11.2
Tanks, raw	lb.	...	: .10.2
Bld., 5bbl lot wks	lb.	...	: .11.4
Dbl. boiled 5bbl	lb.	...	: .11.5
Oct-Dec e-l wks	lb.	...	: .10.8
Imported bbls NY	gal.	...	: .00
Tanks, NY	gal.	...	: .00
Menhaden, crude tanks, Balt	gal.	...	: .47%
Light pressed, bbls NY	lb.	.05	: .07
Yellow, bleached bbls NY	lb.	.05	: .07
Extra bleached bbls NY	lb.	.05	: .07
Blown bbls NY	lb.	...	: .10
Mineral Oil, white, 50gal. bbls gal.	lb.	.00	: .00
Russian gal.	gal.	...	: .00
Neatsfoot 20° st. bbls NY	lb.	.05	: .10
Pure bbls NY	lb.	...	: .18%
CP bbls NY	lb.	...	: .15%
Extra bbls NY	lb.	...	: .11%
No. 1, bbls NY	lb.	...	: .11
Oleo Oil, No. 1 bbls NY	lb.	.12	: .12%
No. 2, bbls NY	lb.	...	: .11
No. 3, bbls NY	lb.	...	: .10%
OLIVE, denatured bbls NY	gal.	1.50	: .155
Edible, bbls NY	gal.	...	: .200
Foots bbls NY	lb.	.09%	: .09%
Shipments	lb.	.09%	: .09%
Palm Lages, 1,500 lb cans	lb.	.08%	: .08%
Niger cans	lb.	.08	: .08%
Bonny Old Calabar cans	lb.	...	: .00
Palm Kernel bbl NY	lb.	.09%	: .10
Cans	lb.	.10	: .11
Peanut refined bbls NY	lb.	.16%	: .17
Crude, mill buyers' tks	lb.	...	: .18
Crude, bbls, NY	lb.	...	: .14%
Perilla bbls NY	lb.	...	: .13%
Tanks, NY	lb.	.11%	: .11%
Poppyseed, bbls NY	lb.	.17	: .175
Rapeseed, bbls NY Japanese	gal.	.83	: .84
English	gal.	.93	: .93
Blown bbls NY	lb.	.07	: .108
Red Oil, distilled bbls	lb.	.10	: .10%
Tanks	lb.	...	: .08%
Saponified, bbls	lb.	.10%	: .11
Tanks	lb.	...	: .09
Salmon, 8,000 gal. tks Coast	gal.	.50	: .00
Sardine, Tanks, Pacific Coast	gal.	...	: .57
Sesame, edible yellow bbls	lb.	.12%	: .13
White	lb.	.15	: .16
Sod Oil, bbls, NY	gal.	...	: .40
SOYA BEAN, crude tks, Pac Cst	lb.	.10%	: .10%
Crude, tks., NY	lb.	...	: .11
Crude, bbls., NY	lb.	.12%	: .12%
Refined bbls NY	lb.	...	: .13
Sperm, 38° st., bleached, bbls NY gal.	lb.	.05	: .06
45° cold test Mbd bbls NY gal.	lb.	.02	: .04
STEARIC ACID,			
Double pressed, bags dist.	lb.	.18%	: .18%
Double pressed, bags saponified	lb.	.18%	: .18%
Carlots	lb.	...	: .18
Triple pressed bags dist.	lb.	.15%	: .15%
Carlots	lb.	...	: .15
Stearine Oleo bbls	lb.	...	: .11%
Tallow edible, tierces	lb.	...	: .11
City Extra loose	lb.	.08%	: .08%
Tallow Oil, acidized tks, NY	lb.	.10%	: .10%
Bbls, e-l NY	lb.	...	: .11%
Whale, nat winter bbls NY	lb.	.78	: .78
Blhd, winter bbls, NY	lb.	.78	: .78
Extra bleached, bbls, NY	lb.	.80	: .82
Crude No. 1, tanks coast	gal.	...	
Crude No. 2, tanks coast	gal.	...	
Crude No. 3, tanks coast	gal.	...	

Oils & Fats

Yolk Oil
Glue

Linseed Oil—Although the spot market was quoted lower again last week at 10.8c lb, a better demand has been noted. Importers are maintaining the market at this level with no signs of weakness and the spot position presents a firmer aspect that it has for some time. Spot oil is fairly plentiful at the moment.

Neatsfoot Oil—As with other animal oils, was lower last week on a quiet market. A better inquiry seems apparent on some grades and prices are steadier at unchanged levels of 18 3/4c lb for 20; 15 1/4c lb for pure; 11 1/4c lb for extra and 11c lb for No. 1.

Olive Oil—Continues as an outstanding firm item on the market. The past week has witnessed a slackening in interest from the consumers but importers of denatured oil are having no trouble in maintaining the price at \$1.50@\$1.60 gal. Another advance was recorded in olive oil foots on advices of higher prices on the Spanish seaboard. Spot and shipment are quoted on a par at 9 1/4c lb.

Rapeseed Oil—After almost weekly movements downward over the past month Japanese oil has steadied and sales were made last week at 83c@84c gal. spot. The position on English and blown has not changed with both moving in a routine way.

Soya Bean Oil—A slight weakness was apparent in tanks here and on the Pacific coast with sellers apparently willing to shade prices a bit for business. Tanks on the coast were offered at 10 1/4c @10 1/4c lb. Here sales were made at 12 1/4c@12 1/2c lb for barrels.

INDUSTRIAL
RAW MATERIALS

Albumen—The New York market for edible egg has shown no improvement and sellers are taking orders at 90c@93c lb. No changes in price or position are reported on vegetable or blood albumen.

Blood—Last week witnessed slight declines on the spot for dried blood. Stocks are in somewhat better supply but buyers seem reluctant to purchase at this time. On the Chicago market the reverse is the case with advances to \$4.00 unit on a better interest.

Carnauba Wax—On this market No. 1 yellow wax is quoted practically nominal, with sellers holding

Tuna Oil, bbls	lb.	...	: .11
Turkey Red, Oil, single bbls	lb.	.11	: .12
Double	lb.	.14	: .16

Industrial
Raw Materials

Albumen, Egg edible	lb.	.90	: .93
Tech., 100 lb drs	lb.	.88	: .90
Blood, 225 lb bbls	lb.	.50	: .60
Vegetable edible	lb.	.60	: .65
Technical	lb.	.50	: .55
Ammonium Sulfate, See Chemicals			
Anatto, fine	lb.	.41	: .48
Archil, double 600 lb bbls	lb.	.13	: .14
Triple, 600 lb bbls	lb.	.16	: .17
Cone, 600 lb bbls	lb.	.18	: .20
Asbestine, e-l	ton	16.60	: 18.00
le-l	ton	20.00	: 22.00
Bees Wax, white cases	lb.	.58	: .66
Yellow, refined cases	lb.	.46	: .48
Crude, bags	lb.	.40	: .41
Commercial, cr.	lb.	.37	: .38
Blood dried fib NY	unit	...	: 3.90
Chicago	unit	...	: 3.85
S. Am. Shipment	unit	...	: 3.90
Bone Raw, Chicago	ton	...	: 33.50
Bone Meal 3 & 50 1 MP	ton	32.00	: 33.00
Bone Ash, 100 lb bags	lb.	.06	: .07
Black, 200 lb bbls	lb.	...	: .084
Candelilla Wax, bags	lb.	.33	: .35
Carnauba Wax, Flor., bags	lb.	.50	: .50
Powd.	lb.	.50	: .50
No. 1, Yellow bags	lb.	.68	: .68
No. 2, regular bags	lb.	.55	: .56
No. 3, N. Country bags	lb.	...	: .40
No. 3, N County bags	lb.	.38	: .40
No. 3, chalky bags	lb.	.38	: .40
CHARCOAL			
Hardwood, lump, bulk wks	bu.	.18	: .19
Spot NY	bu.	.24	: .26
Wood, powd., 100 lb bbls	lb.	.04	: .05
Willow, powd 100 lb wks bbls	lb.	.06	: .06%
Chestnut, clarified, 25% tks, wks	lb.	.0134	: .0134
Bbls, wks	lb.	.0234	: .0234
Powd, 60% 100 lb bags wks	lb.	.0514	: .0514
Decolorized bags wks	lb.	.0614	: .07
Cochlear, English	lb.	.17	: .18
Coch. Kangaroo 100 lb bales	lb.	...	: .18
Tablets, 120 lb bales	lb.	.18	: .14
Bornes, solid, 100 lb bales	lb.	.085	: .085%
Cyanamide, bulk, c-l wks Amm unit	lb.	1.85	: 2.00
Imp.	Amm unit	1.90	: 2.00
Dextrin, white corn 140 lb bags			
c-l	100 lb.	...	: 3.87
bags c-l	100 lb.	...	: 3.97
Canary	100 lb.	...	: 3.82
bags c-l	100 lb.	...	: 4.02
Potato, white 220 lb bags c-l	lb.	...	: .083%
Yellow, 220 lb bags	lb.	...	: .083%
Tapoca, 200 lb bags c-l	lb.	.08	: .083%
Divi Divi Extract	lb.	.04	: .04
Pods, bags ship	ton	40.00	: 41.00
EARTH, Diatomaceous, see Kieselguhr			
Egg Yolk, 200 lb cs	lb.	.73	: .75
Ester Gum			
Dark, 280 lb. bbls	lb.	.18%	: .14
Light, 280 lb. bbls	lb.	.14	: .14
Fish Scrap, dried wks	unit	4.10	: .10
Acid Bals 7 & 3 1/2, Daffy, Norfolk & Balt bals	unit	8.50	: .50
Flavine Lemon 55 lb cs	lb.	.90	: .95
Orange 70 lb cs	lb.	.85	: .90
Fondi Flour	lb.	.023%	: .04
Fustie, solid 50 lb boxes	lb.	.20	: .23
Crystals, 100 lb boxes	lb.	.20	: .23
Liquid, 51%, 600 lb bbls	lb.	.06	: .10
Pastic, sticks	ton	30.00	: 32.00
Chips	lb.	.04	: .05
Gall extract	lb.	.20	: .21
Gambier 25% 140, 450 lb bbls	lb.	.12	: .14
Common 200 lb cases	lb.	.08	: .09
Singapore cubes, 150 lb bags	lb.	...	: .23
Gelatin, Technical 100 lb cs	lb.	.45	: .50
Glucose, (Grape Sugar) dry 70°			
bags c-l NY	100 lb.	8.14	: 8.24
80° bags c-l NY	100 lb.	8.24	: 8.34
Tanners Spec 100 lb bags 160 lb	...	...	: 8.14
CLUE, pure white bbls	lb.	.22	: .26
Medium white, bbls	lb.	.20	: .24
French bbls	lb.	.18	: .25
High Grade, bbls	lb.	.25	: .40
Bone, regular, bbls	lb.	.10	: .13
Fish, bbls	gal.	1.00	: 1.75
Hide bbls	lb.	.14	: .24

TREATWOOD

A Wood Preservative CREOSOTE OIL

*The
Cleveland-Cliffs
Iron Co.*

SULPHURIC ACID

60° and 66° Commercial

66° Textile Clear

Electrolyte

Prompt Shipment

Any Quantities

In Tank Cars, Drums or Carboys

COPPER SULPHATE

Granular, Large, Medium, and Small Crystals

Southern Agricultural
Chemical Corporation

General Sales Offices

621-625 Grant Building

ATLANTA

GEORGIA

C. P.
90%

BENZOL

We now have

under ground

storage, at Chica-

go, Cleveland, Ak-

ron and Indianapolis,

and orders can be taken

care of immediately in

drum or tank wagon deliv-

eries from these points.

Large stocks in drums at De-
troit and Minneapolis. Large
stocks at Chicago of Cresylic Acid
97-99% Pale, Shingle Stain Oil,
and 25% Tar Acid Oil that will
make a milk white solution.

*For immediate action, wire Chicago
offices.*

**WILLIAM COOPER
& NEPHEWS, Inc.**

Chicago, Ill,

Solvent Naphtha
Toluol



Gums
Oak Bark

Industrial Raw Materials

GUM, Acroclides, Red, coarse and fine, 140-150 lb bags	.0334	.04%
Powdered, 150 lb bags	.06	.06%
Acroclides, Yel. 150-200 lb bags	.18	.20
Anini (Zanzibar) Bean and pea 250 lb. cases	.40	.45
Glassy, 250 lb cases	.60	.65
Asphaltum, Bartabodes, Manjak 200 lb bags	.09	.12
Egyptian, 200 lb. cases	.15	.17
Glisomite selects 150 lb bags ton	55.00	60.00
Benzoin, Sumatra, Tech. 120 lb cases	.30	.32
Copal, Congo, 112 lb bags	.85	.88
Water White, lb.	.12%	.14
Light Amber, lb.	.08%	.09
Dark Amber, lb.	.12	.13
Clean Opaque lb.	.06%	.07
Copal, East Indian 224 lb cases, 180 lb bags	.18	.19
Pale, E. I. Bold lb.	.18	.18%
Pale, E. I. Chips lb.	.06%	.07
Copal, Manila, 180-190 lb baskets	.16	.16%
Pale Bold, Loba A, lb.	.15	.15%
Pale Bold, Nuba, Loba B lb.	.15	.15%
Pale, Bold, Loba C lb.	.14%	.15
Pale Nuba, P.N. lb.	.14	.14%
Pale Bold, 224 lb cases	.16	.18
Copal, Pontianak 224 lb cases	.16	.18
Pale, Bold, genuine No. 1 lb.	.28	.28%
Pale, genuine split chips lb.	.19	.19%
Dammar, Batavia, standard, 136 lb cases	.27	.27%
Batavia E Seeds 136 lb cases	.18%	.19
Batavia, F Splinters, 186 lb. cases and bags	.09	.09%
Batavia, Dust 160 lb bags	.07	.07%
Singapore No 1 224 lb. cases	.34	.38
Singapore No. 2 224 lb cases	.31	.31%
Singapore No. 3 180 lb bags	.11	.11%
Elemti, No. 1 80-85 lb. cases	.15	.16
No. 2 80-85 lb cases	.14	.15
No. 3, 80-85 lb cases	.13	.14
Kauri No. 1 224-226 lb cases	.07%	.08
No. 2, fair pale 224-226 lb cases	.44%	.45
Brah Chips, 224-260 lb. cases	.42	.43
Pale Chips, 224-260 lb cases	.34%	.36
Brown Chips, 180-200 lb. bags	.14%	.16
Sandarac, Prime quality 220 lb. bags and 300 lb casks	.26	.27
Graphite, crude, 220 lb bags	15.00	35.00
Flake, 500 lb bbls	.05	.09
HEMATINE, Paste, 500 lb bbls	.09	.12
Crystals, 400 lb bbls	.13	.20
Hemlock, 25% 600 lb bbls wks	.08%	.08%
Bark, ton.	16.00	
Hypernic, 51° 600 lb bbls	.13	.15
Indigo Madras bbls	.128	.130
20% paste drums	.14	.15
Japan Wax 224 lb. cases	.18%	.19
KIESELGUHR, 95 lb bags NY ton	60.00	70.00
Larch 25% 600 lb bbls wks	.08%	.08
Powd., 100 lb. bags wks	.08	.08
Logwood 51° 600 lb bbls	.08%	.08%
Lower grades	.07%	.08
Solid, 50 lb boxes	.13	.15
LOGWOOD, sticks	26.00	27.00
Chips, 150 lb bags	.08	.08%
Madder, Dutch	.....	.38
Mangrove, 55% 400 lb bbls	.03%	nom.
Mangrove, bark, African	.....	36.00
Marble Flour, bulk	ton. 10.00	12.00
See also Calcium Carbonate under Chemicals		
Montan Wax, crude bags	.06%	.07
Bleached bags	.24	.27
Myrobolans, 25% liquid bbls	.04	.04%
50% solid, 50 lb boxes	.08	.08%
Myrobolans, bags J1	ton 43.00	44.00
R2	ton.	
New crop	ton. 27.25	28.00
J3	ton.	
New crop	ton 28.25	29.00
Nitrogenous Material bulk, unit	3.60	
NUTGALLS, Chinese, bags	.17	.18
Aleppo bags	.25	nom.
Powd. bags	.23	.24
Oak bark, whole	ton. 20.00	23.00
Ground	ton. 45.00	50.00
Oak, tanks, wks	ton.	.03%
25-25% Hg. 600 lb bbls wks	.04	.04%
Solid, powd.	.07%	.08

for over 70c lb on what little was reported for sale.

Egg Yolk—Importers are having no trouble in getting 72c@74c lb for spray material on spot. The primary market situation has not changed from its very firm position.

Fish Scrap—Higher prices at Chesapeake Bay were heard last week. Sellers there were quoting \$4.10 and 10c unit on a fair inquiry, which represents an advance of 10c unit over the previous week's quotation.

Gum Damar—Batavia damar is offered at lower levels of 27c@27½c lb this week. Stocks are in fairly plentiful supply and inquiry is rather dull at the moment. Singapore damar gum No. 3 has experienced a lively demand recently after years of routine business with the result that the New York market is bare of stocks and the shipment price has advanced to 11c@11½c lb. Damar bush chips are higher this week on a better demand from the lacquer field at 42c@43c lb spot.

Rosin—All grades of rosin again showed lower levels than the preceding week, as has been the case for the past month. However, at the close of last week prices advanced somewhat from the weak position of the mid-week. Buyers displayed a better interest both for domestic consumption and for shipment abroad. Current quotations are: B, D, E, \$13.60; F, G, H, I, \$13.70; K, \$13.75; M, \$13.80; N, \$14.60; WG, \$15.70; WW, \$16.50.

Tankage—Bids of under \$4.25 and 10c unit have been refused by sellers but at this level mixers are evincing little interest. Considering the very routine condition of the market, the maintenance of prices at current levels indicates a firm undertone to the local market. The same condition exists at Chicago and for South American material.

Turpentine—Reductions were again in order on the spot market last week. These reductions have been a feature of the market for some time and the present inquiry would not seem to indicate that a reaction may be looked for in the immediate future. The paint trade is showing a fair interest, but orders are not coming to hand in a sustained manner. At the close of last week quotations were on the basis of 89c@93½c gal.

Osage Orange Whiting	
Osage Orange 51° liquid	lb. .07 : .07%
Powd. 100 lb bags	lb. .14% : .15
Crystals	lb. .16 : .17
Paracoumarone, 230 lb. drums	lb. .12 : .15
Paraffin, ref'd. 200 lb. on slabs	
118-120 deg. M.P. lb.	.08 : .09
123-127 deg. M.P. lb.	.08% : .08%
128-132 deg. M.P. lb.	.07% : .07%
133-137 deg. M.P. lb.	.08 : .08%
138-140 deg. M.P. lb.	.08% : .10
Phosphate Acid, 10% Bulk wks unit	.02% : .05
Phosphate Rock, fob., mines	
Florida Pebble 68% ton	3.00 : 3.25
Florida Pebble 70% ton	3.50 : 3.65
Florida Pebble 72% ton	3.85 : 4.00
Florida Pebble, basis 75%-74%	
Florida Pebble, basis 77%-76%	
Tenneegee, 72% ton	
Pine Oil, stm., dist. bbls gal.	
Destructive dist. lb.	.63 : .64
Prime bbl.	8.00 : 10.60
Plaster Paris, tech., 250 lb bbls	.... : 3.30
Pumice Stone, lump, 250 lb bbls	lb. .04% : .06
Lump, bags	lb. .04 : .05
Powdered, 350 lb bbls	lb. .02% : .03
QUEBRACHO, 35% liquid tms	lb. .03 : .03%
450 lb bbls e-1	.03% : .04
35% bleaching, 450 lb bbls	lb. .04 : .05
Solid 63% 100 lb. bags e-1	lb. .04% : .04%
Clarified, 64% bales	
Quercitron, 51° 450 lb bbls	lb. .06% : .07
Solid, 100 lb. boxes	lb. .10 : .13
Quercitron, bark, rough	ton. : 14.00
Ground	ton. 34.00 : 35.00
Rosin, (Solid in 600 lb bbls gross for net)	
B, 13.50	I, 13.60
D, 13.50	K, 13.65
E, 13.50	M, 14.60
F, 13.60	N, 14.50
G, 13.60	WG, 15.45
H, 13.60	W, 16.25
(Sold in 600 lb bbls net, quotations based on a unit of 280 lb)	
Rosin Oil, first run 50gal bbls gal.	.... : .85
Second run bbls	.... : .90
Rotten Stone lump Imp. bbls	lb. .07 : .08
Lump selected, bbls	lb. .09 : .12
Powdered, bbls	lb. .03 : .05
Domestic bags mines	ton. 24.00 : 30.00
Sago Flour 150 lb bags	lb. .04% : .05
Spruce, 25% liquid tanks, wks	lb. .01 : .01%
bbls	
Powd. 50% 100 lb bags wks	lb. .02 : .02%
Starch, rice, 140 lb bags	lb. .09 : .10
Powd. 140 lb bbls e-1	100 lb. : 3.42
Bags, lc-1	100 lb. : 3.52
Pearl, 140 lb bags	100 lb. : 3.32
Bags lc-1	100 lb. : 3.42
Potato domestic, 200 lb bags e-1	lb. .04% : .05
Imported bags duty paid	lb. .05% : .06%
Wheat, dom., thick bags	lb. .06% : .07
Thin, bags	lb. .09% : .10
Sol. Potato	lb. .08 : .08%
Sumac, extract, liq 450 lb bbls	lb. .05 : .06
CP, 450 lb bbls	lb. .05 : .06%
Stainless, 800 lb bbls	lb. .11 : .11%
Sumac, Sicily leaves 100 lb bags ton	130.00 : nom.
Ground shipment	ton. 75.00 : 78.00
Virginia, 150 lb bags	ton. 55.00 : 60.00
TALC, Italian 220 lb bags	NY ton. 40.00 : 50.00
Refined, white bags	ton. 50.00 : 55.00
French, 220 lb bags	NY ton. 30.00 : 35.00
Refined, white bags	ton. 38.00 : 45.00
Dom., crude, 100 lb. bags NY ton.	12.00 : 15.00
Refined 100 lb bags	NY ton. 16.00 : 18.00
Tankage, ground NY	.... unit. 4.25 : .10
High grade for Chicago	.... unit. 4.25 : .10
So. Am. cft.	.... unit. 4.50 : .10
Tapioea Flour, high grade bags	lb. .04% : .05
Medium grade, bags	lb. .03% : .04
Low grade, bags	lb. .03 : .03%
Tar, Kiln-burnt	.... bbl. : 14.50
Retort bbl.	.... bbl. : 18.50
Tripton, 500 lb. bbls	.... 100 lb. : 3.00
Turpentine Spirits, bbls	.... gal. : .89% : .90
Wood steam Dist. bbls	.... gal. : .79% : .80
Valonia Cups 30-31% tan	ton. 33.00 : 34.00
Beard, 42% tan bags	ton. 35.00 : 36.00
Mixture Bark, bags	ton. 40.50 : 41.50
Wattle Bark, bags	ton. 41.50 : 42.50
Extract 55% doble bags ex-dock	lb. : .05%
Whiting 200 lb bags e-1 wks	100 lb. : 1.25
Alba bags NY e-1	ton. : 13.00
Gilders, bags NY e-1	.... 100 lb. : 1.35
French, bags NY e-1	ton. 14.50 : 19.00
English, bags NY e-1	ton. 21.00 : 22.00
Paris white bags e-1	.... 100 lb. 1.00 : 1.00

PHENOL U. S. P

Ice Crystals

New York Warehouse Stocks

Para Chlor	Di Chlor	Ortho Chlor
PHENOL	PHENOL	PHENOL
F. P. min. 42.5° C.	1-2:4	F. P. min. 8° C.
	<i>and</i>	

Ortho-Nitro-Para-Chlor-PHENOL

WM. S. GRAY & CO.

342 Madison Avenue

New York

Cables: Graylime

Vanderbilt 0500



STEARIC ACID

DISTILLED

Standard Brand, Double Pressed
Luxe Brand, Triple Pressed

SAPONIFIED

Buff Brand, Double Pressed
Lily Brand, Triple Pressed

OLEIC ACID

ELAINE BRAND

FOR

Wool Soap
Wool Lubricating
Silk Dyeing & Finishing
Lubricating Oils
Screw Cutting Compounds
Stocks Carried in All Principal Cities

Metal Polish
Textile Soaps
Dry Cleaning Soaps
Flotation Oil

The EMERY CANDLE Co.
St. Bernard-Cincinnati, O.
NEW YORK OFFICE
233 Broadway-New York City
PHONE WHITEHALL 4578

ACID ACETYL SALICYLIC
ACID SALICYLIC
SODIUM SALICYLATE
METHYL SALICYLATE

FORMALDEHYDE
HEXAMETHYLENETRANINE
GLYCEROPHOSPHATES
BENZOATES
BROMIDES - MERCURIALS
And Other Fine Chemicals

Heyden Chemical
Corporation



45 East 17th Street
New York

180 No. Market Street
Chicago

Import Manifests

IMPORTS AT NEW YORK

Oct. 15 to 22

ACENAPHTEN—5 bbls., Order, Hamburg
ACIDS—Formic, 168 d.s., A Klipstein & Co., Hamburg; 168 demijohns, A Klipstein & Co., Hamburg; 221 carboys, Order, Hamburg
ALBUMEN—Blood, 20 cks., American Exchange Pacific National Bank, Hamburg
ALCOHOL—Denatured, 50 bbls., 50 d.s., C. Esteve, Arecibe
AMMONIUM—Alum, 56 bbls., American Hawaiian S Co., Hull; Carbonate, 20 cks., Standard Bank of South Africa, Liverpool; Chloride, 96 cs., Wing & Evans, Inc., Liverpool; Nitrate, 90 cks., R W Greff & Co., Oslo; Phosphate, 23 cks., Roessler & Hasslacher Chemical Co., Antwerp; 8 cks., Manhan Chemical Co., Antwerp
ANTIMONY—Regulus, 1,750 cs., Meyer & Co., Ltd., Hankow; 250 cs., Anderson Meyer & Co., Hankow; 250 cs., Associated Metals & Minerals Corp., Hankow; 500 cs., F A Cundill & Co., Hankow; 1,000 cs., Arnhold & Co., Inc., Hankow; 250 cs., Bank of America, Hankow; 300 cs., Federated Metals Corp., Hamburg; 300 cs., Order, Hamburg
ARSENIC—96 cs., Order, Antwerp; 72 bbls., American Smelting & Refining Co., Tam-pico
BARYTES—500 bgs., P Uhlich & Co., Bremerhaven; 163 bgs., C J Osborn Co., Bremerhaven; 500 bgs., Order, Genoa
BISMUTH METAL—12 cs., Merck & Co., London
CASEIN—1,197 bgs., Equitable Trust Co., Bordeaux; 66 bgs., Order, Bordeaux
CHALK—44 bbls., International Ultramarine Works, Hamburg; 25 cks., Order, Hamburg; 2,695 bgs., National City Bank, Antwerp; Precipitated, 90 cks., 50 bgs., H J Baker & Bro., Bristol; 300 pgs., H J Baker & Bro., Liverpool
CHEMICALS—3 cs., Lo Curto & Funk, Hamburg; 4 cs., Powers-Weightmann-Rosengarten Co., Hamburg; 1 cse., 20 bbls., Dissosway Chemical Co., Hamburg; 36 pgs., Pfaltz & Bauer, Hamburg; 14 cs., American Krueger & Toll Corp., Hamburg; 2 cs., Manufacturers Trust Co., Hamburg; 52 cs., N Y Quinine & Chemical Works, Hamburg; 805 pgs., Order, Antwerp; 57 cks., Order, Bremen; 4 cs., Kachurin Drug Co., Hamburg; 6 cs., Powers-Weightmann-Rosengarten Co., Hamburg; 10 cs., P Uhlich & Co., Hamburg
CHEMICAL PRODUCTS—12 cs., Metz Laboratories Inc., Havre; 8 cks., Merck & Co., Hamburg
CLAY—192 bgs., Order, Bristol; China, 848 tons, 9 cwt., Moore & Munger, Fowey; 900 tons, 2 cwt., English China Clay Sales Corp., Fowey
COCHINEAL—18 bgs., American Trading Co., Liverpool
COLCRS—25 cs., La Manna Azema & Farman, Havre; 31 cylinders, Sandoz Chemical Wks., Havre; 24 pgs., Carbic Color & Chemical Co., Havre; 149 pgs., 31 cks., 23 cans, Ciba Co., Havre; 10 cks., National City Bank, Southampton; 6 cks., American Exchange Pacific National Bank, Genoa; 13 cks., Organic Products Company, Genoa; 25 bbls., Richard Coulton Inc., Havre; 10 bbls., Irving Bank Columbia Trust Co., Genoa; 11 bbls., Order, Genoa; 4 cks., American Exchange Pacific National Bank, Havre; 31 cks., Geigy Co., Havre; 14 bbls., Carbic Color & Chemical Co., Havre; 28 cks., 4 cans, 71 pgs., Ciba Co., Havre; 56 pgs., Sandoz Chemical Works, Havre; 17 kgs., American Exchange Pacific National Bk., Liverpool; 4 kgs., Chemical National Bk., Liverpool; 4 cs., Vallcorn Manufacturing Co., Havre; 5 bbls., National City Bank, Antwerp; 2 bbls., Bank of Manhattan Co., Antwerp; 11 bbls., Irving Bank Columbia Trust Co., Antwerp; 5 bbls., American Exchange Pacific National Bank, Antwerp; 6 cks., General Dyestuff Corp., Hamburg; **Bronze**, 19 cs., B F Drakenfeld & Co., Bremerhaven; 3 cs., American Express Co., Bremerhaven; 13 bbls., Happel & McAvoy,

Hamburg; 18 cs., Phoenix Shipping Co., Hamburg
DICHLORATHYLEN—20 drs., Roessler & Hasslacher Chemical Co., Hamburg
DIVI DIVI—758 bgs., R Desvergne, Pampatar
EARTH—Red, 160 bgs., G Z Collins & Co., Bristol; Sienna, 50 cks., J L Smith & Co., Leghorn
ETHYL LACTATE—120 drs., International Acceptance Bank, Hamburg
EXTRACTS—Archil Liquor, 5 cks., W A Ross & Bro., Liverpool; Logwood, 100 cks., American Dyewood Co., Kingston; Malefern 5 cs., Lo Curto & Funk, Hamburg; 1 cse., Parke, Davis & Co., Hamburg; Quebracho, 12,420 bgs., International Produce Corp., Buenos Aires
FULLERS EARTH—250 bgs., L A Salomon & Bro., Bristol; 750 bgs., L A Salomon & Bro., Bristol
GELATIN—27 cs., W E Miller, Havre
GLAUBER SALTS—50 bbls., A Hurst & Co., Hamburg
GLUE—25 bgs., Order, Bordeaux; 100 bgs., British Bank of South America, Antwerp; 22 bgs., Order, Antwerp
GLYCERIN—65 bbls., R F Matarazzo, Santos; 45 drs., Procter & Gamble Co., Havana; 20 drs., Procter & Gamble Co., Hamburg; 20 drs., Order, Havre; 13 bbls., Heidelberg Ickelheimer & Co., Lisbon
GUMS—Chicle, 135 bgs., Royal Bank of Canada, Ciudad Bolivar; 2,398 pgs., Chicle Development Co., Frontera; Copal, 22 bgs., Order, London; 485 bktas., Grace National Bank, Macassar; 1,513 bktas., Innes & Co., Macassar; 70 bktas., Magnus Mabe & Reynard, Macassar; 130 bktas., M L Van Norden, Macassar; 184 bktas., W H Scheel, Macassar; 463 bktas., S Winterbourne & Co., Macassar; 416 bktas., A Klipstein & Co., Macassar; 28 bgs., Chemical National Bk., London; 504 bgs., Order, Antwerp; 500 bgs., Brown Bros & Co., Antwerp; 279 bgs., Standard Bank of South Africa, Antwerp; 305 bgs., Chemical National Bank, Antwerp; 70 bgs., Standard Bank of South Africa, Singapore; 262 bgs., 25 cs., L C Gillespie & Son, Singapore; 192 bgs., Order, Singapore; Damar, 150 cs., Irving Bk., Columbia Trust Co., Batavia; 150 cs., Kidder Peabody Acceptance Corp., Batavia; 100 cs., Grace National Bank, Batavia; 100 cs., Capitol National Bank, Batavia; 150 cs., National City Bank, Batavia; 100 cs., Guaranty Trust Co., Batavia; 100 cs., Standard Bank of South Africa, Batavia; 100 cs., Central Union Trust Co., Tandjung Prick; 200 cs., Kidder Peabody Acceptance Corp., Batavia; 250 cs., Paterson Boardmann & Knapp, Batavia; 50 cs., Innes & Co., Batavia; 100 bgs., Chemical National Bank, Singapore; 120 cs., Order, Singapore; 250 bgs., 100 cs., Standard Bank of South Africa, Batavia; 221 bgs., Brown Bros & Co., Batavia; 50 cs., Order, Batavia; 100 cs., J R Merz, Batavia; 50 cs., Order, Singapore; Kadaya, 70 bgs., Brown Bros & Co., Bombay; 60 bgs., National Bank of Commerce, Bombay; 27 bgs., National City Bank, Bombay; 133 bgs., Guaranty Trust Co., Bombay; 67 bgs., Order, Bombay; Karaya, 83 bgs., Order, Bombay; Oibanum, 75 bgs., Order, Bombay; Tragacanth, 19 cs., Order, Bombay; 17 cs., Order, Southampton; 30 cs., 23 bgs., W Mohrman, Southampton; 54 bgs., Thurston & Braith, Southampton
HENNA—38 sks., Order, Alexandria
IRON OXIDE—145 bbls., C J Osborn Co., Malaga; 55 cks., Richard Coulton Inc., Liverpool; 10 cks., Order, Liverpool
LIME—Nitrate, 10 cks., R W Greff & Co., Oslo
LINAYL ACETATE—1 cse., G Lueders & Co., Hamburg
MAGNESIUM—Calcined, 50 cs., Chase Nat Bank, Hamburg; Carbonate, 60 cs., Schofield Denaid Co., Hull; Chloride, 180 drs., National Bank of Commerce, Hamburg; 295 d.s., Inni Speiden & Co., Hamburg
MANGANESE—Chloride, 38 cks., A Klipstein & Co., Glasgow

Heavy Chemicals and Other Industrial Raw Materials.

MINERAL WHITE—1,200 bgs., Hammill & Gillespie Inc., Hull; 500 bgs., Whittaker Clark & Daniels, Hull
MYROBALANS—7,000 pockets, Order, Calcutta
OCHRE—19 bbls., Wishnick Tumper Chemical Co., Marseilles; 50 bbls., Corn Exchange Bank, Marseilles; 796 bbls., Reichard Coulton Inc., Marseilles; 38 bbls., Order, Alicante; 100 bgs., Order, Calcutta; 20 bbls., A Kramer & Co., Marseilles; 100 bbls., Order, Marseilles
OILS—Acetone, 30 bbls., Order, Trieste; Coconut, 1,278 tons, Spencer Kellogg & Sons, Manila; 164,602 lbs., Philippine Refining Corp., Cebu; 101 clys., Order, Colombo; Cod, 350 bbls., R Badcock & Co., Hull; 300 bbls., Order, Hull; 400 cks., J Irwin Co., St Johns; 57 cks., R Badcock & Co., St Johns; 100 cks., Order, St Johns; Codliver, 50 cs., Schiefelin & Co., Oslo; 316 bbls., Mead Johnston & Co., St Johns; Olive, 1,000 cs., Banca Commerciale Italiana Trust Co., Leghorn; 525 cs., Order, Leghorn; 100 cs., Italian Importing Co., Genoa; 400 cs., G Rossano & Bro., Genoa; 200 cs., Cellas Inc., Genoa; 200 bbls., Banca Commerciale Italiana Trust Co., Messina; 130 cs., G Malanga, Genoa; 145 cs., Angiolillo Bros., Genoa; 250 cs., A F Roloson, Genoa; 170 cs., Aprea Bros., Genoa; 200 cs., A Gerald & Co., Genoa; 100 cs., L Schaer, Genoa; 670 cs., Corn Exchange Bank, Genoa; 400 cs., Order, Genoa; 340 cs., Order, Leghorn; 100 drs., American Exchange Pacific National Bank, Malaga; 250 cs., Equitable Trust Co., Malaga; 100 cs., Rhode Island Hospital Trust Co., Malaga; 150 cs., Bowery & East River National Bank, Malaga; 250 cs., National Shawmut Bank of Boston, Malaga; 100 drs., J B Dewsnap & Co., Malaga; 100 drs., Webster Atlas National Bank, Malaga; 100 drs., Lazar Freres, Malaga; 618 cs., 295 drs., Order, Malaga; 125 cs., J Solari & Co., Genoa; 100 cs., Parodi Erminio & Co., Genoa; 300 cs., W A Taylor & Co., Barcelona; 400 drs., National City Bank, Malaga; 564 cs., La Montagna Inc., Bordeaux; Palm, 24 cks., D Bacon, Liverpool; Rape, 80 d.s., Mitsui & Co., Kobe; 70 drs., Bussan Kaisha, Kobe; 100 bbls., W R Grace & Co., Moji; 100 drs., 100 bbls., The Pierce Co., Moji; 150 drs., Mitsui Bussan Kaisha Ltd., Kobe; 100 drs., Williams Trading Comm. Corp., Kobe; 100 drs., Tunley & Co., Inc., Kobe; 200 drs., J C Francesconi & Co., Kobe; 100 bbls., Balfour Williamson & Co., Kobe; Seal, 191 tons, 26 cks., Cook & Swan Inc., St Johns; Soya, 125 drs., J C Francesconi & Co., Hull; Sulphur, 500 bbls., Heidelberg Ickelheimer & Co., Lisbon; 120 bbls., W R Grace & Co., Palermo; 300 bbls., Leghorn Trading Co., Messina; 240 bbls., Leghorn Trading Co., Bari; 400 bbls., National City Bank, Bari; 540 bbls., Leghorn Trading Co., Bari; 200 bbls., Order, Palermo; 100 bbls., Chemical National Bank, Malaga; Wood, 482 tons, L C Gillespie & Sons, Hankow
OXICHLORIDE PHOSPHORUS—37 cks., Order, Hamburg
PHOSPHORUS—336 cs., W E Miller, Havre
PLUMBAGO—1,429 bgs., 265 bbls., Order, Colombo; 600 cks., Brown Bros & Co., Moji; 175 bbls., H P Winter & Co., Colombo
POTASSIUM SALTS—114 drs., Inni Speiden & Co., Hamburg; Alum, 21 bbls., American Hawaiian SS Co., Hull; 150 bbls., Equitable Trust Co., Hamburg; Caustic, 101 drs., American Exchange Pacific National Bank, Hamburg; Chlorate, 2,450 cks., Uniform Chemical Products Co., Hamburg; Chloride, 4,750 bgs., French Potash Society, Hamburg; Cyanide, 68 cs., Roessler & Hasslacher Chemical Co., Hamburg; Muriate, 750 bgs., Order, Hamburg; Nitrate, 250 bgs., G W Sheldon & Co., Bordeaux; 762 bgs., Kutroff Pickhard & Co., Hamburg; Permanganate, 100 drs., Order, Hamburg; Prussiate, 18 bgs., C Tennant Sons & Co., Liverpool; Sulfate, 4,700 bgs., Potash Importing Corp of America, Hamburg; 1,250 bgs., Potash Importing Co. of America, Hamburg; 250 bgs., Order, Hamburg

PROTECTOL—19 cks., General Dyestuff Corp., Hamburg

PYRIDINE—6 drs., Order, Hamburg

ROSIN—500 bxs., Order Tampico; 1,300 cks., Order, Bordeaux

SAL AMMONIAC—50 cks., Order, Hamburg

SHELLAC—200 bgs., Anglo South American

Bank, Calcutta; 100 bgs., J W Greene & Co., Calcutta; 100 bgs., M L Barrett & Co., Calcutta; 100 bgs., H W Peabody & Co., Calcutta; 2,250 bgs., Order, Calcutta; 400 bgs., Brown Bros & Co., Calcutta; 50 bgs., Standard Bank of South Africa, Calcutta; 200 bgs., Order, Calcutta; **Garnet Lac**, 300 bgs., Brown Bros & Co., Calcutta; **Seed Lac**, 50 bgs., American Exchange Pacific National Bank, Calcutta; 100 bgs., British Bank of South America, Calcutta; 299 bgs., Order, Calcutta

SMALTE—25 cks., Roessler & Hasslacher Chemical Co., Hamburg

SODIUM SALTS—**Cyanure**, 560 cans, Anglo So. American Trust Co., Havre; **Hydrosulfite**, 200 ubls., E M Sergeant & Co., Antwerp; **Nitrate**, 13,248 bgs., W R Grace & Co., Iquique; 6,460 bgs., W R Grace & Co., Antofagasta; 154 bgs., R W Grefe & Co., Oslo; 15,516 bgs., Wessel Duval & Co., Antofagasta; 2,662 bgs., Anglo South American Trust Co., Antofagasta; 10,105 bgs., Anglo South American Trust Co., Iquique; 6,607 bgs., Antony Gibbs & Co., Iquique; 18,650 bgs., Wessel Duval & Co., Iquique; **Nitrite** 26 cks., R W Grefe & Co., Oslo; **Phosphate** 5 cks., Moore & Munger, Southampton

SULPHUR—20 cks., Heemsoth Basse & Co., Bordeaux

SUMAC—230 lbs., Order, Palermo; 350 bgs., Mediterranean & General Traders Inc., Palermo; 700 bgs., Order, Palermo

SYLVINITE—540,000 kilos, French Potash Society, Havre; 2,250 bgs., French Potash Society, Havre

TALC—200 bgs., Kountze Bros., Genoa; 1,300 bgs., C B Chrystal Co., Bordeaux; 700 bgs., Whittaker Clark & Daniels, Bordeaux; 1,210 bgs., L A Salomon & Bro., Bordeaux; 250 bgs., Moore & Munger, Bordeaux; 241 bgs., Hammill & Gillespie, Bordeaux; 300 bgs., C Mathieu Inc., Genoa; 250 bgs., National City Bank, Genoa

TARTAR—750 bgs., C Pfizer & Co., Marseilles; 100 bgs., Royal Baking Powder Co., Marseilles; 220 bgs., Harshaw, Fuller & Goodwin Co., Bordeaux; 136 bgs., C Pfizer & Co., Lisbon; 1,060 bgs., Royal Baking Powder Co., Oran; 364 bgs., C Pfizer & Co., Oran

TAPIOCA—**Flour**, 391 bgs., Sino Java Hvg., Batavia; 506 bgs., Catz American Co., Batavia; 287 bgs., National Gum & Mica Co., Batavia; 500 bgs., Tradesmens National Bk., Batavia

UMBER—48 cks., Whittaker Clark & Daniels, Hull

VALONEA—855 bgs., Order, Constantinople

WAX—23 sks., American Exchange Pacific

National Bank, Tampico; 15 sks., F C

Lufts & Co., Tampico; 20 sks., Cecilio Palz & Sons, Tampico; **Bees**, 11 bgs., R Desvergne, Pue to Cortez; 10 bgs., J T Owen & Co., Puerto Cortez; 3 bgs., D Steengrafe, Aguadilla; 51 bgs., W R Grace & Co., Valparaiso; 18 bgs., Order, Valparaiso; 10 bgs., W R Grace & Co., Talcahuano; 28 sks., Lehn & Fink, Hamburg; **Carnauba**, 153 bgs., Asiatic Petroleum Co., Sourabaya; 34 bgs., J H Rossbach & Bros., Bahia; 125 bgs., Bank of London & South America, Parnaibah; 250 dg., National City Bank, Parnaibah; **Mineral**, 20 bgs., Schliemann Co., Inc., Hamburg; **Montan**, 2,650 bgs., Strohmeyer & Arpe Co., Hamburg; **Vegetable**, 100 bgs., Borne Scrymser Co., Hamburg

WHITING—200 bgs., E L Bullock & Sons, Inc., Havre; 1,500 bgs., L Scott Libby Corp., Havre; 1,500 bgs., C B Chrystal Inc., Havre

WOODFLOUR—1,500 bgs., B L Soberski, Oslo; 2,775 bgs., Order, Kotka

WOOL GREASE—30 bbls., 153 cs., Pfaltz & Bauer Inc., Hamburg

ZINC—Oxide, 45 bbls., Philipp Bros., Inc., Antwerp

IMPORTS AT PHILADELPHIA

October 5 to 12

ACID—**Oxalic**, 20 cks., Order, Rotterdam

ALCOHOL—**Methyl**, 85 drms., Order, Rotterdam

AMMONIA—**Muriate**, 274 cks., Order, Rotterdam

Bank, Calcutta

BARIUM—**Chloride**, 13 cks., Order, Antwerp

BARYTES—1,381,283 kilos, Order, Rotterdam

BEESWAX—60 bgs., Franklin-Fourth St Nat

Bank, Calcutta

CHEMICALS—202 drms., Order, Rotterdam

CLAY—70 tons, Moore & Munger, Bristol; 10

tons, Moore & Munger, Bristol

COCONUT—575 pkgs., **desiccated**, Order, Co-

lombo

FLUORSPAR—1,200 tons, Order, Toulon

GARNET LAC—350 bgs., Brown Bros & Co.,

GLYCERIN—**Crude**, 120 drms., Union Trust

Co., Antwerp; 20 drms., Order, Rotterdam;

dynamite, 84 cks., Hercules Powder Co.,

Rotterdam

GUM—**Ester**, 16 cks., O G Hempstead & Son, Rotterdam

LINSEED—54,848 bgs., Order, Concepcion

MOLASSES—339,850 gals., No Amer Trading

& Import Co., Media Luna; 258,282 gals., No

Amer Trading & Import Co., Cienfuegos,

206,667 gals., Chas Kurz & Co., Inc., Ceiba

Hueca & Jucaro; 580,000 gals., Chas Kurz & Co., Inc., Ceiba Hueca & Jucaro

MYROBALANS—2,320 pockets, Order, Calcutta

OIL—**Olive**, 250 cs., Order, Genoa; 500 cs.,

Bowery & East River Nat Bank, Genoa; 210 cs., Order, Genoa; 125 cs., Order, Leg-

horn; 1 cse., Angelina Guevera, Messina; 6

cs., Rosario Cannistri, Messina; 5 cs., An-

gelo Di Pietro, Messina; **Palm**, 35 cks.,

Franklin Fourth St Nat Bank, Liverpool;

Peppermint, 100 drms., ref Bank of America,

Osaka; 100 drms., ref Order, Osaka; **Se-**

same, 240 cs., Italian Discount Trust Co.,

Genoa; **Sulfur Olive**, 500 bbls., Order, Mes-

sinia; 200 bbls., Phila-Girard Nat Bank, Pa-

lermo; 100 bbls., Tradesmens Nat Bank,

Palermo; 130 bbls., Order, Palermo

ORE—**Chrome**, 540 tons, Order, Agia; 800 tons,

Phila-Girard Nat Bank, Volo; 160 tons, Or-

der, Volo; **Iron**, 7,300 tons, Delaware River

Steel Co., Wabash; **Magnetic Iron**, 9,289.1

tons, Kaaer, Buck & Co., Narvik; **Tungsten**,

2 bxs., E J Lavino & Co., San Juan

PERCHLORIDE—25 cks., Order, Middlesbor-

ough

POTASH—**Nitrate**, 10 cks., Harshaw, Fuller

& Goodwin Co., Antwerp

PULP—**Sulfite** **Dry**, 3,500 bbls., Phila-Girard

Nat Bank, Obboia; **Woodpulp**, 1,200 bbls.,

Dry Sulfate, Johanness, Wales & Sparre,

Inc., Herno sand; 600 bbls., **dry sulfite**, Johane-

son, Wales & Sparre, Inc., Herno sand

ROOT—**Licorice**, 64 cks., **cuttings**, Order,

Smyrna; 14,586 bbls., Order, Smyrna

SEED—**Poppy**, 100 bgs., Order, Rotterdam

SODIUM—**Nitrate**, 39,236 cks., E I DuPont

de Nemours & Co., Antofagasta; 65,244 cks.,

E I Du Pont de Nemours & Co., Antofa-

gasta

STARCH—**Potato**, 250 bgs., Stein, Hall & Co.,

Rotterdam

STONE—**Ground China**, 70 tons, 18 cwt., Vari-

ous Consignees, Fowey

TUSCAN RED—1 csk., J A McNulty, Man-

chester

WITHERITE—150 tons, **lump**, Foote Mineral

Co., Middlesbrough

ZINC—**Chloride**, 27 cks., Order, Antwerp; **Ox-**

ide, 35 bbls., Philipp Bros., Inc., Antwerp

LITHOPONE—60 cks., A Klipstein & Co.,

Antwerp

MAGNESITE—**Caustic calcined**, 150 bbls.,

Brown Bros & Co., Rotterdam; 300 bgs.,

Brown Bros & Co., Rotterdam; 195 bbls.,

Chatham-Phenix Nat Bank & Trust Co.,

Rotterdam

MOLASSES—1,389,896 gals., Eastern Alcohol

Corp., Durban; **blackstrap**, 1,934,577 gals., No

American Trading & Import Co., Havana;

748,206 gals., Penrick & Ford Co., Ltd.,

Preston

OIL—**Cod**, 100 bbls., Order, Hull; **Cod Liver**,

35 bbls., Loos & Dilworth, Rotterdam; 30

bbls., Order, Rottemburg; **Olive**, 24 cs., Giu-

seppi Cannecio, Catania; **Palm**, 44 cks., Or-

der, Antwerp; 9 cks., Order, Antwerp; 32

ccks., **kernel**, Order, Hull; 161 cks., W &

A Leaman, Rotterdam; 26 cks., Franklin-

Fourth St Nat Bank, Liverpool; **Soya Bean**,

50 bbls., Irving H Boddy & Co., Rotter-

dam

ORE—**Chrome**, 540 tons, Order, Agia; 800 tons,

Phila-Girard Nat Bank, Volo; 160 tons, Or-

der, Volo; **Iron**, 7,300 tons, Delaware River

Steel Co., Wabash; **Magnetic Iron**, 9,289.1

tons, Kaaer, Buck & Co., Narvik

Tungsten, 2 bxs., E J Lavino & Co., San Juan

PERCHLORIDE—25 cks., Order, Middlesbor-

ough

POTASH—**Nitrate**, 10 cks., Harshaw, Fuller

& Goodwin Co., Antwerp

PULP—**Sulfite** **Dry**, 3,500 bbls., Phila-Girard

Nat Bank, Obboia; **Woodpulp**, 1,200 bbls.,

Dry Sulfate, Johanness, Wales & Sparre,

Inc., Herno sand; 600 bbls., **Potash Imp Co** of Amer., Brake; 228,037 kilos, Potash Importing Co of Amer., Brake; 454,000 kilos, Potash Importing Co. of America, Brake; 885,900 kilos, Soc Com des Potasses Alsace, Antwerp; 20%, 4,717,450 kilos, Potash Imp Co of America, Brake; 30%, 907,100 kilos, Potash Imp Co of America, Brake; 159,626 kilos, Potash Imp Co of America, Brake; **Sulfate Magnesia**, 912,523 kilos, Potash Imp Co of Amer., Brake; **Syl-**

vinite, 924,100 kilos, Soc Com des Potasses Alsace, Antwerp

POTATO STARCH—1,350 bags, Stein Hall Co.,

Rotterdam

RAPESEED—20 bags, E D J Luning, Rotter-

dam

IMPORTS AT NORFOLK

October 7 to 21

BONE MEAL—334 bags, Order, Manchester

OIL—**Lubricating**, 10 bbls., Order, London

POTASH—**Muriate**, 181,440 kilos, Soc Com'l

des Potasses Alsace, Antwerp; 204,100 kilos,

Potash Importing Co. of America, Brake; 228,037

kilos, Potash Importing Co of Amer., Brake; 454,000

kilos, Potash Importing Co. of America, Brake; **Manure Salt**, 885,900 kilos, Soc Com des Potasses Alsace, Antwerp; 20%, 4,717,450 kilos, Potash Imp Co of America, Brake; 30%, 907,100 kilos, Potash Imp Co of America, Brake; 159,626 kilos, Potash Imp Co of America, Brake; **Sulfate Magnesia**, 912,523 kilos, Potash Imp Co of Amer., Brake; **Syl-**

vinite, 924,100 kilos, Soc Com des Potasses Alsace, Antwerp

POTATO STARCH—1,350 bags, Stein Hall Co.,

Rotterdam

RAPESEED—20 bags, E D J Luning, Rotter-

dam

IMPORTS AT BOSTON

Oct. 9 to 16

ACID—**Formic**, 80 carboys, Order, Rotterdam

CHEMICALS—10 cks., G F Ravenel, Rotter-

dam; 1 case, G F Ravenel, Rotter-

GAMBIER—688 c., Order, Singapore

IRON—**Oxide**, 12 cks., Reichard Coulston,

Liverpool

OIL—**Cod**, 100 cks., Marden Wild Corp., St

Johns; 35 bbls., Marden Wild Corp., Hali-

fax; 1 bbl., Marden Wild Corp., Yarmouth;

24 cks., Marden Wild Corp., Yarmouth; **Cod Liver**, 25 bbls., Eastern Drug Co., Rot-

terdam

POTASH—**Nitrate**, 30 cks., I M Sabin, Rot-

terdam

SODA—**Phosphate**, 19 bbls., A Klipstein, Rot-

terdam; **Sulfide**, 59 drums, A Klipstein, Rot-

terdam

IMPORTS AT PHILADELPHIA

October 5 to 12

ACID—**Oxalic**, 20 cks., Order, Rotterdam

ALCOHOL—**Methyl**, 85 drms., Order, Rotter-

dam

COLOR—Aniline, 1 cse., Dyestuffs Corp of America, Liverpool
QUEBRACHO—Extract, 4,075 bags, Bank of Montreal, Buenos Aires

Oct. 16 to 23

ACID Formic, 176 bal., R & H Chemical Co., Rotterdam; Oxalic, 32 cks., R & H Chemical Co., Rotterdam
BUTTONLAC—75 chsts., Rogers Pyatt Shellac Co., Rotterdam
CASEIN—417 bags, First Nat Bank of Boston, Buenos Aires
COLOR—Aniline, 1 cse., Reichard Coulston, Liverpool
DEXTRINE—50 kgs., Borden Remington Co., Manchester
EXTRACT—Quebracho, 993 bags, First Nat Bank of Pittsburgh, Buenos Aires; 1,010 bags, Shawmut Corp., Buenos Aires; 3,052 bags, Bank of Montreal, Buenos Aires
IRON-Oxide, 14 cks., Reichard Coulston, Liverpool; 10 cks., Order, Liverpool
OIL—Cod, 270 cks., Marden Wild Corp., Halifax; 300 cks., Marden Wild Corp., Stavanger; 50 cks., White & Hodges, Stavanger; 15 cks., John Shaw & Co., Stavanger
OSSEINE—1,250 bags, Order, Rotterdam
POTASH—20 cks., I M Sabin Co., Rotterdam
SEEDLAC—250 bags, E S Parks Shellac Co., Calcutta; 750 bags, Int Banking Corp., Calcutta; 500 bags, National City Bank, Calcutta
STICKLAC—2 bag., E S Parks Shellac Co., Shanghai
TRAGASOL—10 bbls., J P Marston Co., Liverpool
WOOL GREASE—60 bbls., F W Damer, Liverpool; 6 bbls., J O Stonely, Liverpool; 200 bbls., Marden Wild Corp., Manchester; 70 bbls., Order, Manchester

IMPORTS AT BALTIMORE

October 8 to 14

ARSENIC—Powdered, 118 casks, 59,827 lbs., William H Masson, Western Ally, Antwerp
BAUXITE—1,086,800 lbs., F H Shallus Co., Western Ally, Rotterdam
CALPHONY—1 case, A Burdwise, Hannover, Bremen
CHALK—600 bags, Billiard & Co., Western Ally, Antwerp
CLAY—540 casks, Samuel Shapiro & Co., Hannover, Bremen; 77 casks, 75,020 lbs., Harshaw, Fuller & Goodwin Co., Western Ally, Rotterdam
FARMA—250 bags, 55,000 lbs., Samuel Shapiro Western Ally, Rotterdam

FLUORSPAR—1,100,000 lbs., Samuel Shapiro & Co., Hannover, Bremen; 270 bags, F H Shallus Co., Hannover, Bremen
GELATIN—72 bales, 13,510 lbs., F H Shallus Co., Saugus, Marseilles
GYPSUM—1,160 bags, A Schumacher & Co., Hannover, Bremen
OIL—Olive, 146 bbls., 110,658 lbs., F H Shallus Co., Saugus, Marseilles; Shum Shum, 575 cs., 128,205 lbs., Pompeian-Romanza Co., Saugus, Marseilles
ORE—Iron, 11,000 tons, Bethlehem Steel Corp Santore, Daiquiri; 19,800 tons, Bethlehem Steel Corp., Bethore, Cruz Grande; **Manganese**, 7,600 tons, United States Steel Prod Co., San Francisco, Rio de Janeiro; 2,000 tons, Carnegie Steel Co., Tymer, Calcutta
PEAT MULL—100 bales, Atkins & Durbrow Inc., Hannover, Bremen

PEBBLES—333 bags, 44,000 lbs., National Sales Corporation, MacKeesport, Havre; 1,168 bags, 154,000 lbs., Buebendorf Bros., MacKeesport, Havre

POTASH—Chloride, 5,000 bags, 1,100,000 lbs., Wessel, Duval & Co., Saugus, Barcelona; Nitrate, 100 cases, 46,860 lbs., Harshaw, Fuller & Goodwin Co., Western Ally, Antwerp

SAGO FLOUR—366 bags, Samuel Shapiro & Co., City of Bedford, Singapore; 375 bgs., Samuel Shapiro & Co., City of Bedford, Singapore

WOOL GREASE—100 bbls., F H Shallus Co., Hannover, Bremen; 100 bbls., 43,782 lbs., Samuel Shapiro & Co., Western Ally, Antwerp

Oct. 15 to 21

CHEMICALS—150 casks, 71,280 lbs., Baltimore & Ohio railroad, Karpfanger, Hamburg

DRUGS—40 bags, 4,389 lbs., F H Shallus Co., Karpfanger, Hamburg

FLUORSPAR—Magnesium, 40 bbls., 19,195 lbs., F H Shallus Co., Karpfanger, Hamburg; 45 bbls., 21,582 lbs., Order, Karpfanger, Hamburg; 25 bbls., 11,990 lbs., Order, Karpfanger, Hamburg; 500 tons, F H Shallus Co., City of Flint, Middlesborough

MAGNESITE—Burned, 3,564 bags, 714,384 lbs., C Tenant Sons & Co., New York, Karpfanger, Hamburg

MOLASSES—1,200,000 gals., Cuba Distilling Company, Nelson, Matanzas; 1,300,000 gals., Cuba Distilling Company, Catahoula, Port Tarafa

OIL—P K 125 bbls., 25 tons, Glidden Food Co., Products Co., City of Flint, London

ORE—Chrome, 2,578 tons, Cuban Industrial Ore Co., Sagaland, Nuevitas; **Manganese**, 2,000 tons, Carnegie Steel Co., City of Athens Calcutta

POTASH—79 casks, 60,885 lbs., F H Shallus Co., Karpfanger, Hamburg; 209 casks, 128,128 lbs., Order, Karpfanger, Hamburg; **Carbonate**, 172 casks, 119,920 lbs., Parsons & Petit, New York, Karpfanger; **Caustic**, 100 drums, 55,918 lbs., F H Shallus Co., Karpfanger, Hamburg; **Kainit**, 940,942 lbs., Potash Importing Corp., Karpfanger, Hamburg; 3,302,360 lbs., W G N Burkert, Baron Carnegie, Antwerp; **Muriate**, 7,500 bags, 1,507,110 lbs., Potash Importing Corp., Karpfanger, Hamburg; 1,127,500 lbs., W G N Burkert, Baron Carnegie, Antwerp; 15,250 bags, 3,043,651 lbs., W G N Burkert, Baron Carnegie, Antwerp; **Nitrate**, 100 bbls., 23,980 lbs., William Schall & Co., Karpfanger, Hamburg; 100 casks, 37,525 lbs., F H Shallus Co., Karpfanger, Hamburg; **Sulfate**, 4,000 bags, 803,792 lbs., Potash Importing Corp., Karpfanger, Hamburg; 1,000 bags, 199,584 lbs., W G N Burkert, Baron Carnegie, Antwerp

PYRIDINE—7 drums, 7,102 lbs., Order, Karpfanger, Hamburg; 5 drums, 4,989 lbs., H H Farleigh, New York, Bannock, Manchester

WOOL GREASE—200 bbls., 91,351 lbs., Samuel Shapiro & Co., Karpfanger, Hamburg

IMPORTS AT SAN FRANCISCO

October 2 to 9

ACID—20 drums, Order, Manchester

COPRA—27 tons, El Dorado Oil Works, Ililo; 1,061 tons, El Dorado Oil Works, Legaspi; 32 tons, Kidder, Peabody Acceptance Corp., Hondagua; 267 tons, El Dorado Oil Works, Hondagua; 85 tons, Kidder, Peabody Acceptance Corp., Siam; 120 tons, El Dorado Oil Works, Davao; 45 tons, Kidder, Peabody Acceptance Corp., Davao; 410 tons, Bank of Italy, Jolo; 284 tons, Kidder, Peabody Acceptance Corp., Zamboanga; 285 tons, El Dorado Oil Works, Zamboanga; 161 tons, Pacific Oil & Lead Works, Cebu; 200 tons, El Dorado Oil Works, Cebu; 860 tons, El Dorado Oil Works, Tabaco; 391 tons, El Dorado Oil Works, Guatub; 1,793 sacks, American Finance & Commerce Co., Papeete; 3,536 bags, O'Connor, Harrison & Co., Papeete; 3,220 bags, Kidder, Peabody Acceptance Corp., Papeete; 1,553 bags, Order, Papeete

GLUE—20 bags, Order, Manchester

GLYCERIN—17 drums, S L Jones & Co., Manila

GUMS—Copal, 50 bags, L C Gillespie & Sons, Singapore; 50 bags, Bank of California, N A, Singapore; 70 bags, Standard Bank of South Africa, Singapore

IRON PERCHLORIDE—134 drums, R Mohr & Sons, Manchester

KAPOC—100 bales, Willets & Patterson, Manila

OIL—Palm, 310 bbls., Order, Belewan; **Peanut**, 200 cases, Shun Yuen Hinh, Shanghai; **Seame**, 133 bbls., Balfour, Guthrie & Co., Dairen; **Wood**, 270 bbls., S L Jones & Co., Hankow

SODA—Nitrate, 1,961 bags, W R Grace & Co., Iquique; 6,767 bags, W R Grace & Co., Tocopilla

UMBER—40 casks, L H Butcher & Co., Manchester

BEAN CAKE MEAL—1,997 bags, Order, Dairen

BONE MEAL—3,499 bags, Order, Hongkong

CAMPHOR—20 cases, Dodwell & Co., Ltd., Kobe

CHEMICALS—27 casks, Order, Rotterdam

CODLIVER MEAL CAKE—300 bags, Order, Rotterdam

COPRA—523 tons, American Finance and Co., Raratonga; 306 tons, El Dorado Oil Works, Cebu; 830 tons, Pacific Oil & Lead Works, Cebu; 476 tons, El Dorado Oil Works, Romblon

GLYCERIN—52 drums, Order, Rotterdam; 56 drums, Order, Hamburg

KAPOC—102 bales, Otis McAllister & Co., Hongkong

OIL—Codliver, 50 bbls., Raymond Co., Rotterdam

TAPIOCA—Flour, 275 bags, Otis McAllister & Co., Hongkong; **Seed**, 117 bags, H M Newhall & Co., Hongkong

WAX—50 cases, Pacific Trading Co., Kobe; 50 cases, Mitsui & Co., Kobe

IMPORTS AT NEW ORLEANS

Oct. 1 to 8

BAUXITE—2,730 tons, Republic Mining Co., Georgetown

BENZINE—7,682 tons, N O Refining Co., Curacao

GUM CHICLE—244 bales, Chicle Developing Co., Port Barrios

CEMENT—32,526 sacks, Order, Havre

MOLASSES—823,859 gallons, American Sugar Refining Co., Port Tarafa

OIL—Palm, 1,768 casks, Order, Abonena; Sesame, 10 drums, Order, Rotterdam

Oct. 8 to 15

BAUXITE—2,184 tons, Republic Mining Co., Paramaribo

CALCIUM-Chlorine, 53 drums, Order, Hamburg

FULLER'S EARTH—500 bags, Order, London

KAINIT—6,700 bags, Order, Hamburg

NAPHTHA—40,000 bbls., Order, Baltimore

OIL—Olive, 150 cases, Order, Genoa; 100 cs., Order, Spain; 928 cs., Order, Cuba

OCHE—120 casks, Order, Cuba

PEATMULL—180 bales, Order, Bremen

SPIEGELEISEN—50 tons, Order, Liverpool

Oct. 15 to 22

BAUXITE—2,249 tons, Republic Mining Co., Georgetown

BENZINE—6,574 tons, New Orleans Refining Co., Curacao

COPRA—3,007 tons, Order, Ceib

GUM—Chicle, 580 bales, I C R R, Progreso

MOLASSES—1,300,000 gallons, Order, San Juan; 759,52 gallons, Dunbar Molasses Co., Port Cortez

MINERAL WATER—110 cases, Order, Havre

NAPHTHALENE—1,000 bags, Order, Antwerp

OIL—Sesame, 25 drums, Order, Rotterdam

SODIUM NITRATE—12,974 bags, W K Grace & Iquique



PHTHALIC ANHYDRIDE



Highest quality obtainable.
 Guaranteed uniform purity.
 Long needle crystals.
 Packed in paper lined, wooden barrels.
 Prices on application.

The Selden Company
 Pittsburgh, Pa., U.S.A.

B & W

Janoline U.S.P.

THE standard of the largest nationally known companies in the Drug and Cosmetic Trades

LIGHT AND ODORLESS

Samples and quotations on request

THE B & W CO.
Pioneer American Manufacturers
 Westfield, N. J.

ESTABLISHED 1914

INCORPORATED 1918

Synthetic Nitrogen Compounds

B. A. S. F.

Ammonium Bicarbonate

Ammonium Carbonate

Ammonium Chloride

Ammonium Nitrate

Ammonium Sulfate

Calcium Nitrate Potassium Nitrate

Floranid Sal Ammoniac

Leunasalpeter Sodium Nitrate

Nitrate of Lime Sodium Nitrite

Urea

Nitrogen Fertilizers

1150 Broadway, New York

KUTTROFF, PICKHARDT & CO.
Incorporated

OCTOBER 28, 1926

Patents

TO SECURE COPIES OF PATENTS

U. S. Patents: Send 10c to U. S. Patent Office, Washington, D. C.

British Patents: Send one shilling to British Patent Office, 25 Southampton Bldgs., Chancery Lane, W. C. 2, London, England. Draft on London.

French Patents: Send one franc to Minister of Com-

Application date is given with each patent.

UNITED STATES PATENTS

Issued Oct. 5, 1926

1,601,727-**Cracking Hydrocarbon Oils.** Warren F. Faragher, William Arthur Gruse and Frederick Horace Garner, Pittsburgh, assignors, Gulf Refining Co., Pittsburgh. Jan. 15, 1921, Jan. 15, 1921, May 25, 1921 and Jan. 15, 1921.

1,601,748-**Tunnel Kiln.** Laurence Arthur Vincent, Pleasantville, Pa., assignor, American Dressler Tunnel Kilns, Inc., Cleveland, O. Jan. 28, 1923.

1,601,749-**Pure Anthracene and Carbazol from Crude Anthracene.** Leopold Weil, Hamburg, Germany. Dec. 26, 1923.

1,601,753-**Refining Mineral Oils.** Theodor Hellthaler, Ganschutz, Germany, assignor, Hugo Stinner Montan und Oelwerke A. G., Halle, Germany. Aug. 1, 1923.

1,601,754-**Polish.** Ernest E. Hendy, Montpelier, Vt. Mar. 22, 1926.

1,601,771-**Electrical Treatment of Gases and Vapors.** Herbert R. Rowland, East Orange, N. J., assignor, C. & C. Developing Co., Kansas City, Mo. Nov. 15, 1923.

1,601,772-**Making Rubber Compounds.** Robert Russell, Heaton Park and Herbert Broomfield, Stockport, England, assignors, Latex Developments Ltd., London. Feb. 6, 1925.

1,601,777-**Distilling Oil from Shale.** Chester A. Spatz, Greenwich, Conn. June 8, 1925.

1,601,781-**Treating Hydrocarbon Oils.** Joseph B. Weaver, Chicago, assignor, Oil Products Co., Toledo. June 15, 1925.

1,601,891-**Acetic Acid and Acetaldehyde, Process and apparatus.** Eric Gustav Thorin, Mansbo, Avesta, assignor, Stockholms Fabriks Aktiebolag, Stockholm, Sweden. Ar. 27, 1923.

1,601,897-**Granular Products, Method and apparatus.** Roy E. Wiley, Plainfield, and Carl T. Mensing, Somerville, N. J. July 9, 1925.

1,601,938-**Purifying Zinc Solutions, Apparatus.** Thomas P. Campbell, Denver. Feb. 16, 1926.

1,601,947-**Filter Press Leaf.** Louis L. Edmunds, Crockett, Calif. May 11, 1926.

1,601,964-**Fertilizer Composition.** Frederick W. Freise, Palmyra, N. J., assignor, American Cyanamid Co., New York. July 23, 1923.

1,601,966-**Drier.** Howard E. Harris, Islip, N. Y., assignor, by mesne assignments, The Industrial Drier Corp., Stamford, Conn. Jan. 4, 1921.

1,602,014-**Separating Substances from Liquids, Process and apparatus.** Walton C. Graham, Denver, Howard S. Rumsey, St. Louis, and Ashur U. Wetherbee, Evanston, Ill., assignors, Gilchrist & Co., Jan. 5, 1925.

1,602,063-**Devulcanizing Vulcanized Rubber, Process.** Cyrus Field Willard, San Diego, Calif. Nov. 19, 1923.

1,602,105-**Producing Solids from Bituminous Emulsions.** Paul C. Geer, and Harold F. Wiggins, Oakland, said Wiggins assignor to said Geer. Nov. 23, 1925.

1,602,128-**Destructive Distillation of Solid Bituminous Materials, Apparatus.** Arthur M. Smith, Cleveland Heights, O. Dec. 21, 1922.

1,602,154-**Insuring Intimate Mixture of Pulverulent or Granular Matter and a Liquid Product, Apparatus for.** Georges Hidoux, St. Denis, France, assignor, Societe d'Exploitation des Procedes Hidoux, St. Denis. Dec. 4, 1924.

1,602,200-**Non-Hardening Adhesive for Papers.** Paul S. Otto, Waterloo, Iowa. March 13, 1925.

1,602,212-**Composition Containing Whet Set Oxychlorides.** John Alexander Ritchie, London. Jan. 28, 1925.

1,602,213-**Testing Materials of Hygroscopic Nature.** Charles S. Robbins, New Bedford, Mass., assignor, Manomet Mills. May 16, 1919.

1,602,219-**Molded Phenolic Compositions and process.** Gilbert L. Peakes, Perth Amboy, N. J., assignor, Bakelite Co., New York. Nov. 19, 1923.

1,602,273-**Refractory Product and process.** Frederick Charles Fridtjof Le Coultr, Marseille, France, assignor, Societe d'Etude des Agglomeres, Paris. Oct. 9, 1924.

1,602,306-**Fermentation of Cellulosic Materials.** Herbert Langwell, Epsom, England. Sept. 12, 1925.

Latest Issues Covering Chemical Products and Processes.

merce and Industry, Paris, France. Draft on Paris.

German Patents: Send one mark to German Patent Office, Berlin, Germany. Draft on Berlin.

Photostatic Copies of foreign patents may be secured from U. S. Patent Office, Washington, D. C.

Official Gazettes are published weekly by all the patent offices named above and contain selected claims.

UNITED STATES PATENTS

Issued Oct. 12, 1926

1,602,404-**Oxidizing Catalyst.** Joseph C. W. Frazer, Baltimore. Sept. 23, 1924.

1,602,434-**Mill.** Oscar H. Johnson, assignor, Mine and Smelter Supply Co., Denver, Colo. July 7, 1925.

1,602,456-**Chemical Heat Bag.** Arthur Ritz, Chicago, Ill., assignor, Superior Chemical Products Corp., Jan. 24, 1923.

1,602,463-**Drying and Aerating Machine.** Jonas A. Sparks, Charles E. Clark and William M. Clark, Elk City, Kans. June 19, 1924.

1,602,475-**Sulphur Mining Process.** Benjamin Andrews, Houston, Tex. Sept. 19, 1924.

1,602,532-**Drier.** Francis T. Johnson, Chicago. Nov. 27, 1922.

1,602,535-**Separating Gaseous Mixtures.** Jean Le Rouge, Boulogne, France, assignor, Societe L'Air Liquide, Paris. Nov. 10, 1923.

1,602,549-**Disaccharide Anhydrides and Polymerization Products, and process.** Ame Pictet, Geneva, assignor, Society of Chemical Industry in Basel, Basel, Switzerland. March 6, 1925.

1,602,577-**Wood Preserving Process.** Herbert D. Heckert, Birmingham, Ala. May 6, 1925.

1,602,589-**Photographic Emulsion with Mercury Compound.** Samuel E. Sheppard and James H. Hudson, assignors, Eastman Kodak Co., Rochester, N. Y. Nov. 4, 1925.

1,602,624-**Manufacturing Rubber Goods.** Clayton Olin North, Tallmadge, O., assignor, Rubber Service Laboratories Co., Akron, O. March 19, 1923.

1,602,695-**Dyeing and Printing Cellulose Esters.** Richard Metzger, Heidelberg, assignor, I. G. Farbenindustrie A. G., Frankfurt, Germany. March 4, 1926.

1,602,699-**Making Ketenes.** Donald Archer Nightingale, Ambler, Pa., assignor, Ketoid Co., Wilmington, Del. July 22, 1924.

1,602,703-**Decolorizing Petroleum Distillates.** Ralph C. Pollock, Long Beach, assignor, Union Oil Co. of California, Los Angeles. April 4, 1923.

1,602,715-**Humidifying Apparatus.** Ivar L. Sjostrom, North Andover, Mass. Oct. 4, 1923.

1,602,726-**Waterproofing Process.** Alonzo B. Turk, Okmulgee, Okla. June 16, 1924.

1,602,771-**Alkyl Arylsulphaminonaphthol Sulphonic Acid Azo Dyes.** Wilhelm Neelmeier, Leverkusen, and Theodor Nocken, Weisendorf, Germany, assignors, Grasselli Dyestuffs Corp., New York. Feb. 3, 1925.

1,602,802-**Oxalates and Oxalic Acid.** Walter Wallace La Salle, assignor, Oldbury Electro-Chemical Co., Niagara Falls, N. Y. March 23, 1920.

1,602,840-**Weighting Silk.** James Roscow, Paterson, N. J., July 15, 1925.

1,602,842-**Fuller's Earth Drier.** George Glen, Brockway, Warren, Pa. March 19, 1925.

1,602,846-**Methyl Alcohol Process.** Stephen P. Burke, assignor, Ralph H. McKee, New York. Sept. 7, 1922.

1,602,850-**Depolarizing Carbon, and process.** George W. Heise, Bayside, N. Y., assignor, National Carbon Co. Dec. 19, 1922.

1,602,951-**Electrolyte for Electrolytic Cells.** Joseph Slepian, Wilkinsburg, and Earl J. Haverstick, Oakmont, Pa., assignors, Westinghouse Electric & Mfg. Co. Dec. 9, 1919.

1,602,958-**Flavoring Compound and process.** Pao Nien Woo, Shanghai, China. April 15, 1926.

1,602,989-**Preservative Treatment of Wood.** Arthur Arent, assignor, Arthur Arent Laboratories, Des Moines, Ia. Dec. 14, 1925.

1,602,991-**Trisazo Dyestuff.** Hugo Schweitzer, Weisendorf, Germany, assignor, Grasselli Dyestuffs Corp., New York. June 1, 1925.

1,602,990-**Converting Hydrocarbons.** Robert T. Pollock, Boston, assignor, Universal Oil Products Co., Chicago. Nov. 25, 1919.

1,603,002-**N-Acidoaminoalkyl Aminonaphthalene Azo Dyestuffs.** Walter Duisberg, Leverkusen, and Winfried Hentrich, Johann Huismann and Ludwig Zeh, Wiesendorf, Germany, assignors, Grasselli Dyestuffs Corp., New York. June 8, 1925.

PENTASOL

PURE AMYL ALCOHOL

A synthetic product, chemically pure. PENTASOL should not be confused with "refined amyl alcohol."

No residual odor.



THE SHARPLES SOLVENTS CORPORATION
SHARPLES BLDG., 23rd & WESTMORELAND STS.
PHILADELPHIA

KESSCO PRODUCTS

SOLVENTS AND PLASTICIZERS

for the Lacquer Industry

Our chemists are advisory experts, dependable for counsel and co-operation in your works problems.

Write for our attractive prices. Also let us tell you how quickly we can furnish our products in practically any quantity.

**KESSLER CHEMICAL
COMPANY
ORANGE, N.J.**



"From Air-Arc Process"

SODIUM NITRITE

98% — 99%

AMERICAN NITROGEN PRODUCTS COMPANY

Seattle, Wash.

Distributors

The Roessler & Hasslacher Chemical Company
709 6th Ave., N. Y. C.
230 E. Ohio St., Chgo., Ill.

Innis Speiden Chemical Co.
46 Cliff St., New York City
722 W. Austin Av., Chgo., Ill.
Truempy, Faesy & Besthoff,
Inc.
75 West St., New York City

Merchants Chemical Co.
1316 S. Canal St., Chgo., Ill.

John D. Lewis
Fox Point, Providence, R. I.
2-4-6 Cliff St., N. Y. C.

G. S. Robins & Company
316 So. Commercial St.,
St. Louis, Mo.

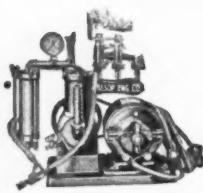
"HY-SPEED"
LIQUID HANDLING MACHINES ARE USED
IN THOUSANDS OF PLANTS



Filter tank with mixer

"Hy-Speed" Electric Filter Tank

A complete manufacturing unit. Empties barrels, mixes, filters, pumps finished liquid anywhere. 700 sq. in. filtering area. Glass coated tank, 70 gal. capacity. Portable.

Vacuum
Bottle
Filler

Vacuum Bottle Filler
Fastest and lowest priced. Fills all size bottles with any liquid, including acids, iodine, peroxide, etc., brass or hard rubber fittings.

"Hy-Speed" "Push-Pull" Mixers
"Hy-Speed" Portable Electric Pump
Glass Coated Equipment
Write for complete circulars.

ALSOP ENGINEERING CO.

47 West 63rd Street, New York City

R. W. GREEFF & CO.

INCORPORATED

78 FRONT ST. NEW YORK, N. Y.

Exclusive Distributors

CARBON BLACK

"Crow Brand"

Manufactured by

The Texas Carbon Industries, Inc.
Breckenridge, Texas

SODIUM SULPHIDE

Solid, Broken and Crystals

Manufactured by

The Titanium Pigment Co.
St. Louis, Mo.

1,603,077—Hot Box Composition. Wilfred J. Heaton, Springfield, O. Jan. 19, 1924.

1,603,080—Artificial Silk Process. Masaru Horsawa, Tokyo-Fu, assignor, Shozaburo Hoshino, Yokohama, Japan. April 27, 1925.

1,603,086—Lubricant. Percil Charles McKee, assignor, Clarence D. Randall, Chicago. May 9, 1925.

1,603,10—Drier. George R. Anderson, Santa Rosa, Calif. June 11, 1923.

1,603,109—Wood Preserving Composition. Albert C. Holzapfel, New York. April 15, 1925.

1,603,122—Leather Belt Composition. Albert Krueger, Garfield, N. J. Dec. 3, 1924.

1,603,155—Emulsifying Ingredients. Einar Viggo Schou, Palsgaard, Denmark. Oct. 14, 1921.

1,603,164—Low Density Dynamite. Wendell R. Swint, London, assignor, E. I. duPont de Nemours & Co., Wilmington. Aug. 23, 1924.

1,603,169—Tanning Material and process. John K. Tullis, New York. March 17, 1922.

1,603,174—Refining Mineral Lubricating Oils. James W. Weir, Fillmore, Calif. March 14, 1925.

1,603,192—Paving Material and process. Frederick W. Chamberlain, Knoxville, Tenn. Aug. 12, 1924.

BRITISH PATENTS

Issued Sept. 8, 1926

254,701—Making Emulsions. P. Lechler, Stuttgart, Germany. June 22, 1926.

254,708—Azo Dyes and Chromium Derivatives. Society of Chemical Industry in Basle, Basle, Switzerland. June 25, 1926.

254,713—Hydrogenating Coal, Oils, etc. I. G. Farbenindustrie A. G., Frankfurt, Germany. June 28, 1926.

254,720—A. F. Galvin, Villerbaume, Rhone, France. June 30, 1926.

254,726—Silica Gel. Ring Ges. Chemischer Unternehmungen, Berlin. June 30, 1926.

254,729—Glucose. W. B. Newkirk, Riverside, Ill., assignor, Corn Products Refining Co., New York. Aug. 11, 1925.

254,742-3—Isodibenzanthrone and Halogenated Thioindigos. Farbwerke vorm. Meister, Lucius & Bruening, assignors, I. G. Farbenindustrie A. G., Frankfurt. July 2, 1926.

254,747—Hydrocyanic Acid. Deutsche Gold und Silber Scheidanstalt vorm. Roessler, Frankfurt. July 3, 1926.

254,753—Alkyl Phenols and Cyclohexanols. Chemische Fabrik auf Actien, vorm. E. Schering, Berlin. July 5, 1926.

254,755—Soaps. A. Welter, Crefeld, Germany. July 5, 1926.

254,760—Catalysis of Methanol. Badische Anilin und Soda Fabrik, Ludwigshafen, Germany. Feb. 2, 1925.

254,764—Filters with Loose Filtering Materials. B. Bramwell, Belfast, Ireland. Feb. 11, 1925.

254,765—India Rubber Compositions. P. Klein and A. Svegvari, Budapest, assignors Anode Rubber Co., Ltd., London. Feb. 13, 1925.

254,784—Extracting Mineral Oils. Solar Refining Co., Lima, O. April 3, 1925.

254,787—Formaldehyde and Hydrocyanic Acid. Badische Anilin und Soda Fabrik, Ludwigshafen, Germany. April 6, 1925.

254,795—Impregnating Wood. J. R. Coolidge, Brookline, Mass. April 8, 1925.

254,797—Separating Liquids by Gravity. J. T. Peddie, W. G. G. P. Lumsden and Piobright Co., Ltd., London. April 8, 1925.

254,819—Catalysis of Oxygenated Organic Compounds. Badische Anilin und Soda Fabrik, Ludwigshafen, Germany. March 9, 1925.

254,887—Stable Inorganic Pigments. W. Eberlein and Colloisil Color Co., Bredbury, Cheshire, Engand. Jan. 16, 1925.

254,888—Phenol Aldehyde Condensation Products. A. Regal, Brno, Czechoslovakia. July 29, 1925.

254,939—Calcium Nitrate. Badische Anilin und Soda Fabrik, Ludwigshafen. Nov. 2, 1925.

254,944—Concentrating Liquids. P. Bringhenti, Milan, Italy. Nov. 7, 1925.

255,011—Tanks. A. J. Holt, Muskogee, Okla. April 19, 1926.

255,020—Oxidizing Oils. W. B. D. Penniman, Baltimore, Md. March 2, 1926.

255,042—Magnesium and Alkali Chlorides. Compagnie de Produits Chimiques Electrometallurgiques Alais, Froges, et Camargue, Paris. June 21, 1926.

255,043—Concentrating and Diluting Acetic Acid. H. Suida, Moedling, Austria. June 21, 1926.

255,044—Making Emulsions. P. Lechler, Stuttgart, Germany. June 22, 1926.

255,047—Concentrating and Distilling Acetic Acid. Moedling, Lower Austria. June 24, 1926.

255,068—Making Graphitic Acid by Electrolysis. B. K. Brown, Terre Haute, Ind., O. W. Storey, C. A. Silver, and G. T. Collinson, Madison, Wis., assignors, C. F. Burgess Laboratories Inc., Madison, Wis. July 7, 1926.

255,072—Azo Dyes and Lakes. Farbwerke vorm. Meister, Lucius & Bruening, Hoechst, assignors, I. G. Farbenindustrie A. G., Frankfurt. July 7, 1926.

255,074—Making Emulsions. G. Baume, Paris, P. Chambige, Nanterre, Seine, France and D. Boutier, Paris. July 7, 1926.
 255,078—Alkali Chromates and Manganates. Compagnie Générale de Produits Chimiques de Louvres, Seine-et-Oise, France and P. Pipereaut, Paris. July 8, 1925.
 255,086—Disazo Dyes. Durand and Huguenin A. G., Basle, Switzerland. July 8, 1926.
 255,079—Treating Bone Char. C. Burroughs, Montreal. July 8, 1926.

FRENCH PATENTS

Issued Sept. 16, 1926

613,474—Making Chromates and Manganates. Compagnie Générale des Produits Chimiques de Louvres and P. Pipereaut. July 8, 1925.
 613,596—Making Salts of Orthoaminopropionic Acid and substitution products, etc. I. G. Farbenindustrie A. G. March 27, 1926.
 613,644—Anthraquinone Derivatives. British Dyestuffs Corp. Ltd, W. H. Perkin, A. W. Fyfe and M. Mendoza. March 29, 1926.
 613,653—Improvement in Nitric Acid. C. Toniolo. March 29, 1926.
 613,691—Arsenical Heterocyclic Compounds. Deutsche Gold und Silber Scheideanstalt vorm. Roessler. March 30, 1926.
 613,473—Making Varnish or Paint Adhere to any surface. F. R. Herve, M. Herve and A. Herve. June 16, 1925.
 613,492—Titanin Acid Pigment. P. A. Zuber and M. Billy. July 22, 1925.
 613,517—Yellowish Orange Gum Lacquer, process. Nguyen-Ngoc-Lan. June 17, 1925.
 613,542—Making Gasoline from methane or a gas. Compagnie de Bethune. July 27, 1925.
 613,599—Making Aqueous Lubricants. M. J. Heitmann. March 27, 1926.
 613,494—Automatic Liquid Feeding Device. Societe Anonyme Eau et Assainissement, Anciens Etablissements C. Gibault. July 22, 1925.
 613,408—Making Activated Carbon. E. Urbain, July 22, 1925.
 613,550—Making Contact Between Liquid And Gas, apparatus. L'Air Liquide, Societe Anonyme pour l'etude et l'exploitation des Procedes. Georges Claude. July 28, 1925.
 613,604—Activated Carbon, process. I. G. Farbenindustrie A. G. March 30, 1926.
 613,470—Methyl Alcohol by the action of carbon monoxide on hydrogen. J. Campardon and J. Vergnes. March 3, 1925.
 613,538—Grinding Activated Charcoal without loss of Activity. Societe pour L'Exploitation des Procedes Edouard Urbain. July 25, 1925.

GERMAN PATENTS

Issued Sept. 16, 1926

430,959—Benzaldehyde and Benzoic Acid, Manufacture. Carbide & Carbon Chemicals Corp., New York. April 17, 1923.
 430,883—Complex Antimony Compounds of the Quinone Series, Process. I. G. Farbenindustrie A. G., Frankfurt. Nov. 29, 1924.
 430,960—Basic Ethers of Quinoline Derivatives, Process. I. G. Farbenindustrie A. G. Frankfurt. July 11, 1924.
 430,884—Nitrogenous Condensation Products of the Anthraquinone Series, Process. I. G. Farbenindustrie A. G. Jan. 13, 1922.
 430,885—Diazophenolsulphonic Acids and substituted derivatives. Walimir M. Rodionow, Victor R. Matweew, and Aniltrust, Moscow, Russia. Aug. 13, 1924.
 430,886—Water Soluble Organic Arsenic and Antimony Compounds. I. G. Farbenindustrie A. G. Frankfurt. June 2, 1923.
 419,066—Device for Releasing Pressure in Tanks filled with boiling liquids. Farbenfabriken vorm. F. Bayer & Co., Leverkusen, Germany. Aug. 28, 1923.
 430,901—Vat Dyes of the Anthraquinone Series. I. G. Farbenindustrie A. G. Sept. 28, 1924.
 430,974—Refining Low Boiling Hydrocarbons. J. D. Riedel A. G., Berlin. May 15, 1925.
 430,902—Cracking Heavy Oils, Process and apparatus. Societe Anonyme des Petroles, Houilles et Derives, Paris. May 11, 1924.
 421,382—Articles from Viscose and like Cellulose Solutions. Wolff & Co., Walsrode, Dr. Emil Czapek and Richard Weinland, Bomlitz, Germany. Oct. 16, 1921.
 431,038—Regulating the Vulcanization of Rubber. The Naugatuck Chemical Co., Naugatuck, Conn. May 13, 1924.
 430,873—Fire-Resistant Concrete. Dr. Curt Platzmann, Berlin-Schoenberg. Dec. 17, 1922.

GERMAN PATENTS

Issued Sept. 23, 1926

431,249—Wetting Agent and Solvent. I. G. Farbenindustrie A. G., Frankfurt, Dec. 24, 1924.
 431,074—Extraction Container. Wilhelm Wiegand Apparatebau G. m. b. H., Merseburg. April 6, 1924.
 431,075—Regeneration of Electrolyte Solutions recovered in the electrolytic manufacture of perborates. Henkel & Cie. G. m. b. H., Dusseldorf. Sept. 6, 1925.

Established 1836

SALTPETER
(POTASH NITRATE, U.S.P.)NITRATE OF SODA
(DOUBLE REFINED)BORIC ACID
(U.S.P. and TECHNICAL)BORAX
(U.S.P. and TECHNICAL)Sulphur Potash Chloride
(ALL GRADES)
(Dbl. REFINED)CROTON CHEMICAL CORP.
14 CEDAR STREET
NEW YORK, N. Y.

CHURCH & DWIGHT CO., INC.

80 Maiden Lane

New York



Bicarbonate of Soda

Sal Soda

Monohydrate of Soda

1848 1926



CHINA CLAY

Various Grades English
in Lumps and Powder

CHALK

Lump and Powdered
Precipitated
Prepared

FULLERS EARTH

KAOLIN

PLASTER PARIS

PUMICE STONE

TERRA ALBA

WHITING

PARIS WHITE ENGLISH CLIFFSTONE

ROTTEN STONE

SILEX

STARCH RICE

ZINC OXIDE

ZINC STEARATE

TALC

All Grades Domestic & Foreign

HAMMILL & GILLESPIE, INC.
240-242 Front St.
New York City

Chemical Representatives

WYOMING BORAX CO.

Telephone: Central 58-43

FOR SOLUTIONS

GRANULATED BORIC ACID, 20 MULE TEAM BRAND, is superior to all other forms of this soothing, harmless antiseptic, for the purpose of making solutions. Its porous granules dissolve readily.

IT IS U. S. P.

It is packed in $\frac{1}{4}$ lb., $\frac{1}{2}$ lb., 1 lb. and 5 lb. packages.

Send for a Sample and Prices.

PACIFIC COAST BORAX CO.

Dept. M

100 William Street

New York

Chemical Works "Naarden" Ltd.

SYNTHETIC MENTHOL

NAARDEN (Holland)

Cable Address: CHEMISCHE-BUSSUM

P. B. 2 Bussum (Holland)

431,253—Making Pure Sulphides. Gesellschaft fuer Chemie und Huettewesen m. b. H., Hamburg, Germany. April 3, 1924.

431,254—Alkali Hydrosulphites. I. G. Farbenindustrie A. G., Frankfurt, Germany. Feb. 15, 1925.

431,255—Working Up Lime and Bitumen-Containing Substances. Dr. Emil Schwarzenau, Stassfurt, Germany. Sept. 15, 1925.

431,256—Denaturing Agent for Salts. Holzkohle Industrie A. G., Konstanz, Baden, Germany. Nov. 11, 1924.

431,257—Maintaining Calcined Soda in Pulverized Condition During Storage. Joseph Urchs, Niederoderwitz, Germany. Aug. 10, 1924.

431,258—Obtaining Lithium Carbonate from potassium sulphate lyes. Metalbank und Metallurgische Gesellschaft A. G., Frankfurt, Germany. May 30, 1925.

431,261—Making Chrome Alum from Ferrochrome Solutions. Hermann C. Starck, Kommanditgesellschaft auf Actien, Berlin, Dr. Franz Klaus and Robert Basler, Herzberg, Elster, Germany. Aug. 12, 1923.

431,264—Making 1-Aryl-2,3-Dialkyl-4-Dimethylamino-3-Pyrazolone. I. G. Farbenindustrie A. G., Frankfurt, Germany. March 3, 1923.

431,267—Omega Aminoalkylaminonaphthalene. I. G. Farbenindustrie A. G., Frankfurt, Germany. May 20, 1924.

431,266—Alkylamino Esters of Normal Monoalkylated and Normal Monoalkyloxy, Halogenated Derivatives of Para Amino-benzoic Acid. I. G. Farbenindustrie A. G., Frankfurt, Germany. Feb. 17, 1923.

431,268—Alkali Salts of the Chloroimindisulphonic Acids. Dr. F. Raschig, Ludwigshafen, Germany. April 22, 1925.

431,265—Making Chlorinated Derivatives of 2-Oxynaphthalene. I. G. Farbenindustrie A. G., Frankfurt, Germany. Oct. 31, 1923.

431,271—Dry Distillation of Alkalized Liquors in soda cellulose manufacture. Dr. Erik Ludvig Rinman, Stockholm, Sweden. June 3, 1924.

431,264—Making Mordant Disazo Colors. I. G. Farbenindustrie A. G., Frankfurt, Germany. April 5, 1924.

431,265—Making Secondary Disazo Colors. I. G. Farbenindustrie A. G., Frankfurt. Oct. 21, 1924.

431,221—Making Vat Dyes. I. G. Farbenindustrie A. G., Frankfurt. Oct. 5, 1924.

431,222—Separating Constituents of Emulsions, particularly of petroleum, process and apparatus. De Bataafsche Petroleum Maatschappij and Jan Heinrich Christoph de Brey, The Hague, Holland. Aug. 2, 1925.

431,234—Insulating Oil. I. G. Farbenindustrie A. G., Frankfurt. May 2, 1925.

431,210—Impregnating and Preserving Wood with the aid of zinc oxide, N. V. Netherland Colonial Trading Co., Brussels, Belgium. July 23, 1921.

431,146—Polymerization of Vinyl Compounds. Consortium fuer elektrochemische Industrie, G. m. b. H., Muenchen. Aug. 14, 1924.

431,244—Removing Phenol and Homologues from waste waters of coke oven plants and gas works, E. Posseyer Abwasser und Wasser-einigungs G. m. b. H., Essen-Bredeney, Germany. Feb. 11, 1921.

[New Incorporations]

Postlewaite & Co., New York; 200 common, no par; textiles; E. L. Hocking, A. E. Amsler, C. M. O'Brien.

Tri-Color Printing Corp., New York; \$10,000; S. Kleinhaut, J. Falcoff, F. S. Kushnick.

Reynolds Chemical Corp., Utica, N. Y.; 1,000 shares \$100 each; 2,000 shares common, no par; J. D. Judson, C. J. Haskin, A. L. Evans.

National Potash Corp., Dover, Del.; \$100,000.

North Jersey Dye Works, Paterson, N. J., \$50,000; Jacob Neider, Max Shelov, Abraham Pfeffer.

National Gas & Chemical Co., Wilmington, Del.; \$2,250,000.

Blue Diamond Co. of Washington; Wilmington, Del.; \$2,100,000; lime and rock.

Union Mines Corp., Wilmington, Del.; \$500,000; minerals.

Interocean Textiles, New York; \$10,000; weaving cloth; G. Lopez, F. Fernandez, A. Lapaz.

New Jersey Ice Co. Inc., Hackensack, N. J.; \$100,000; manufacture and deal in ice, etc.; Walter H. Brush, John E. Curley, Alvin G. Brusg.

L. Barth & Co., New York; \$10,000; make china and porcelain; H. Barth, A. S. Kleeman, L. S. Posner.

Ozdoba Bros. Silk Mills, New York; \$50,000; textiles; I. Ozdoba, F. Ozdoba, B. D. Cohen.

National Gas & Chemical Co., Dover, Del., \$2,250,000.

Narcosan Laboratories, New York; 1,000 common, no par; Dr. A. S. Horovitz, F. Link.

Wellington Process Co., Wilmington, Del.; \$10,100; chemicals.

Kentucky Mining & Navigation Co. of New York; Dover, Del., \$3,000,000; minerals.

Chispa de Oro Mining Co., Dover, Del.; \$75,000; ores, minerals. Indies Products Corp., New York; \$50,000; metals and minerals; L. Roberts, M. B. Mann.

Malayan Products Co., New York; \$50,000; metals; L. F. Cassidy, L. Roberts, M. B. Mann.

Beacon Chemical Co., New York; 100 common, no par; paints and varnishes; A. Halpern, M. Halpern, H. Schindler.

Gibraltar Lacquer Co., Brooklyn, N. Y.; 250 shares, \$100 each; 1,000 common, no par; E. J. Hiwarth, L. Ornstein, J. P. Cook. Globe Paint Co., Brooklyn, N. Y.; \$10,000; S. Feinberg, H. Hild, B. Adelman.

Vapyre Corp., Pleasantville, N. Y.; 1,000 shares, \$100 each; 1,000 common, no par; petroleum; L. M. Fricks, M. A. Gdumbach, A. J. Shaw, Jr.

Meseritz Dyeing Corp., Brooklyn, N. Y.; \$5,000; M. C. Meseritz, W. B. Solinger, H. Harrison.

Berger, Saskin & Mandel, Brooklyn, N. Y.; 70 shares each, Classes A, B, and C, \$100 each; active capital \$21,000; M. Berger, M. Mandel, L. Saskin.

Adamson Coal Co., Wilmington, Del.; \$100,000, minerals.

Ittiolio Corp. of America, New York; \$50,000; pharmaceutical Products; G. W. Guidi, F. A. Vanaletti, B. Lupia.

Columbia Gas & Electric Corp., Wilmington, Del.; \$50,000,000; to produce, acquire, deal in and with oil of all kinds; petroleum, asphalt, bitumen, and bituminous substances, coal, natural gas, gold, silver, phosphate, nitrates, etc. One million shares preferred stock, \$100 a share, and 4,000,000 shares common, no par.

Keystone Slicer, Stoker & Refractories Co. of Philadelphia; Dover, Del.; \$1,360,000.

Shaw Laboratories of Philadelphia; Dover, Del., manufacture chemicals; \$100,000.

Sogamoso Petroleum Corp., Wilmington, Del., \$5,000,000.

Associated Chemical & Manufacturing Engineers of Pittsburgh, Wilmington, Del., \$200,000; Acme products.

William Wilde Co., Camden, N. J.; \$25,000 preferred, 3,500 common, no par value; deal in fertilizers, etc.; F. R. Hansell, I. C. Clow, John A. Mac Peak.

CAPITAL INCREASES

Hansa Color Co., New York; \$10,000 to \$50,000.

Cellotex Co., Chicago, Ill. \$12,000,000 to \$70,000,000. (two-hundred thousand shares of preferred stock, par value, \$100 per share amounting to \$20,000,000 and 500,000 shares of common stock, no par value.)

Tennessee Copper & Chemical Corp., Millbrook, N. Y.; 800,000 to 890,900 common, no par.

Rohn & Haas Co., Philadelphia, Pa.; \$1,000,000 to \$5,000,000.

Kings County Dye Works, Brooklyn, N. Y.; \$25,000 to \$75,000. Triboough Chemical Corp., New York; has increased its capital stock from \$20,000 to \$100,000.

Alpha Chemical Co., Baltimore, Md., has obtained permission from the Maryland State Tax Commission to increase its capital stock from \$50,000 to \$200,000.

International Mercury Corp., Dover, Delaware, has increased its capital stock from \$2,000,000 to \$5,000,000.

CAPITAL REDUCTIONS

Rock Glen Salt Co., Warsaw, 6,000 shares no par, to 400 shares, no par.

JUDGMENTS

Barrett Co. has obtained a judgment against Katherine B. Uebelacher in the amount of \$1,053.42.

E. I. du Pont de Nemours & Co. have obtained a judgment against Daly Bros. Co. in the amount of \$431.10.

Petition in bankruptcy has been filed against James A. Blanchard Co., Brooklyn, N. Y.; manufacturing insecticides, by Owen M. Voigt for 3,500; John B. Lewis, \$275 and Riches-Piver & Co., \$65.

Egyptian Lacquer Mfg. Co. Inc., have obtained a judgment against Sam Schulman in the amount of \$780.50.

Western Union Telegraph Co. have obtained a judgment against the U. S. Fertilizer Chemical Co. Inc., in the amount of \$162.50.

Natural gas was discovered by accident according to a bulletin recently issued by the National Research Foundation. Laborers on a farm in western New York were digging a well for water when suddenly the few inches of water in the well began to "boil." The laborers immediately scattered but soon brought back friends to observe the phenomenon. As darkness gathered somebody threw a torch into the well to see if the water were still boiling with the result that may be easily imagined. The observers were scattered.



ALCOHOL

Ethyl Alcohol, U.S.P. Cologne Spirits

Denatured Alcohol

The Right Formula at the Right Price

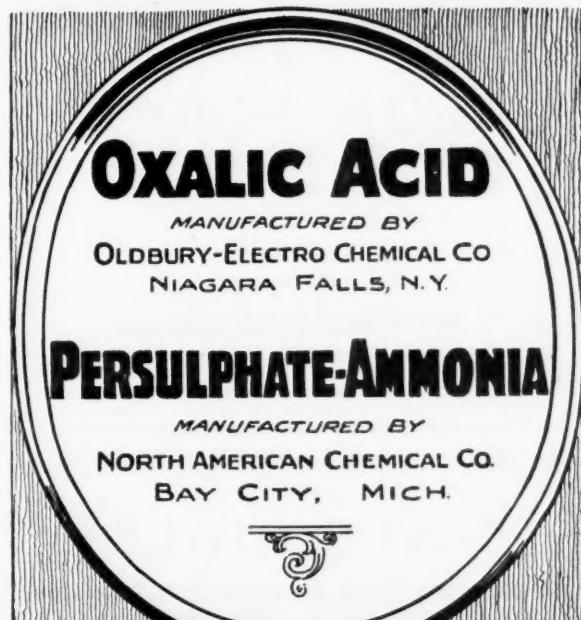
**Send for the booklet—
"A Guide to the User of Tax Free Alcohol"**

Contains all the formulae for the denaturation of alcohol as authorized by the Bureau of Internal Revenue and additional information invaluable to all users of alcohol.

Sent on request

DAVID BERG INDUSTRIAL ALCOHOL CO.
Philadelphia, Pa.

Branches in all principal cities



OXALIC ACID

MANUFACTURED BY
OLDBURY-ELECTRO CHEMICAL CO
NIAGARA FALLS, N.Y.

PERSULPHATE-AMMONIA

MANUFACTURED BY
NORTH AMERICAN CHEMICAL CO.
BAY CITY, MICH.



JOSEPH TURNER & CO.
19 CEDAR ST. NEW YORK
SALES AGENTS

Th. Goldschmidt Corp.

68 Beaver Street 608 South Dearborn Street
NEW YORK, N. Y. CHICAGO, ILL.

Sole Representatives for:

Barium Chloride
Blanc Fixe
Calcium Chloride
Caustic Potash
Epsom Salt
Hypsulphite of Soda
Iron Perchloride
Precipitated Chalk
Tego Salt
Zinc Chloride



**MAGNESIA
CARBONATE**

ZINC STEARATE
SPOT OR CONTRACT

WRITE US FOR QUOTATIONS

WISHNICK-TUMPEER, Inc.

New York Chicago Cleveland Boston

ALCOHOL!
Pure, Special & Completely Denatured

**National Industrial
Alcohol Co., Inc.**
NEW ORLEANS, LA.

tributors send out into the field aggressive, well-trained salesmen. We can have no place for the order-taker.

More than this, we ought to develop all auxiliary sales methods. We should use the mails constantly to keep in touch with our customers by means of price lists, special bulletins, even house organs. And I am convinced from our own experience that we gain a great deal more than we lose by coming out frankly and giving fullest publicity to the brands of the manufacturers we represent. We ought to take fullest advantage of the trend which is very plain towards advertised brands of chemicals. We ought to capitalize in our own local territory the reputation of our principals and cash in on the national advertising that they are doing.

Only an ostrich with his head in the sand is blind to the fact that conditions in our chemical industry, as they affect the sale of chemicals, have gone through a complete revolution since the war period. But it is only a pessimist who constantly "views with alarm" every change in our distribution system. We like to think that by and large changes are for the better, that progress is being made. And while it is true that the problem of local distribution is a knotty one, nevertheless, we feel that its solution is in hand. We derive much solid satisfaction in the knowledge that we are an active agent in extending the sale of American chemicals. We are rather proud of our position in the front line trenches extending constantly the chemical front. We believe that if we deserve it (that is, if we are real salesmen) that we will have the cordial and sincere support of the manufacturer. We are certain that it is only in this way, through mutual confidence and active co-operation, that either of us can profit most.

It is proposed in B. P. 246,155 to employ certain aliphatic substituted aromatic sulfonic acids, such as palmiobenzenesulfonic acids, the stearotoluenesulfonic acids, the isopropylnaphthalene sulfonic acids or their salts, as wetting agents prior to bleaching, or with the bleaching liquor. These substances can be used with chloride of lime without risk of formation of lime soaps. The addition of mono- or polyhydroalcohol solution enhances the bleaching effect. Keir boiling is unnecessary, and the fibres retain their properties of strength.

New methods of preparing anthracene dyestuffs and intermediates have been discovered by Scottish Dyes, Ltd., and are described in B. P. 256,281. The dyestuffs are prepared by condensing halogenated alkoxy-benzanthrones by subjecting them to fusion with caustic alkali. Variations of procedure are given for the preparation of dyestuffs giving fast dyes and printings of various colors.

Cresol U. S. P.
Benzol, Toluol, Xylol
Solvent Naphtha
Disinfectants
Coal Tar Products
Cresol Compounds
Nicotine Sulphate

WM. E. JORDAN & BROTHER
Mechanics Bank Bldg. 2590 Atlantic Ave.
Glenmore 7318-7319 Brooklyn, N. Y.

FARMING TO BE A CHEMICAL INDUSTRY

(Continued from page 1026)

(Continued from page 1029)
that lurk in grains must needs be removed in order that the main products can be supplied at lower cost.

As the industries manufacturing organic chemicals advance, more and more will agricultural products enter these industries and hence more and more will these blessings unfold themselves to the farmer. This development is surely coming, though its progress appears not so rapid as the agriculturist. We cannot overemphasize the importance of our farm products becoming the greatest source of raw materials for American manufacturing plants—second only for the time being to coal-tar in importance.

There must be brought together under a single head a vast number of farms covering in extent thousands of square miles. In some of our larger states there may exist, perhaps, several of these groups centered about some large establishment which we shall term 'an agricultural supply center' or, more briefly, 'an agricenter.'

Whether the farmers actually hold ownership in these 'agricenters' is of no consequence; they must, however, abide by the decision of those in authority. Seed for planting is to be supplied the farmer and the harvested grain is to be returned at once to the 'agricenter' or to one of its storehouses. Special fertilizers for any particular crop will be supplied with the seed and thus the harvest of a crop of highly desirable quality will be reasonably assured. If a crop fails for any such reasons as an act of Providence, the farmer stands to lose nothing but his labor. No outlay of money is at all necessary on the part of the farmer. His entire duty is to cultivate the crops and his profits accrue from the sale of harvested products after the deduction of initial and operating expenses. Thus, at every 'agricenter' we should have a real industrial leader together with lawyers, bankers, botanists, biologists, and chemists in close association. The scheme may appeal as an idle fancy to many, but in this form or some variant it is as sure to come as the sun is to rise tomorrow.

At each 'agricenter' there will be soil and drainage maps of every acre under surveillance. Some small section may indeed be found highly suited for the production of a rare and highly valuable commodity, and possibly the farmers directly concerned need to cultivate only a few acres each to reimburse their exchequers for their annual living expenses. Scientific farming will be rampant, but what is still more important, efficient utilization of products will be triumphant. Today we need not journey far into the farming lands to become disheartened and dismayed at the frightful orgies of organic chemical waste. Agricultural raw material is lying in rotting piles. In Iowa we have seen farmers sitting by the hearth where burned their harvested corn. The farmer and the industrialist have both been to blame; the farmer in that he knew not what to raise, the industrialist in that he knew not what to advise.— "Dearborn Indepedent."

Foreign Trade Opportunities

Benzols, toluene, toluois, and xylois	22050	Paris, France	Agency
Borax, carbon black, and copper sulphate	22042	Paris, France	Agency
Chemicals, fine	22043	Toronto, Canada	Agency
Chemicals, fine	22041	Iquique, Chile	Agency
Fertilizers	22004	Genoa, Italy	Purchase
Rosin, 50 tons	22040	Dairen, Manchuria	Purchase
Thorium nitrate	22084	Paris, France	Purchase
Alumina, sulphate of, and paper making chemicals	22546	Montreal, Canada	Purchase
Blue, ultramaine	22466	Johannesburg, So. Afr.	Agency
Carbon black	22490	Melbourne, Australia	Agency
Chemical products	22463	Bielefeld, Germany	Purchase
Chemical products	22560	Dwango, Mexico	Purchase



When Water Runs Uphill

it may be able to seep through the patented head and chime construction of the Hackney Seamless Removeable Head Barrel. Our catalogue J tells the story. We've plenty of copies, and won't miss the one you send for.

PRESSED STEEL TANK COMPANY
1153 Continental Bank Building, Chicago, Ill.
1329 Vanderbilt Concourse Bldg., New York
5729 Greenfield Ave., Milwaukee, Wis.

Hackney

SHELLAC

BONE-DRY WHITE T. N.
SUPERFINE A. C. GARNET
and all other grades

CUT and DRY SHELLAC

H. H. HUDSON CO.

IMPORT - EXPORT

EEKMAN STREET **NEW YORK**

Stocks carried at New York

Special Cresol Compound

for Hospital Use

Light in color. Clear solutions.
Two to three times the germ-killing power
of Liquor Cresolis Compositions, U.S.P.

BAIRD & MCGUIRE, Inc.

USE NATIONAL INTERMEDIATES

ANILINE OIL
BENZIDINE BASE
BETA NAPHTHYLAMINE
G SALT
H ACID
MYRBANE OIL
NITRO BENZENE
SODIUM METANILATE
SODIUM NAPHTHIONATE
SODIUM SULFANILATE

NATIONAL SPECIFICATIONS
ENSURE UNIFORMITY

Intermediates Division

National Aniline & Chemical Co., Inc.
40 Rector Street, New York, N. Y.



HERE YOU HAVE IT
The Latest Model
Bradley Stencil Machine

Graduated Table, Handle Adjustable to Two Positions, Rapid Stroke and Other Features. Cuts $\frac{1}{2}$ " and $\frac{3}{4}$ " Letters.

Our GIANT MACHINES Cut $1\frac{1}{4}$ " and $1\frac{1}{2}$ " Letters for Export Shipments.

Bradley Oil Board and Stencil Papers. Bradley's Two-In-One Stencil and Marking Ink. The Bradley Ball Stencil and Marking Pot. Write for Samples and Prices.

A. J. BRADLEY MFG. CO.
102 BEEKMAN ST., NEW YORK

Colors, dyestuffs, and technical chemicals	22465	Berlin, Germany	.....Purchase
Magnesium oxide, and magnesite calcines	22547	Wellington, New Zealand	.....Purchase
Paints	22490	Melbourne, Australia	...Agency
Paints and varnishes	22496	Wellington, New Zealand	.....Agency
Petroleum	22545	Hamburg, Germany	...Purchase
Rosin	22566	Hamburg, Germany	.....Agency
Soda, caustic; caustic potash	224-6	Johannesburg, So. Afr.	...Agency
Waxes for polish manufacture	22466	Johannesburg, So. Afr.	...Agency

[Catalogs & Bulletins]

Publications listed herewith are issued by manufacturers and may be obtained free by addressing CHEMICAL MARKETS.

Air Separators. Bulletin giving illustrated details of various systems. 6 pp. Federal Pneumatic Systems.

Alcohol for Industrial Purposes. 48-page booklet giving much data relating to denatured alcohol for industrial purposes. 6 x 9 in. American Solvents & Chemical Corporation.

Aluminum in the Chemical Industries. Illustrated and descriptive 40-page booklet. Aluminum Co. of America.

Bakelite Molded. Illustrated booklet giving much mechanical as well as technical data. Bakelite Corp.

"DRACCO" Twentieth Century Baghouse for Fume Recovery. Bulletin giving data, installation details, samples of cloth, etc., 4 pp. Dust Recovering & Conveying Co.

Experience Is Master. (Circuit Breakers) Booklet in literary style giving story of manufacturers illustrations of plant, and illustrations of personnel. 80 pp. Cutler Co.

Platinum Utensils. General catalog of platinumware for the laboratory includes considerable standard data. 32 pp American Platinum Works.

Modern Paint Making. Illustrated booklet giving details of Patterson Method. 24 pp. Patterson Foundry & Machine Co.

Recording Voltmeters. Catalog containing much data and many illustrations. 24 pp. Bristol Co.

Savings in Valve Maintenance. Leaflets giving gasket information. Goetze Gasket & Packing Co.

Starting Switches. Series of leaflets giving details and descriptions of several types. Allen-Bradley Co.

Steam Jet Siphons for Lifting Liquids. Bulletin giving illustrations and data. 24 pp. Schutte & Koerting Co.

Story of the Suchar Process. 8-page booklet issued by Petree & Dorr Engineers.

Whatman High Grade Filter Papers. 16-page booklet giving details of many of the papers supplied. H. Reeve Angel & Co.

New benzanthrone intermediates containing sulfur, especially benzanthronemercaptans, benzanthroul-sulfides and benzanthroul-disulfides are prepared according to B. P. 256,059 by acting on halogen benzanthrones with alkali metal sulfides, aryl mercaptans or benzanthrone mercaptans, or by acting on nitro-benzanthrones or nitro-halogen-benzanthrones with sulfur or with benzanthrone-mercaptans, the benzanthrone derivatives employed not being obtained from methylbenzanthrone. The intermediates prepared are useful in the manufacture of vat colors.

JOHN A. BENCKISER, Ludwigshafen on Rhine
TARTARIC ACID
*ACID PYROPHOSPHATE OF SODA FOR BAKING POWDER FACTORIES
PYROPHOSPHATE OF SODA FOR STRAW BLEACHERIES*

SOLE AGENTS: **W. BENKERT & CO, Inc., NEW YORK.**

81 FULTON STREET
Telephone BEEKMAN 2116, 2117, 2118, 8439

Guaranteed to pass Department of Agriculture



CHEMICALS

CELLULOSE ACETATE ACETIC ANHYDRIDE

(Dry or Solution)

(90-95%)

As Agents for JAMES MILLER SON & Co., LTD., Glasgow

CRESYLIC ACID

(Pale 97-99%)

PYRIDINE

Associated Companies

CHAS. TENNANT & Co., LTD., Glasgow
Belfast & Dublin

BARTER TRADING CORP.,
London & Brussels

American-British Chemical Supplies, Inc.
 15 East 26th Street, New York 
 Telephone - Ashland 2266

Cream of Tartar

99½—100% Pure
U. S. P.

Tartaric Acid

U. S. P.

POWDERED CRYSTALS
GRANULATED

TARTAR CHEMICAL WORKS

Royal Baking Powder Co.
100 East 42nd Street
New York

Largest Manufacturers in the
United States

ALCOHOL

FOR ALL AUTHORIZED MANUFACTURING,
MEDICINAL, INDUSTRIAL AND
SCIENTIFIC PURPOSES
Spot stocks carried in twelve
principal cities

The Federal Products Co.

INCORPORATED
General Offices: 229 Race St.
CINCINNATI OHIO

DECOLORIZING

Write for details

CARUS CHEMICAL CO.

La Salle

Illinois

Wants & Offers

Bids and Proposals

OXYGEN—The superintendent of light houses, Staten Island, N. Y., will open bids June 21, 1915, for 30,000 cu. ft. oxygen during the six months ending December 31.

ACETYLENE—The quartermaster, marine barracks, Quantico, Va., will open bids June 25 for acetylene gas for lighting purposes during the 6 months ending December 31.

OXYGEN—The quartermaster, marine barracks, Quantico, Va., will open bids June 25 for oxygen for welding purposes during the 6 months ending December 31.

EXCHANGE OF POWDER—Sealed bids are wanted until November 15, under cir. 4055, by the commanding officer, Picatinny Arsenal, N. J., for exchange of 2,948 556½ lbs. of deteriorated pyrocellulose powder for smokeless F. N. H. powder.

Business Opportunities

EUROPE—Chemical man, American, with excellent connections abroad leaving for Europe soon with view of establishing buying and selling agency there. Will represent reputable firm in any capacity. Box 604, CHEMICAL MARKETS.

WANT ANY of these? Circular Folder, Booklet, Sketches, Copy, Printing, Trademark Slogan or Advertising written. Serving some of the best people in your industry. An interview places you under no obligation whatever. Box 401, CHEMICAL MARKETS.

COMMISSIONS EXECUTED in Japan, China, Java, Holland, Germany and France by reliable party with many years experience in chemicals, oils, intermediates, dyes and allied products. Sailing November 5, Box 582, CHEMICAL MARKETS.

SALESMAN—large following, heavy chemicals for many industries, Philadelphia territory. Would manufacturer or large jobber open branch, carry spot stocks in this vast territory? Ten years experience. Box 606 CHEMICAL MARKETS.

Situation Wanted

CHEMICAL SALESMAN—Chemical course Yale; ten years outside sales experience; acquainted with various trades vicinity New York; will travel. Box 599, CHEMICAL MARKETS.

YOUNG CHEMIST (Baltic National) seeks suitable position in America. Address: Herbert Ottas, Smeda taen No. 7, Kortel 3, Reval, Estonia, Europe.

CHEMICAL SALES and sales promotion. Young man, eight years' experience actual selling and inside mail sales promotion; charge advertising and correspondence; technically trained; available immediately. Box 596, CHEMICAL MARKETS.

Rate—All classifications, \$1.00 an issue for 20 words or less, additional words, 5¢ each, per issue.

Payment—Must accompany order, add 10¢ if replies are to be forwarded.

Address "Wants & Offers"
CHEMICAL MARKETS
25 Spruce St., New York

FOR SALE—Complete files of DRUG & CHEMICAL MARKETS, unbound, \$5.00 a volume.

DESIRE CONNECTION with manufacturer of pharmaceuticals or flavoring extracts in bulk to offer jobbing trade for Chicago and Middle West on commission basis. Address Meyer Kantrow, 16 South Peoria St., Chicago, Ill.

EXECUTIVE—American, thirty-five, Cornell chemist, combining extensive technical knowledge, sales capacity and business sagacity, desires to change to responsible position as General Manager, Assistant to the President or Developmental Director. Wide patent experience, linguist, agreeable personality. Very high references. Box 606, CHEMICAL MARKETS.

PHARMACEUTICAL CHEMIST, B. S., desires position with a reliable chemical, drug or manufacturing concern, preferably out of New York. Box 595, CHEMICAL MARKETS.

MAN WITH chemical education and experience in manufacturing, selling and new development work wants position with chemical or equipment manufacturer. Box 583, CHEMICAL MARKETS.

Help Wanted

LABORATORY ASSISTANT—Young man wanted as assistant in large industrial chemical manufacturer's plant. Laboratory testing and analytical work principally with opportunity to assist in research problems. Salary \$1,800. Full particulars in application. Box 504, CHEMICAL MARKETS.

SHIPPING CLERK familiar with packing of chemical products wanted to take charge of warehouse in Brooklyn. Box 506, CHEMICAL MARKETS.

SODA ASH—115 barrels offered for resale by manufacturer. No brokers or agents. Well known brand in good condition. Will be delivered in Metropolitan district by our own truck. What bids? Box 507, CHEMICAL MARKETS.

WANTED—Assistant to Sales Director of large chemical and oil jobbers in Metropolitan District. Must have real initiative and executive ability. Excellent opportunity for right man. State age, experience, and salary expected. Communications treated confidential. Box 600, CHEMICAL MARKETS.

SALESMAN—Exceptional opportunity for progressive man in a growing chemical department. Location Chicago. Must not be over 35 years old. We require a producer with a successful record and will give him every chance for rapid advancement. Box 501, CHEMICAL MARKETS.

SALESMAN calling on manufacturers of chemicals, drug, dyes, colors, food products in Pennsylvania, New York, New Jersey or New England for attractive side line; commission basis. Established business. State age, reference, line carried and territory covered. Manufacturer Box 518, CHEMICAL MARKETS.

RUBBER CHEMIST—Manufacturer requires service of technical man with practical plant experience. Box 505, CHEMICAL MARKETS.

CHICAGO CHEMICAL and color house seeks salesman for middlewestern territory. Must live in Chicago. State history, experience. Give all details possible; also salary expected. Box 585, CHEMICAL MARKETS.

SALESMAN WANTED in the East and Middle West for successful by-product (specialty non-competitive) used in the soap industry. Must be thoroughly acquainted in this field. Good future. Write full particulars as to experience, etc. Box 538, CHEMICAL MARKETS.

Miscellaneous

WANTED—a steady supply in large quantities of Paraffin, Stearin Wax and Carnauba Wax. Address Jean D. Searangas, Athens, Greece.

THE undersigned desires to make connections with American manufacturers of Aniline Oil for the sale of their product in this territory. Address: Societe de Commission, Tcheco-Roumaine, Boulevard Maria 1, Bucarest, Roumania

WANTED—Copies of DRUG & CHEMICAL MARKETS, Vol. I No. 15; Vol. II Nos. 10, 18; Vol. IV No. 25; Vol. XVII Nos. 13, 19, 23, 24. Box 598, DRUG MARKETS.

Plant Equipment

WE ARE interested in the purchase of some good used equipment for the manufacture of Sulphuric Acid Contact Process. If you have anything to offer, address: United Chemical Company, Dallas, Texas.

WANTED—Twenty-five second hand ammonia carboys in good condition. Box 591, CHEMICAL MARKETS.

TANKS, PIPE, PILING and RAIL—new and used. Our specialty for thirty years. Send us your inquiries. Zelnicker in St. Louis, 511 Locust St.

WHO NEEDS EQUIPMENT?

Obviously many manufacturers among the 10,000 reading CHEMICAL MARKETS

The Chemical Market - place

Spot Stocks
Department

Illinois



STANDARD CHEMICALS
FOR ALL PURPOSES

**MERCHANTS
CHEMICAL CO., Inc.**

1314-16 S. Canal St., Chicago, Ill.

Sales Offices and Warehouses

MILWAUKEE
INDIANAPOLIS

MINNEAPOLIS
ST. LOUIS

Middlewestern Sales Agents For
MICHIGAN ALKALI CO'S
SALES DEPARTMENT

**CLARENCE
MORGAN & CO.**

**INDUSTRIAL
CHEMICALS**

355 W. Ontario Street,
CHICAGO

Phone Superior 8870

DEPENDABLE SERVICE
Benner Chemical Company
208 South La Salle Street, Chicago, Ill.
Soda Ash, Caustic Soda, Neutral
Soda, Washing Soda, Cleaner and
Cleanser, Bicarbonate of Soda,
Tri. Sodium Phosphate, Oxalic
Acid.
Address All Communications to Main Office

Massachusetts

Rogers & McClellan
New England Agents

Seaboard Chemical Co.
Denatured Alcohol Wood Alcohol
Methyl Acetone

Franco-American Chemical Wks.
Amyl Acetate Pyroxylin Solutions

Atlantic Carbonic Co.
Glauber Salts Bisulphite Soda

Penn Chemical Works
Lye

Battelle & Renwick
Sulphur Saltpetre

Local Market Conditions

CHICAGO

General Business—Fair.

Chemical Business Conditions—
There has been a tapering off in
activity for the past ten days.

Important Price Changes—None.
Collections—Good.

BUFFALO

General Business—Good.

Chemical Business Conditions—
Good.

Items Most Active—Glauber's
salt, wood alcohol and denatured
alcohol—denatured alcohol is moving
well because of the colder
weather.

Important Price Changes—None.
Collections—Good.

DETROIT

General Business—Good.

Chemical Business Conditions—
Good.

Items Most Active—Caustic soda,
soda ash and dyestuffs.

Important Price Changes—None.
Collections—Fairly good.

KANSAS CITY

General Business—Good and im-
proving.

Chemical Business Conditions—
Business better with the more sea-
sonable weather.

Items Most Active—Charcoal and
glycerin.

Items Inactive—Vegetable oils.

Important Price Changes—None.
Collections—Fair to slow.

Massachusetts (Cont'd)

MATHIESON

Liquid Chlorine—Caustic Soda—Soda Ash
Bleaching Powder—Anhydrous Ammonia
Modified Virginina Soda—Bicarbonate of Soda

Zinc Dust—Tri Sodium—Irish Moss
Albumen—Epsom—Lithopone
LEONARD W.

CRONKHITE
INCORPORATED

45 Congress St., Boston. Cons. 5636

E. & F. KING & CO.

Estab. 1834 Inc. 1904

Importers of and Dealers In

INDUSTRIAL CHEMICALS

New England Distributors

WYANDOTTE

MODIFIED SODAS, SODA ASH, CAUSTIC
SODA, CARBONIC SODA, SAL SODA,
AND BICARBONATE OF SODA

399-409 Atlantic Ave., Boston

DOE & INGALLS, INC.

196 MILK STREET

BOSTON

Congress 7031

PYROXYLIN

LACQUERS—DOES—SOLVENTS

CEMENTS

Waterproofing

HOWE & FRENCH

Established 1834

99 Broad St., Boston, Mass.

Michigan

ACIDS

CHEMICALS

DYESTUFFS

for all industrial purposes

Eaton-Clark Company

Est. 1838

204 Woodward Ave.,

Detroit, Michigan

Branch: Windsor, Ont.

The Chemical Market - place

Spot Stocks
Department

New Jersey

MINERAL ACIDS
INDUSTRIAL CHEMICALS
ALCOHOLS - SOLVENTS

American Oil & Supply Co.
238 Wilson Ave., Newark, N. J.
289 N. Willow St., Trenton, N. J.

New York

**WESTERN NEW YORK
HEADQUARTERS**
for—
**CHEMICALS and
RAW MATERIALS**
**ROLLS CHEMICAL
COMPANY**
Ellicott Sq. Bldg. Buffalo

WISHNICK-TUMPEER CHEMICAL COMPANY

MAGNESIUM CARBONATE

Stocks At
Chicago Cleveland Brooklyn

Missouri

G. S. ROBINS & CO.

"Chemicals With Service"

513 S. 2ND ST., ST. LOUIS

Vanillin and Coumarin, Food Colors,
Glycerin, Fruit Flavors
Bakers, Confectioners and Ice Cream
Supplies

Distributors for
MATHIESON
Liquid Chlorine - Caustic Soda - Soda Ash
Bleaching Powder - Anhydrous Ammonia
Modified Virginia Soda - Bicarbonate of Soda

Local Market Conditions

NEWARK

General Business—Improving.
Chemical Business Conditions—
Volume increasing.

Items Most Active—Alcohol and
solvents.

Items Inactive—None particularly
inactive.

Important Price Changes—Glauber's salts and sal soda have moved
upward.

Collections—Only fair.

BUFFALO

General Business—Good.
Chemical Business Conditions—
Good.

Items Most Active—Alcohol and
turpentine.

Items Inactive—Whole market
fairly active.

Important Price Changes—Reduction
in the price of rosin and turpentine.

Collections—Improving.

CLEVELAND

General Business—Good.
Chemical Business Conditions—
Good with paint and varnish manu-
facturers willing to contract ahead
on most items.

Items Most Active—Linseed oil.

Items Inactive—Rosin and tur-
pentine.

Collections—Fair.

PHILADELPHIA

General Business—Fair and im-
proving.

Chemical Business Conditions—
Improving.

Items Most Active—Naphthalene
on contracts and glycerin.

Items Inactive—Castor oil; bar-
ium salts, although chloride is in
better inquiry. Sodium sulfide is
also picking up.

Important Price Changes—Naph-
thalene reduced.

Ohio

COLORS

LACQUER SOLVENTS

TOLUOL **BENZOL**
ALCOHOL **GLYCERINE**

Henry L. Grund Co.
Bulkley Bldg.
CLEVELAND, OHIO

Pennsylvania

OILS

**HYDROXY TEXTILE
SULPHONATED CASTOR
50 and 75%**
*All Sulphonated Oils
and Finishing Compounds*
**AMMONIA - ACETIC ACID
FORMALDEHYDE**

Kali Manufacturing Co.
1409 No. Hope St.
Philadelphia, Pa.

Naphthalene Epsom Salts

We carry warehouse stocks of domes-
tic and imported industrial chemicals
Laboratory Service
Inquiries and orders solicited

Alex. C. Fergusson, Jr.
450 Chestnut St., Phila.
Since 1855

Sal Ammoniac Blanc Fixe

LIME

J. P. REIFF LIME CO.
450 Chestnut Street
Philadelphia **Pa.**

Texas

SULPHURIC ACID CHEMICALS

CARLOTS - CONTRACTS - LESS CARLOTS

WAREHOUSE STOCK AT - DALLAS,
HOUSTON, TULSA, WICHITA, SAN ANTONIO,
CORPUS CHRISTI, SHREVEPORT, LITTLE ROCK

JOE BARLOW, Distributor
DALLAS, TEXAS

2507 HARRISON ST.

[The Industry's Bookshelf]

PRINCIPLES OF GENERAL CHEMISTRY. By Stuart R. Brinkley, assistant professor of chemistry, Yale University. Cloth bound, 477 pages. Published by MacMillan Co., New York.

A very comprehensive text covering the subject of general chemistry as presented to preparatory school students.

APPLIED COLLOID CHEMISTRY, by Wilder D. Bancroft, World War Memorial Professor of Physical Chemistry at Cornell University. Cloth bound, 489 pages. Published by McGraw-Hill Book Co., New York.

A second edition of the volume by the same author written in November 1920. The author states that it has been necessary to rewrite practically the entire book due to the rapid progress made in the general theory of applied colloidal chemistry. The chapter on non-aqueous colloidal solutions is longer, but the author states that it is not yet—as it should be—one of the longest in the book.

CRYSTALLINE FORM AND CHEMICAL CONSTITUTION, by A. E. H. Tutton. D. Sc., M. A., F. R. S., A. R. C. Sc. past president of Mineralogical Society, London. Cloth bound, 252 pages, 72 illustrations. Published by MacMillan & Co., Ltd., New York.

An account of the present position of chemical crystallography, a subject that has become of prime importance. The volume covers such subjects as: isomorphism, improved methods of crystallographic research, research on alkali sulfates and selenates, research on the hexahydrated double sulfates and selenates, parallel growths, overgrowths and mixed crystals, isogonism, polymorphism and polycymmetry, enantiomorphism, and optical activity with tartaric acid as an example, liquid crystals.

CHEMISTRY OF WOOD, by L. F. Hawley, Senior Chemist, Forest Products Laboratory, Madison, Wis., and Louis F. Wise Professor of Forest Chemistry at New York State College of Forestry, at Syracuse University. Cloth bound, 334 pages.

A comprehensive text on a timely subject. Covers the following subjects: Cellulose, the Principal Constituent of the Cell Wall, Polysaccharides of Wood, Lignin, Lignin Derivatives and the Constitution of Lignin, Extraneous Components of Wood, Sampling of Wood, Determination of Cellulose, Determination of Pentosans and Hexosans in Wood, Determination of Lignin, Analytical Data and their Significance, Combustion of Wood, Decomposition of Wood by Heat, Hydrolysis of Wood, Delignification of Wood, Decomposition by Concentrated Alkali, Deterioration of Wood.

CHEMICAL ENGINEERING CATALOGUE. By Chemical Catalogue Co., Inc., New York. Eleventh annual edition, indexed, 1175 pages, cloth. Published 1926 by Chemical Catalog Co., 19 E. 24th st.

Chemical manufacturers buying equipment will find the names and addresses of more than 2,000 makers of machinery in the classified section. The equipment and supplies section is profusely illustrated. The chemical industry includes sugar making, fertilizer, prepared foods, soap, extracts, cement, paints and varnishes, leather, bleaching and dyeing, paper, rubber, metals, oils, glass and many other lines which are represented in the Chemical Catalog.

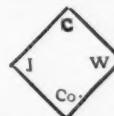
The buying power of chemical industries is well illustrated in the wide range of products which manufacturers make. Chemical engineers, who are responsible for production, must supervise both equipment and power, and thus are interested in every machine that is needed for the construction and operation of industrial plants.

GEORGE UHE, INC.

BROKERS

NEW YORK

Chrome Fluoride Powder
FOR MORDANT
AMMONIUM BIFLUORIDE
FOR FROSTING GLASS



JOHN C. WIARDA & CO., Inc.
HOWARD B. BISHOP, President
MANUFACTURING CHEMISTS
262 Freeman Street Brooklyn, N. Y.
Tel.—Greenpoint 3090 Cable Address—Fluorine, Brooklyn

We have been producing carbon black for scores of years building up independent producing plants. We now control in excess of 20,000,000 lbs. annually to insure fulfillment of contracts.



CARBON BLACK
GODFREY L. CABOT, INC.
940 OLD SOUTH BUILDING, BOSTON.

**OXIDE OF
CHROMIUM 99/100%**

Chemische Fabrik in Billwärder
vorm. HELL & STHAMER, A.-G.
Hamburg - Billbrook (Germany)

Buyers Guide

ACIDS

Coal-Tar

American-British Chemical Supplies, Inc.
Baird & McGuire, Inc.
Barrett Co.
Calco Chemical Co.
Cooper & Nephews, Wm.
Du Pont de Nemours & Co., E. I.
Greaff & Co., R. W.
Innis, Speiden & Co.
Jordan & Bro., Wm. H.
Monsanto Chemical Works
Roessler & Hasslacher Chemical Co.
Tar Acid Refining Corp.

Organic

American Cyanamid Co.
Cleveland-Cliffs Iron Co.
Cooper & Co., Charles
Du Pont de Nemours & Co., E. I.
Eastman Kodak Co.
Ferguson, Jr., Alex. C.
General Chemical Co.
Grasselli Chemical Co.
Gray & Co., William S.
Greaff & Co., R. W.
Hayden Chemical Corp.
Innis, Speiden & Co.
Mallinckrodt Chemical Works
Monsanto Chemical Works
Roessler & Hasslacher Chemical Co.
Victor Chemical Works

Mineral

American Cyanamid Co.
Cleveland-Cliffs Iron Co.
Cooper & Co., Charles
Du Pont de Nemours & Co., E. I.
General Chemical Co.
Grasselli Chemical Co.
Hayden Chemical Corp.
Monsanto Chemical Works
Pennsylvania Salt Manufacturing Co.

ALCOHOL

Denatured

American Solvents & Chemical Corp.
Berg Industrial Alcohol Co., David
Commercial Solvents Corp.
Cooper & Co., Charles
Federal Products Co.
Gray & Co., William S.
Miner-Edgar Co.
Roessler & Hasslacher Chemical Co.
Seaboard Chemical Co.
U. S. Industrial Alcohol Co.

Methanol

Cleveland-Cliffs Iron Co.
Cooper & Co., Charles
Gray & Co., William S.
Greaff & Co., R. W.
Miner-Edgar Co.
Roessler & Hasslacher Chemical Co.
Seaboard Chemical Co.
U. S. Industrial Chemical Co., Inc.

ALKALIES

Arnold, Hoffman & Co.
Church & Dwight
Dow Chemical Co.
Electro Bleaching Gas Co.
W. F. George Chemicals Inc.
Grasselli Chemical Co.
Innis, Speiden & Co.
Mathieson Alkali Works
Michigan Alkali Co.
Niagara Alkali Co.
Pennsylvania Salt Manufacturing Co.
Roessler & Hasslacher Chemical Co.
Solvay Process Co.
Warner Chemical Co.
Winkler & Bros. Co., Isaac.

ALUMS

Cooper & Co., Charles
Ferguson, Jr., Alex. C.
General Chemical Co.
W. F. George Chemicals Inc.
Grasselli Chemical Co.
Greaff & Co., R. W.
Innis, Speiden & Co.
Monsanto Chemical Works
Pennsylvania Salt Co.
Roessler & Hasslacher Chemical Co.

AMMONIA & SALTS

Barrett Co.
Beckett & Co., W.
Cooper & Co., Charles
Dow Chemical Co.
Ferguson, Jr., Alex. C.
General Chemical Co.
Grasselli Chemical Co.
W. F. George Chemicals Inc.
Greaff & Co., R. W.
Innis, Speiden & Co.
Mallinckrodt Chemical Works
Mathieson Alkali Works
Roessler & Hasslacher Chemical Co.
U. S. Industrial Chemical Co., Inc...

DYE & TAN STUFFS

American-British Chemical Supplies, Inc.
Arnold, Hoffman & Co.
Calco Chemical Co.
Du Pont de Nemours & Co., E. I.
General Dyestuff Corp.
W. F. George Chemicals Inc.
Monsanto Chemical Works
Mutual Chem. Co.
National Aniline & Chemical Co.
Newport Chemical Works
Seaboard Chemical Co.
Starkweather Co., J. U.

FILLERS & CLAYS

American-British Chemical Supplies, Inc.
Arnold, Hoffman & Co.
Ferguson, Jr., Alex. C.
Hammill & Gillespie
Innis, Speiden & Co.
Miner-Edgar Co.
Roessler & Hasslacher Chemical Co.
Wishnick-Tumpeir Inc.

PIGMENTS & COLORS

Cabot, Godfrey L.
Calco Chemical Co.
Cooper & Co., Charles
Du Pont de Nemours & Co., E. I.
Ferguson, Jr., Alex. C.
General Dyestuff Corp.
Industrial Chemical Co.
Innis, Speiden & Co.
King & Co., E. & F.
National Aniline & Chemical Co.
Newport Chemical Works
Wishnick-Tumpeir Inc.,

ACCELERATORS

American Cyanamid Co.
Cleveland-Cliffs Iron Co.
Dow Chemical Corp.
Dow Chemical Co.
Du Pont de Nemours & Co., E. I.
Gray & Co., William S.
Grasselli Chemical Co.
Greaff & Co., R. W.
National Aniline & Chemical Co.
Roessler & Hasslacher Chemical Co.

FERTILIZER SUPPLIES

American Cyanamid Co.
Barrett Co.
Ferguson, Jr., Alex. C.
General Chemical Co.
Greaff & Co., R. W.
Innis, Speiden & Co.
Roessler & Hasslacher Chemical Co.

INSECTICIDES

Dow Chemical Co.
General Chemical Co.
Grasselli Chemical Co.
Greaff & Co., R. W.
Jordan & Bros., Wm. H.
Monsanto Chemical Works
Roessler & Hasslacher Chemical Co.

INDUSTRIAL CHEMICALS

American-British Chemical Supplies, Inc.
American Cyanamid Co.
American Solvents & Chemical Corp.
American Potash & Chemical Corp. (borax)
Arnold Hoffman Co.
Baird & McGuire, (cresols)
Barlow, Joe
The Barrett Co.
Godfrey L. Cabot (carbon black)
Carbide & Carbon Chemical Corp.
Carus Chemical Co.
Chemical Utilities Co.

Church & Dwight (soda bicarb.)
Cleveland-Cliffs Iron Co. (wood chem.)
Commercial Solvents Corp. (butanol)
Charles Cooper & Co.
Croton Chemical Corp.

Dow Chemical Co. (rubber acetol.)
Dow Chemical Co.

E. I. Du Pont de Nemours & Co.

Emery Candle Co.

Electro Bleaching Gas Co. (chlorine)

General Chemical Co.

W. F. George Chemicals, Inc.

Grasselli Chemical Co.

William S. Gray & Co. (wood chem.)

R. W. Greaff & Co.

Hydrocarbon Products Co.

Industrial Chemical Co.

Miner-Speiden & Co., Inc.

International Salt Co.

Mathieson Alkali Works

Merchants Chemical Co.

Michigan Alkali Co.

Miner-Edgar Co. (wood chem.)

Monsanto Chemical Works

Mutual Chemical Co. (bichromates)

Niagara Alkali Co.

Pacific Coast Borax Co.

Parsons & Petit (sulfur)

Pennsylvania Salt Manufacturing Co.

Roessler & Hasslacher Chemical Co.

Seaboard Chemical Co. (wood chemicals)

Selden Co.

Solvay Process Co. (alkalies)

J. U. Starkweather Co.

G. A. Steffens

U. S. Industrial Alcohol Co., Inc.

U. S. Industrial Chemical Co., Inc.

Victor Chemical Works

Warner Chemical Co.,

John C. Wiarda & Co.,

Isaac Winkler & Bros., Company, (alkalies)

Wishnick-Tumpeir Inc.

SOLVENTS

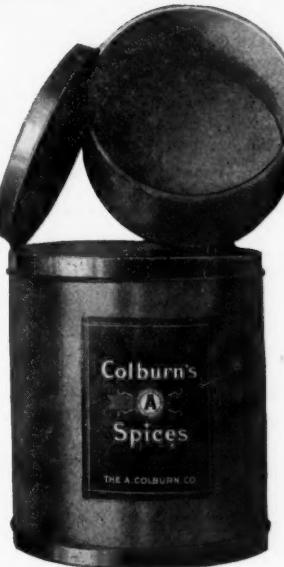
American-British Chemical Supplies Inc.
American Solvents & Chemical Corporation
Barrett Co.
Berg Industrial Alcohol Co., David
Commercial Solvents Corp.
Cooper & Co., Charles
Dow Chemical Co.
General Chemical Co.
Grasselli Chemical Co.
Gray & Co., William S.
Greaff & Co., R. W.
Industrial Chemical Co.
Innis, Speiden & Co.
Miner-Edgar Co.
Roessler & Hasslacher Chemical Co.
Seaboard Chemical Co.
Uhe, George
U. S. Industrial Alcohol Co.
U. S. Industrial Chemical Co.
Warner Chemical Co.
Wishnick-Tumpeir Inc.,

COAL-TAR, CRUDES & INTERMEDIATES

American-British Chemical Supplies, Inc.
Baird & McGuire, Inc.
Barrett Co.
Cooper & Nephews, Wm.
Calco Chemical Co.
Du Pont de Nemours & Co., E. I.
General Dyestuff Corp.
Grasselli Chemical Co.
Gray & Co., William S.
Hydrocarbon Products Co.
Mathieson Alkali Works
Monsanto Chemical Works
National Aniline & Chemical Co.
Newport Chemical Works
Tar Acid Corp.
Wishnick-Tumpeir Inc.,

CONTAINERS

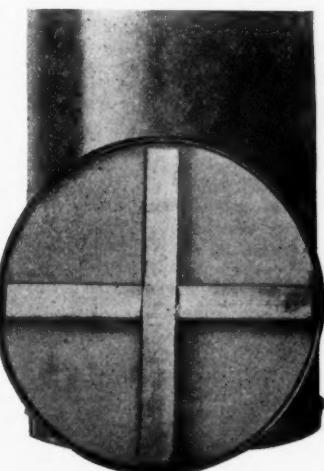
John Trageser Steam Copper Works
Champion Container Co.
Fetter Steel Barrel Co.
Bemis Bros. Bag Co.



**Save
Shipping
Charges**

ANY dry material—solid, crystals, powder—can be shipped, up to 150 pounds weight, safely and more cheaply in Champion Fibre Shipping Drums. Their extreme lightness saves you freight and extends your sales area where freight must be equalized. Their great strength—steel tops and bottoms, straight wound, 8-10 ply, waterproof fibre sides—make them valuable for re-use. They cost less than any other suitable shipping package for from 50 to 150 pound quantities. Ask us to show you how to save money by using Champions.

CHAMPION CONTAINER CO., INC.
25 MORRIS ST. PHILADELPHIA



Index to Advertisers

Alsop Engineering Co.	1064
47 West 63rd St., New York City.	
American-British Chemical Supplies, Inc.	1071
15 East 26th St., New York City.	
American Cyanamid Co.	1033
511 Fifth Ave., New York City.	
American Nitrogen Products Co.	1063
802 Terminal Sales Bldg., Seattle, Wash.	
American Solvents & Chemical Corp.	1014
235 Madison Ave., New York City.	
American Potash & Chemical Corp.	1007
235 Madison Ave., New York City.	
American Telephone & Telegraph Co.	Cover 3
195 Broadway, New York City.	
Arnold, Hoffman & Co., Inc.	975
55 Canal St., Providence, R. I.	
The B. & W. Co., Inc.	1061
Westfield, N. J.	
Baird & McGuire, Inc.	1069
Holbrook, Mass.	
Barrett Co., The	1020
40 Rector St., New York City.	
Bemis Bros., Bag Co.	1017
601 S. 4th St., New York City.	
Benkert & Co., W.	1070
81 Fulton St., New York City.	
Berg Industrial Alcohol Co., David	1067
Delaware Ave., & Tasker St., Philadelphia, Pa.	
Bradley Mfg. Co., A. J.	1070
101 Beekman St., New York City.	
Cabot, Inc., Godfrey L.	1075
940 Old South Bldg., Boston, Mass.	
Carbide & Carbon Chemicals Corp.	1047
30 East 42nd St., New York City.	
Carus Chemical Co.	1071
La Salle, Ill.	
Champion Container Co.	1077
Water & Morris Sts., Philadelphia, Pa.	
Chase Bag Co.	971
40th St., & Perkins Ave., Cleveland, O.	
Chemische Fabrik in Billwarder	1075
Hamburg-Billbrook, Germany.	
Chemische Fabrik Naarden N. V.	1066
(Chem. Works Naarden) Bussum, Holland.	
Church & Dwight Co.	1065
80 Malden Lane, New York City.	
Cleveland-Cliffs Iron Co.	1055
Union Trust Bldg., Cleveland, Ohio.	
Commercial Solvents Corp.	1012
Terre Haute, Ind.	
Cooper & Co., Chas.	1041
194 Worth St., New York City.	
Cooper & Nephews Wm.	1055
152 W. Huron St., Chicago, Ill.	
Croton Chemical Corp.	1065
14 Cedar St., New York City.	
Dovan Chemical Corp.	971
30 Church St., New York City.	
Dow Chemical Co.	Cover 1
Midland, Mich.	
Electro Bleaching Gas Co.	1015
9 East 41st St., New York City.	
Emery Candle Co.	1057
St. Bernard, Cincinnati, O.	
Federal Products Co.	1071
29 Race St., Cincinnati, O.	
Fetter Steel Barrel Corp.	903
Military Rd., & Lansing St., Buffalo, N. Y.	
General Chemical Co.	1043
40 Rector St., New York City.	
General Dyestuff Corp.	1010
230 Fifth Ave., New York City.	
Goldschmidt Th., Corp.	1068
68 Beaver St., New York City.	
Grasselli Chemical Co.	1045
Guardian Bldg., Cleveland, O.	
Gray & Co., William S.	1057
342 Madison Ave., New York City.	
Greybar Electric Co.	1019
100 East 42nd St., New York City.	
Greeff & Co., R. W.	1064
78 Front St., New York City.	

THE NEWPORT PRODUCTS

"Coal
to
Dyestuff"

Dyestuffs

Detergents

Intermediates

Flexo Film Paint

Hexalin . . . Tetralin



Newport Chemical Works

INCORPORATED

PASSAIC, NEW JERSEY

BRANCH OFFICES and WAREHOUSES:

Boston, Mass., Providence, R. I., Philadelphia, Pa.,
Chicago, Ill., Greensboro, N. C., Greenville, S. C.

Hammill & Gillespie	1066
240 Front St., New York City.	
Heyden Chemical Corp.	1057
45 East 17th St., New York City.	
Hudson, H. H. Co., Inc.	1069
1 Beekman St., New York City.	
Innis Speiden & Co.	1053
46 Cliff St., New York City.	
International Salt Co.	1049
475 Fifth Ave., New York City.	
Jordan & Bro., Wm. E.	1068
11 Cliff St., New York City.	
Kessler Chemical Co.	1063
571 Nassau St., Orange, N. J.	
Klipstein & Co., A.	Cover 2
644-52 Greenwich St., New York City.	
Klipstein & Sons, E. C.	1041
644 Greenwich St., New York City.	
Kuttroff, Pickhardt & Co.	1061
1150 Broadway, New York City.	
Mallinckrodt Chemical Works	1041
3600 N. 2nd St., St. Louis, Mo.	
Mathieson Alkali Works	1009
250 Park Ave., New York City.	
Michigan Alkali Co.	1008
21 East 40th St., New York City.	
Miner-Edgar Co.	1047
110 William St., New York City.	
Monsanto Chemical Works	—
1800 S. 2nd St., St. Louis, Mo.	
National Aniline & Chemical Co.	1070
40 Rector St., New York City.	
National Industrial Alcohol Co., Inc.	1068
New Orleans, La.	
N. Y. Quinine & Chemical Works	1045
99 North 11th St., Brooklyn, N. Y.	
Newport Chemical Works	1078
Passaic, N. J.	
Niagara Alkali Co.	1015
9 East 41st St., New York City.	
Pacific Coast Borax Co.	1066
100 William St., New York City	
Parsons & Petit	1053
63 Beaver St., New York City.	
Pennsylvania Salt Mfg. Co.	1041
Widener Bldg., Philadelphia, Pa.	
Pressed Steel Tank Co.	1069
5729 Greenfield Ave., Milwaukee, Wis.	
Radio Corporation of America	1011
Woolworth Bldg., New York City.	
Roessler & Hasslacher Chemical Co.	Cover 4
709 Sixth Ave., New York City.	
Seaboard Chemical Co.	1053
90 Wall St., New York City.	
Selden Co., The	1061
339 Second Ave., Pittsburgh, Pa.	
Sharples Solvents Corp.	1063
23d and Westmoreland Sts., Philadelphia, Pa.	
Solvay Process Co.	1051
Syracuse, New York.	
Southern Agricultural Chemical Corp.	1055
621-25 Grant Bldg., Atlanta, Ga.	
Tartar Chemical Works	1071
100 East 42nd St., New York City.	
Turner & Co., Joseph	1067
19 Cedar St., New York City.	
Uhe, George Inc.	1075
47 Fulton St., New York City.	
U. S. Industrial Alcohol Co.	1016
110 East 42nd St., New York City.	
U. S. Industrial Chemical Co.	1016
110 East 42nd St., New York City.	
Victor Chemical Works	1018
Fisher Bldg., Chicago, Ill.	
Warner Chemical Co.	1013
415 Lexington Ave., New York City.	
Wiarda & Co., Inc. John C.	1075
282 Freeman St., Brooklyn, N. Y.	
Winkler & Bro. Co., Isaac	1019
1st Natl. Bank Bldg., Cincinnati, O.	
Wishnick-Tumpeer, Inc.	1068
130 44th St., Brooklyn, N. Y.	

45 "SEQUENCE CALLS" \$82,500 WORTH OF BONDS



were filed . . . 45 were completed. Charges, \$40 . . . sales, \$82,500.

"SEQUENCE lists" are another convenience worked out to increase the effectiveness of long distance campaigns and to save the time of the telephone user. Many who formerly used the telephone only locally are now using it to distant states and towns. Many who used only single calls are now taking advantage of the sequence method. Concerns that at first used long distance calls only when an emergency arose, now depend on them to make appointments, to save long and tiresome trips, to make sales where interviews have been denied, and to make purchases where both time and price are important.

Would it be worth while to make a thorough check up of your various departments and executives to see if the

IN BRINGING out a new bond issue, a Cleveland financial house regularly files with the long distance operators from 50 to 100 sequence calls to banks and investment firms in other cities. The calls come in one-two-three order. As one is finished another is put up, so that a greater number of calls can be completed within a given time. For one such issue, 47 calls

telephone is bringing its full resources to bear upon your business? Each working day sees another million dollars invested in the communication equipment of the Bell System. Does your business secure its share of the added advantages of these developments? The telephone resources of any business are worthy of careful study. Firms are frequently amazed to discover their unthought-of possibilities.

A Commercial Department representative will gladly call to explain the use of sequence lists and consult with you concerning what long distance calls can do for your business. And now, what distant call is there that should be made? Seventy thousand communities are within your easy reach. . . . *Number, please?*

BELL LONG DISTANCE SERVICE



R EPRESENTATION OF GOODS AND SERVICES SHOULD BE TRUTH- FULLY MADE AND SCRUPU- LOUSLY FULFILLED.*



* { *No. 8. A series based on the conception of the U. S. Chamber of Commerce "Principles of Business Conduct". Reprinted in the interest of keeping American business on a sound and wholesome basis.* }

WHAT the enthusiasm engendered by good products sometimes expresses itself in exaggerated statements is understandable—but through this there may come a flareback—a loss of confidence.

R&H is proud of the quality of its chemicals and of the very real service it offers to customers. Exaggeration, even if only implied, is not tolerated. To exceed customers' expectations is our aim. We may not receive flowery words, but new customers and increased business with firms of long standing on our books, is reward and proof sufficient of the consumer's view of our policy. Quality chemicals, well serviced, is the bargain we make—and keep.

The
ROESSLER & HASSLACHER CHEMICAL CO.

709 Sixth Avenue, New York City